

	Ace Hotel - New Orleans	Astor Crowne Plaza-New Orleans French Quarter	Bourbon Orleans Hotel	Hilton New Orleans Riverside	Hotel Monteleone
<b>Supplier Information</b>					
<b>Image</b>					
<b>Chain</b>	Independent / Other	IHG	Independent / Other	Hilton	Independent / Other
<b>Brand</b>	Other Affiliation	Crowne Plaza Hotels	Independent	Hilton Hotels	Independent
<b>Website</b>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>
<b>Address</b>	600 Carondelet St. New Orleans, Louisiana, 70130 USA	739 Canal Street New Orleans, Louisiana, 70130 USA	717 Orleans St. New Orleans, Louisiana, 70116 USA	Two Poydras Street New Orleans, Louisiana, 70130 USA	214 Royal Street New Orleans, Louisiana, 70130-2201 USA
<b>Total Guest Rooms</b>	234	693	218	1622	570
<b>Total Meeting Space</b>	10,000 Sq. Ft.	32,000 Sq. Ft.	7,000 Sq. Ft.	> 100,000 Sq. Ft.	25,000 Sq. Ft.
<b>Largest Meeting Room</b>	4,000 Sq. Ft.	8,468 Sq. Ft.	6,048 Sq. Ft.	26,894 Sq. Ft.	6,236 Sq. Ft.
<b>Overview</b>	<p>Ace Hotel New Orleans is as unique as the city it calls home. With nuanced interiors which honor the heritage of the city and the bones of the building itself, it is a place for the city's bastions of culture. It is a gathering place- a place not just in the community, but for the community as well.</p> <p>Like other 4 star properties, we offer our guests the finest in creature comforts, and yet Ace New Orleans sets itself apart by its dedication to place, culture and history.</p> <p>We make our home in a 1920's art deco furniture store and feature a slew of dining, shopping and entertainment options including a music venue, three top notch dining options, art gallery featuring local artists, retail spaces, a rooftop pool, meeting and event facilities, and several courtyard nooks.</p> <p>New Orleans' love of food and beverage is celebrated in Josephine Estelle's Italian fare with a Southern twist, Seaworthy's Oyster and Cocktail bar, and Alto's upscale casual grill. Our faithful friends from Stumptown Coffee Roasters serve up a cold brew program with New Orleanians specifically in mind in their first, and largest, store in the South.</p>	<p>Newly renovated Modern Astor Tower completed in January 2016! Come experience "Southern Hospitality" at "The Place to Meet" in New Orleans! Astor Crowne Plaza-New Orleans French Quarter is located at the gateway to the world-famous French Quarter at the corner of historic Bourbon and Canal streets. Our location is unsurpassed in "The Big Easy" and is within walking distance to all the downtown attractions and world-renowned restaurants! Enjoy the perfect blend of old world charm infused with modern luxury and convenience!</p> <p>This renovated non-smoking 693 room luxury New Orleans hotel offers two uniquely decorated ballrooms each with exterior balconies that over-look Bourbon &amp; Canal Streets and breakout rooms make us the ideal choice for everything from business conferences to wedding celebrations for up to 500.</p> <p>Our renovations include lavishly decorated guest rooms and beautifully appointed meeting space. Stay connected with complimentary WiFi in guestrooms.</p>	<p>The newly renovated Bourbon Orleans Hotel offers the elegance of a European boutique hotel with all of the amenities sought by modern travelers - from spacious rooms equipped for business and leisure to 7,000 square feet of flexible event space. Chippendale and Queen Anne furnishings set the scene for an event to remember. From your spacious suite, a private balcony looks out onto beautiful cathedral gardens, the legendary French Quarter or a gorgeous view of the Crescent City. Enjoy the timeless elegance of tranquil courtyards and a meticulously landscaped pool area, and if the outside world needs your attention, complimentary wireless Internet access makes work fast and easy.</p> <p>Our newly renovated guestrooms are thoughtfully appointed with 42" flat screen televisions, iPhone/iPod alarm clocks, spacious bathrooms with walk-in showers and granite countertops. Room service from Roux on Orleans is available for breakfast and dinner daily.</p>	<p>Hilton New Orleans Riverside is the perfect blend of location and event space to create the ultimate meeting for attendees. Flowing stackable space, an accomplished dedicated team, and a timeless city with a unique way of life will make your New Orleans event an experience to remember.</p>	<p>Hotel Monteleone is an historic landmark in its own right and, like the Cathedral, the Cabildo and other French Quarter landmarks, it has a character all its own. We are just steps away from the Mississippi River, Harrah's Casino, the Aquarium of the Americas, the Superdome and numerous award-winning restaurants.</p> <p>Take a close look at Hotel Monteleone. You'll see a hotel that combines a legendary history of hospitality with a vibrant contemporary flair and a location that puts you at the very heart of all that is the French Quarter in New Orleans.</p> <p>Whether you're hosting 15 or 400, we have the right space for your event. We have a total of over 25,000 square feet of meeting space in 25 ballrooms, meeting and reception rooms, the largest of which is 6,200 square feet. All are handsomely decorated in The Monteleone tradition. Each has a distinctive character.</p>

	Ace Hotel - New Orleans	Astor Crowne Plaza-New Orleans French Quarter	Bourbon Orleans Hotel	Hilton New Orleans Riverside	Hotel Monteleone
<b>Additional Information</b>		Our New Orleans Convention bureau may be offering special promotion over these dates if you'd like me to check it out.	The Bourbon Orleans Hotel is located in the Heart of the French Quarter, adjacent to the famous St. Louis Cathedral and Jackson Square. A variety of dining, entertainment and shopping options are right outside our front door, all within an easy walk of the hotel.	With our prime location and exceptional service, we are a great choice for your group and look forward to working with you on this meeting.	
<b>General Information</b>					
<b>Proposal Status</b>	Submitted Proposal	Submitted Proposal	Submitted Proposal	Submitted Proposal	Submitted Proposal
<b>Proposal Introduction</b>	Greetings from Ace Hotel New Orleans! We are excited at the opportunity to work with you and look forward to reviewing your needs in further detail and answer any questions regarding this proposal.	Thank you for considering The Astor Crowne Plaza Hotel where it is "The Place to Meet" in New Orleans. Situated at the gateway to the French Quarter. Here are a few things we would like you to know about the Astor:  1. 2016 – Newly renovated Guest rooms, Corridors, Lobby and Function Space. 2. We offer Complimentary Internet in all Guest rooms 3. Located on the Corner of the World Famous Bourbon and Canal Streets  Your program will fit nicely in our largest Grand Ballrooms with large pre-function areas and access to exterior balconies overlooking Bourbon & Canal Streets, the French Quarter and the City.	Great news! The requested dates are currently available here at the Historic Bourbon Orleans Hotel.	Thank you for your interest in the Hilton New Orleans Riverside! Our convenient location makes our hotel an ideal setting for your meeting! Located right on the banks of the Mississippi River, across from Harrah's Casino, and attached to the new Riverwalk Outlet Collection, the Hilton New Orleans Riverside is walking distance to many great restaurants and entertainment venues. We are the best choice for your Meeting!	Hello, Karen, Thank you for the RFP. I am pleased to tell you that I can offer all three of the preferred dates at a great rate of \$119.00. No resort fees. All guests receive complimentary internet access and 2 comp bottles of water on arrival day. Guests may also use the rooftop pool and fitness center complimentary.  It's been said that the French Quarter begins in the lobby of the luxurious Hotel Monteleone. In fact, this venerable establishment sits majestically at the foot of Royal Street, giving guests the best point of departure for all things New Orleans. Visitors need only step outside this French Quarter luxury hotel to discover fabulous shops and acclaimed restaurants. Since 1886, Hotel Monteleone has proudly stood as one of the first landmarks in the world-famous French Quarter. This New Orleans historic landmark is a member of Historic Hotels of America.
<b>Proposed Dates</b>	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020
<b>Availability</b>	1st Option - Holding Space Until 15-Feb-2019	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Holding Space Until 31-Jan-2019
<b>Additional Information</b>		Presently we do have both guest room and meeting room availability for your group. At this time we are not holding sleeping room or meeting space. Should you want to hold space, please contact me at your earliest convenience.	No function space or guest rooms are being held for your program. Rates, guest rooms and meeting space quoted with this proposal will be extended based upon availability at the time a contract is requested.	We are excited for the opportunity to host your group. Please note rooms and space are currently not on hold, but we would be happy to do so upon request or when short listed. Due to demand, this proposal available until February 20 2019.	I am offering some of our best meeting space for this program.

	Ace Hotel - New Orleans	Astor Crowne Plaza-New Orleans French Quarter	Bourbon Orleans Hotel	Hilton New Orleans Riverside	Hotel Monteleone
<b>Offered Concessions/Contractual Requirements</b>	1 per 40 comp per night 85% nightly attrition 3 staff rooms at \$129 rate 1 Upgrade to Suite at group rate with welcome amenity 2 Upgrades to Corner Kings at group rate with welcome amenity Waived Meeting Room Rental based on 100% F&B Min and 90% Group Pick Up per night	attaching floor plan	ADVANCE DEPOSIT and BILLING INFORMATION: All groups are required to pay an advance deposit of 25% of the estimated total master bill charges. Advance deposit is due when the signed contract is returned. A minimum of \$5,000.00 is required to establish direct billing with the hotel. If the group expenditure is estimated to be less than this amount, payment may be made by wire transfer, organization check or credit card. The balance of all estimated master bill charges is due 14 days prior to arrival if paying by wire transfer or credit card and 30 days prior to paying with an organization check. Personal checks are not accepted.		WITH THE COMPLETION OF AN APPLICATION AND APPROVAL, DIRECT BILLING CAN BE ESTABLISHED; CREDIT CARDS ARE ACCEPTED WITH THE COMPLETION OF A CREDIT CARD AUTHORIZATION FORM.
<b>Sleeping Rooms</b>					
<b>Sleeping Room Needs Met?</b>	Yes We are able to offer our MED Kings and Double Double Rooms at the above proposed rates. We can offer 1 Suite Upgrade at the group rate and 2 additional Suites at a \$259 Discounted Rate.	Yes Rate includes: Comp wifi in rooms Comp 24 hour business center Comp 24 hour fitness center  Note- Karen we do have a strong prospect over these dates- just fyi.	Yes •Maximum occupancy per king room is two guests and per double/double room is four guests. •Additional charge of \$30.00 per extra person over 2 per room. •Two (2) night minimum stay required on Saturday (Friday/Saturday or Saturday/Sunday). •All rooms are non-smoking •Complimentary Wi-Fi	Yes The above rates are for single/double occupancy. An additional person charge of \$30/person will apply for triple and quad occupancy.	Yes Guests may select either a Traditional King or Traditional double/double for single or double occupancy.
<b>Sleeping Room Dates</b>	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020
<b>Peak Room Nights</b>	101	101	101	101	101
<b>Run of House Rate</b>		USD \$109.00		USD \$179.00	
<b>Single Rate</b>	USD \$159.00		USD \$129.00		USD \$119.00
<b>Double Rate</b>	USD \$159.00		USD \$129.00		USD \$119.00
<b>Suite Rate</b>	USD \$259.00		USD \$279.00	USD \$179.00	USD \$119.00
<b>Staff Rate</b>	USD \$129.00	USD \$82.00	USD \$129.00	USD \$99.00	USD \$109.00

	Ace Hotel - New Orleans	Astor Crowne Plaza-New Orleans French Quarter	Bourbon Orleans Hotel	Hilton New Orleans Riverside	Hotel Monteleone
<b>Resort Fee</b>	N/A	N/A	No fee	N/A	N/A
<b>Sleeping Rooms (Alternate Dates 1)</b>					
<b>Alternate Dates 1</b>		11-Jul-2020 to 15-Jul-2020	11-Jul-2020 to 15-Jul-2020 Maximum of 13 rooms on Saturday at the group.		11-Jul-2020 to 15-Jul-2020
<b>Availability</b>		1st Option - Not Holding Space	1st Option - Not Holding Space		1st Option - Not Holding Space
<b>Additional Information</b>		Note- I did have to complete above grid however we are completely sold out already of all 693 rooms on Sat. Jul 11. We have a repeat program with total buy out of hotel. We would not be able to have any arrivals Saturday night.	<ul style="list-style-type: none"> <li>•Maximum occupancy per king room is two guests and per double/double room is four guests.</li> <li>•Additional charge of \$30.00 per extra person over 2 per room.</li> <li>•Two (2) night minimum stay required on Saturday (Friday/Saturday or Saturday/Sunday).</li> <li>•All rooms are non-smoking</li> <li>•Complimentary Wi-Fi</li> </ul>		
<b>Single Rate</b>		USD \$115.00	USD \$129.00		USD \$119.00
<b>Double Rate</b>		USD \$115.00	USD \$129.00		USD \$119.00
<b>Suite Rate</b>		USD \$115.00	USD \$279.00		USD \$119.00
<b>Staff Rate</b>		USD \$86.00	USD \$129.00		USD \$109.00
<b>Sleeping Rooms (Alternate Dates 2)</b>					
<b>Alternate Dates 2</b>			25-Jul-2020 to 29-Jul-2020 Maximum of 13 rooms on Saturday at the group.		25-Jul-2020 to 29-Jul-2020
<b>Availability</b>			1st Option - Not Holding Space		1st Option - Not Holding Space
<b>Additional Information</b>			<ul style="list-style-type: none"> <li>•Maximum occupancy per king room is two guests and per double/double room is four guests.</li> <li>•Additional charge of \$30.00 per extra person over 2 per room.</li> <li>•Two (2) night minimum stay required on Saturday (Friday/Saturday or Saturday/Sunday).</li> <li>•All rooms are non-smoking</li> <li>•Complimentary Wi-Fi</li> </ul>		
<b>Single Rate</b>			USD \$129.00		USD \$119.00
<b>Double Rate</b>			USD \$129.00		USD \$119.00
<b>Suite Rate</b>			USD \$279.00		USD \$119.00
<b>Staff Rate</b>			USD \$129.00		USD \$109.00
<b>Room Rental Costs</b>					
<b>Meeting Room Needs Met?</b>		Yes Offering our largest Grand Ballroom sections including large pre function space and private outdoor balcony, plus offices, speaker ready room, etc.  \$25,000++ F&B with waived meeting room rental! Comp wifi in space with a minimum A/v rental spend with PSAV	AVAILABLE WITH LIMITATIONS: No function space is being held for your program. Meeting space quoted with this proposal will be extended based upon availability at the time a contract is requested.	Please note that the meeting space is currently not on hold.	
<b>Breakout - Medium</b>					
<b>Meeting Rooms - Total</b>	N/A	Waived	Complimentary with Food & Beverage Minimum.	Complimentary With achievement of food and beverage minimum.	Complimentary

	Ace Hotel - New Orleans	Astor Crowne Plaza-New Orleans French Quarter	Bourbon Orleans Hotel	Hilton New Orleans Riverside	Hotel Monteleone
<b>Other</b>					
<b>Setup</b>	N/A				
<b>Service Charge</b>	22.00%	24.00%	24.00%	25.50%	24.00%
<b>Applicable Tax</b>	10.20%	10.99%	10.45%	10.20%	10.45%
<b>Contractor Information:</b>					
<b>Additional Information</b>		I can send pics of all space and a layout. All space renovated completely 2 years ago and looks fabulous!	Menu prices listed above are based on 2018 estimated averages. Menu pricing guaranteed 90 days prior to event. We will be happy to customize any menu and will work with you on pricing and meeting your budget.	We will work with your budgets and can customize menus. Audio Visual, Meeting Room Internet and Electrical requirements are provided by our in house audio visual company, PSAV - PSAV will supply a quote upon request.	
<b>Additional Fees</b>					
<b>Occupancy Tax</b>	USD \$1.00	USD \$2.00	USD \$1.00	USD \$3.00	USD \$2.00
<b>City Tax</b>	4.000%		6.000%		
<b>State Tax</b>	10.000%	15.200%	7.450%	13.450%	13.450%
<b>Other Tax</b>	1.750%		1.750%	1.750%	1.750%

	Ace Hotel - New Orleans	Astor Crowne Plaza-New Orleans French Quarter	Bourbon Orleans Hotel	Hilton New Orleans Riverside	Hotel Monteleone
<b>Additional Information</b>		Rates are based upon single/double occupancy. Taxes are subject to change.	Rate includes complimentary internet in guest rooms. Guest room rates quoted above apply to single or double occupancy. Additional person charge: \$30.00 per person.		Applicable city, state taxes and tourism assessment fees are currently 15.20%, plus a \$2.00 per room per night occupancy tax.
<b>Food and Beverage</b>					
<b>Total F&amp;B Minimum</b>	USD \$24,000.00	USD \$25,000.00	USD \$14,000.00 Service charge is taxable.	USD \$30,000.00 Exclusive of tax, service, grat	USD \$35,000.00
<b>Other</b>					
<b>Other</b>					
<b>Service Charge</b>	22.00%	24.00%	24.00%	25.50%	24.00%
<b>Applicable Tax</b>	10.20%	10.99%	10.45%	10.20%	10.45%
<b>Attachments</b>					
<b>Attachments</b>	<a href="#">Virtual Tour</a>	<a href="#">Astor Crowne Plaza New Orleans- Facility Guide</a>	<a href="#">Hotel Brochure</a>	<a href="#">The Outlet Collection at Riverwalk</a>	<a href="#">Literary Landmark Brochure</a>
	<a href="#">Ace New Orleans Sales Deck</a>		<a href="#">Bourbon Orleans Hotel - Meetings &amp; Events Brochure</a>	<a href="#">VIDEO: The Intangible Spirit of New Orleans</a>	<a href="#">Hotel Monteleone Fact Sheet</a>
	<a href="#">NOLA Events Menu 2018</a>			<a href="#">Central Location Map w. Surrounding Restaurants</a>	<a href="#">Hotel Monteleone History</a>
	<a href="#">Events AV Pricing (2)</a>			<a href="#">Floor Plans- Riverside</a>	<a href="#">Queen Anne Classroom</a>
					<a href="#">Carousel New</a>
<b>A/V And Internet Costs</b>					

	Ace Hotel - New Orleans	Astor Crowne Plaza-New Orleans French Quarter	Bourbon Orleans Hotel	Hilton New Orleans Riverside	Hotel Monteleone
<b>A/V and Other Needs</b>	We are happy to accommodate any AV needs that you may have.	Presentation Services is our in house Audio Visual Company that will take care of all of your Audio Visual and meeting related Internet needs. They are happy to work with you for discounted packages for the best value for A/V needs.		PSAV is our in house supplier for all AV and technology needs. Please note that PSAV has audio equipment available for rental and does not allow a sound patch into the house sound system. PSAV exclusives currently include rigging, banner hanging, meeting space internet, power and telecom.	Royal Productions is the official A/V & Production Company for Hotel Monteleone. Outside A/V companies are allowed, however, there are restrictions and guidelines that need to be followed. Your Sales Manager can send you our requirements via email.
<b>AV/Equipment</b>	N/A				
<b>Internet - Guest Room</b>	Complimentary	Complimentary	Complimentary wireless	USD \$12.95 Per Day (+10.2% Tax) For basic tier. 3 different levels of internet are available based on guest need and budget	Complimentary A \$9.95 charge to your folio will be deducted for your internet. You may choose to upgrade the bandwidth at your discretion. Currently we offer a 1.5 Mbps upload
<b>Internet - Meeting Room</b>	Complimentary	N/A quoted via PSAV	Complimentary wireless	USD \$200.00 Per Item (+Tax) Meeting room internet will be priced according to your bandwidth needs, number of lines required, length of time needed, wired or wireless	USD \$150.00 Minimum (Includes Tax and Service) Our meeting space offers 40mbps upload and download on a shared service. I can reduce the fee to a daily rate of \$150 for all attendees to have access
<b>Internet - Meeting Room</b>	Complimentary				
<b>Service Charge</b>	22.00%	24.00%	24.00%	25.50%	24.00%
<b>Applicable Tax</b>	10.20%	10.99%	10.45%	10.20%	10.45%
<b>Miscellaneous Costs</b>					
<b>Transportation - Airport Transportation</b>	N/A	USD \$24.00 Per Person AIRPORT SHUTTLE SERVICE	A cab ride costs \$33 from the airport 1 or 2 persons & \$14/passenger for 3 or more passengers.  Shuttle service is available from the airport for \$20/person, one-way or \$38/person, round-trip. Three bags per person. Call 1-866-596-2699	N/A www.airportshuttleneworleans.com 1-866-596-2699	USD \$38.00 Per Day (+ Service) Average cost of on way to New Orleans Airport (MSY)
<b>Transportation - Local Transportation</b>	N/A	N/A	Cabs, city buses & street cars available.	N/A	USD \$38.00 Per Day (+ Service)
<b>Miscellaneous - Bellman Delivery</b>	N/A			USD \$3.00 Minimum (+Tax) Outside room. Inside room and multiple items can be priced according to need.	
<b>Miscellaneous - Facility Fee</b>	N/A	N/A	No fee	N/A	N/A
<b>Miscellaneous - Housekeeping</b>	N/A	N/A	No fee	N/A	N/A
<b>Miscellaneous - Parking Fee - Self</b>	N/A	N/A	Valet only	USD \$44.00 Per Day (Includes Service)	N/A we only offer Valet parking, however there are several locations available for self park
<b>Miscellaneous - Parking Fee - Valet</b>	USD \$39.00 Per Day (+Tax)	USD \$47.00 Per Day (+Tax)	USD \$38.00 Per Day (+Tax) \$38/day. Tax is 12.7%. Parking rates and tax rates are subject to change without notice.	USD \$49.00 Per Day (Includes Service)	USD \$40.00 Per Day (+Tax)

	Ace Hotel - New Orleans	Astor Crowne Plaza-New Orleans French Quarter	Bourbon Orleans Hotel	Hilton New Orleans Riverside	Hotel Monteleone
<b>Miscellaneous - Room Drop</b>	USD \$5.00 Per Item (Includes Tax and Service)				USD \$5.00 Per Item (Includes Tax and Service) In room drop \$3.00 Under Door \$2.00
<b>Miscellaneous - Shipping/Receiving</b>	USD \$5.00 Per Item (Includes Tax and Service)			USD \$8.95 Minimum (+Tax) Receiving Fees -  Letter under 1 lb - complimentary  Packages 1-5 lbs - \$8.95 6-20 lbs - \$16.95 21-40 lbs - \$29.95 41-50 lbs - \$39.95 50+ lbs - \$59.95 Display Cases - \$39.95 Crates - \$59.95	
<b>Miscellaneous - Other</b>					
<b>Service Charge</b>	22.00%	24.00%	24.00%	25.50%	24.00%
<b>Applicable Tax</b>	10.20%	10.99%	10.45%	10.20%	10.45%
<b>Additional Questions</b>					
<b>Rates quoted are applicable _____ days pre-meeting.</b>	3, based on availability	3 days based upon availability- not 7/11 dates	0 days prior	3, based on availability	1
<b>Rates quoted are applicable _____ days post-meeting.</b>	3, based on availability	3 days based upon availability	2, based on room type availability (not available on Friday/Saturday)	3, based on availability	2
<b>Web address for meeting space detail?</b>	<a href="http://www.acehotel.com/neworleans/event-spaces">http://www.acehotel.com/neworleans/event-spaces</a>	<a href="http://www.ihg.com/crowneplaza/hotels/us/en/new-orleans/msyla/hoteldetail/events-facilities#scmisc=nav_events-facilities_cn">http://www.ihg.com/crowneplaza/hotels/us/en/new-orleans/msyla/hoteldetail/events-facilities#scmisc=nav_events-facilities_cn</a>	<a href="http://www.bourbonorleans.com/meeting-rooms">http://www.bourbonorleans.com/meeting-rooms</a>	<a href="http://www.hiltonneworleansriverside.com">www.hiltonneworleansriverside.com</a> OR <a href="http://www3.hilton.com/en/hotels/louisiana/hilton-new-orleans-riverside-MSYNHHH/event/index.html">http://www3.hilton.com/en/hotels/louisiana/hilton-new-orleans-riverside-MSYNHHH/event/index.html</a>	<a href="http://hotelmonteleone.com/meetings/meeting-spaces/">http://hotelmonteleone.com/meetings/meeting-spaces/</a> (note the Royal Salon is a new room and does not appear)
<b>Please select your current Forbes and/or AAA Rating?</b>	4 Star, 4 Diamond	Not Rated - Star, 3 Diamond	Not Rated - Star, 3 Diamond	4 Star, 4 Diamond	Not Rated - Star, 4 Diamond
<b>Will the meeting room rentals be waived? If not, what rates will apply? HOT BUTTON FOR THE GROUP.</b>	\$4200 Meeting Room Rental will be waived based on 100% F&B Min and 90% group pick up per night. A \$75 per meeting room, per day setup/housekeeping fee will still apply.	yes	Meeting room rental fees will be waived with a minimum of \$14,000.00 in catered food and beverage revenue, excluding service charge and tax.	Yes with met F&B.	Yes, with the F & B minimum
<b>What are the charges for this group for guestroom WiFi, meeting space WiFi and available WiFi in public space? Group requests comp Wi-Fi for guestrooms &amp; meeting space (browsing, not streaming).</b>	Wi-Fi is complimentary throughout the entire hotel.	Comp basic wifi for rooms Comp basic wifi for space with A/V rental spend	Complimentary WiFi in guest room, meeting space and public areas.	Comp basic wifi in guestroom Comp wifi in meeting space if PSAV is the sole provider of Audio Visual	Comp in the guestroom and reduced to \$150 per day for all attendees to have access in the meeting spaces.

	Ace Hotel - New Orleans	Astor Crowne Plaza-New Orleans French Quarter	Bourbon Orleans Hotel	Hilton New Orleans Riverside	Hotel Monteleone
<p><b>Please respond to the following concession requests:</b></p> <p><b>* Will you provide 1 per 40 comp cumulative? If not, what is your comp ratio?</b></p> <p><b>* Will you provide 3 VIP suite upgrades @ group rate? Please list the quantity and type of suite upgrades for the group:</b></p> <p><b>* Will you provide 3 staff rooms @ a reduced rate? If so, what is the rate? Will you also upgrade to concierge level?</b></p> <p><b>* Will you provide 3 VIP welcome amenities? If not, please indicate the number you will provide:</b></p> <p><b>* Will you offer a 20% A/V discount?</b></p> <p><b>* Will you Comp Wi-Fi in guestrooms?</b></p> <p><b>* Will you Comp Wi-Fi in meeting rooms - browsing - no streaming.</b></p> <p><b>* Will you Comp wireless @ Registration and staff office for NASPE staff?</b></p> <p><b>* Will you offer double meeting planner points for group contact?</b></p>	<p>* Will you provide 1 per 40 comp per night? If not, what is your comp ratio? YES</p> <p>* Will you provide 3 VIP suite upgrades @ group rate? Please list the quantity and type of suite upgrades for the group: 1 Suite Upgrade at group rate and 2 Corner King Upgrades at group rate.</p> <p>* Will you provide 3 staff rooms @ a reduced rate? If so, what is the rate? Will you also upgrade to concierge level? 3 Staff Rooms at \$129</p> <p>* Will you provide 3 VIP welcome amenities? If not, please indicate the number you will provide: Yes</p> <p>* Will you offer a 20% A/V discount? No</p> <p>* Will you Comp Wi-Fi in guestrooms? Yes</p> <p>* Will you Comp Wi-Fi in meeting rooms - browsing - no streaming. Yes</p> <p>* Will you Comp wireless @ Registration and staff office for NASPE staff? Yes, see concession regarding room rental.</p> <p>* Will you offer double meeting planner points for group contact? NA- we do not have a rewards program.</p> <p>* Will you provide 6 valet comp parking passes for the dates listed (6 per day)? No, we do not own the valet company and cannot comp valet parking.</p>	<p>Yes to all except unable to guarantee valet parking passes but sure I can work on that with hotel's contracted valet parking company.</p>	<p>-20% attrition</p> <p>-One (1) comp room night with every 40 room nights occupied at the group rate.</p> <p>-Three (3) upgrades to Balcony Loft Suites at the group rate for Sunday - Tuesday.</p> <p>-\$20.00 discount off of group rate for up to three (3) staff rooms per night, Sunday-Tuesday.</p> <p>-Three (3) VIP welcome amenities.</p> <p>-15% discount off of audio-visual equipment rental.</p> <p>-Complimentary Wi-Fi in guest rooms, meeting space and public areas.</p> <p>-Ticket for "Welcome" beverage in Bourbon O Jazz Bar, the Pelican Lobby Bar or Roux on Orleans Restaurant.</p> <p>-Complimentary Bottled Water in guest rooms.</p> <p>-Complimentary use of the hotel Fitness Center.</p>	<p>- Comp 1 per 40 guestrooms cumulative</p> <p>-(3) suites at the group rate</p> <p>-(3) staff rooms at \$99 rate</p> <p>-20% off AV with exclusive use of PSAV</p> <p>-Comp basic wifi in guestrooms</p> <p>- double meeting planner points up to \$100,000</p> <p>-(6) comp self- parking passes</p>	<p>1 per 40 cumulative on all rooms at the gp rate or higher</p> <p>3 Vieux Carre Jr. Suite upgrades at group rate</p> <p>3 Staff rooms at \$99 per night with 85% pickup</p> <p>3 welcome amenities</p> <p>15% a/v discount if Royal Productions is used</p> <p>comp wi-fi in guestrooms</p> <p>comp wireless in staff office</p> <p>Unfortunately we don't offer points</p> <p>6 comp valet parking passes</p> <p>2 comp nights for preplanning visit if we are selected</p>
<p><b>Client requests 80% cumulative attrition - please indicate if you agree. If you disagree, please indicate your offer on attrition.</b></p>	85% attrition per night	yes	20% cumulative attrition	Agree	we would prefer 15% if possible, on a cumulative basis.
<p><b>What is your nearest major airport and what is the distance (both miles and time)? What are the round trip shuttle and/or taxi costs?</b></p>	<p>Louis Armstrong International - 14.7 miles</p> <p>Taxi is \$36 one way</p>	<p>Louis Armstrong Intl is 14 miles away, 20-30 minutes</p> <p>Airport Shuttle \$26 per person, each way</p> <p>Taxi - \$36 up to 2 persons, each way</p>	<p>Louis Armstrong International Airport (MSY)</p> <p>16 miles</p> <p>30-40 minutes, depending on traffic</p> <p>Shuttle: \$24.00 per person, one way</p> <p>Taxi: \$36.00 for 1-2 people, \$15.00/person for 3 or more.</p>	<p>Louis Armstrong International Airport (MSY)</p> <p>13 miles/ 25 minutes</p> <p>\$36 for taxi one way</p> <p>\$24 for shuttle one way/ \$44 round trip</p>	<p>Louis Armstrong International (MSY)</p> <p>15 miles/20 minutes</p> <p>\$40 Taxi each way</p> <p>\$44 round trip shuttle</p> <p>\$38 Uber</p>




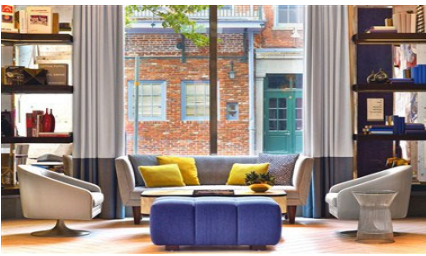

	Ace Hotel - New Orleans	Astor Crowne Plaza-New Orleans French Quarter	Bourbon Orleans Hotel	Hilton New Orleans Riverside	Hotel Monteleone
<p><b>What amenities and activities does your hotel have on or near the property?</b></p>	<p>Josephine Estelle, restaurant                      Three Keys, music venue                      Lobby Bar                      Seaworthy, Oyster Bar                      Fitness Center                      Alto, rooftop pool/bar/garden/restaurant                      Stumptown Coffee Roasters                      3 Retail Shops: Friend, Frieda and Defend New Orleans</p>	<p>We have 24 hour in room dining, daily Concierge services, Dickie Brennan's Bourbon House Restaurant and Bar serving three meals daily attached to the hotel, nearby Antique and Art Galleries, Shopping, Restaurants, world famous eateries and nightlife and casino within walking distance or ride the trolley in front of the hotel.</p>	<p>Complimentary Fitness Center, lushly landscaped courtyard with heated saltwater pool, in-room spa services, Bourbon Street, sight-seeing, Jackson Square, St. Louis Cathedral, Cafe' Du Monde, Ghost Tours, Carriage Rides, French Market shopping, Royal Street art galleries and antiques shops and restaurants too numerous to count! All the things that make the French Quarter famous are right outside our front door.</p>	<p>- Riverfront Streetcar stop at hotel main entrance                      - Riverboat Cruise dock next to hotel along Mississippi River                      - Harrah's Casino across the street                      - Located near the Warehouse District with many galleries, restaurants and bars                      - Fulton Street outdoor venue with 4 restautants and outdoor seating located across the street                      - Drago's Seafood restaurant inside Hilton New Orleans Riverside's main level                      - 90,000 sq. ft. Health Club by Hilton featuring 2 outdoor pools, healthclub offering indoor tennis, basketball, squash, racquetball, precor cardio equipment, spinning, pilates, hair and nail salon and massage therapist                      - Hilton New Orleans Riverside houses three different shops featuring an assortment including clothing, accessories, gifts, forgotten items, snacks, local treasures and more</p>	<ol style="list-style-type: none"> <li>1. Criollo Restaurant &amp; Criollo Lounge</li> <li>2. Carousel Bar &amp; Lounge with live Jazz Music several nights a week</li> <li>3. Full Service Day Spa, Spa Aria</li> <li>4. Heated Rooftop pool and state-of-the-art fitness center</li> <li>5. Walking distance to restaurants, museums, casino, theaters and more</li> <li>6. Countless Worldclass dining options all walkable from the Hotel!</li> </ol>

	Ace Hotel - New Orleans	Astor Crowne Plaza-New Orleans French Quarter	Bourbon Orleans Hotel	Hilton New Orleans Riverside	Hotel Monteleone
<b>What renovations have your property either recently completed or has on schedule?</b>	Our brand new hotel opened in March 2016!	<p>Newly appointed hotel showcasing historic décor and local art with a nod to a by gone era. In January 2016 the hotel completed guestroom renovation to include new furnishings, high def TV, carpet, draperies, paint, back lit mirrors in all baths.</p> <p>October 2016 new lobby furniture, paint and artwork.</p> <p>December 2016 new carpet, draperies, airwall coverings in meeting rooms.</p>	<p>2018: New flooring in the St. Ann Cottage</p> <p>2017: New drapery in the Orleans Ballroom</p> <p>2016: Banquet Kitchen renovation</p> <p>2014: Lobby and historic Orleans Ballroom were restored to with new furnishings, painting, and carpet.</p> <p>2015: Beverage coolers and additional seating were added to all guestrooms.</p> <p>Our distinctive French Quarter Property completed a comprehensive renovation in February 2012 which included the items detailed below.</p> <p>2012: Complete make-over for all Guestrooms and Suites, including modern decor, smooth ceilings, extensive crown molding, fresh paint and carpets, new mattresses, new bed and bath linens, upgraded amenities, and granite bathrooms and showers</p> <ul style="list-style-type: none"> <li>• 42" Flat screen TV's, iHome alarm clocks/radios, lighted make-up mirrors in all Guestrooms and Suites</li> <li>• Plantation shutters on all guest room windows</li> <li>• Fresh paint and new carpet in guest room hallway corridors.</li> <li>• Expanded and updated Fitness facility with new LIFESTYLE fitness equipment.</li> </ul>	<p>Hilton New Orleans Riverside Hotel Renovations</p> <p>1st and 2nd floor space- 2016 &amp; 2017</p> <p>3rd floor meeting space- September 2018</p> <p>Main hotel sleeping rooms- 2012</p> <p>Riverside complex sleeping rooms- 2019</p> <p>Riverside complex meeting space- 2015</p>	<p>We have spent \$95 million over the past 6 years. Our last meeting room opened in February 2016. New restrooms were also built for Royal Rooms A, B, C &amp; D + the Royal Salon. January 2018 new signage project was completed.</p> <p>Guest Room Amenities</p> <ul style="list-style-type: none"> <li>• Keurig Coffee Brewer</li> <li>• In-Room Safe</li> <li>• Refrigerator</li> <li>• High-Speed Internet Access</li> <li>• Large High-Definition LCD Television</li> <li>• Iron &amp; Ironing Board</li> <li>• Hairdryer</li> <li>• Plush Robes</li> <li>• Clock Radios (iHome alarm clock devices suitable for charging iPad, iPhone and iPod)</li> <li>• Marble and Granite Bathrooms</li> </ul> <p>Property Highlights</p> <ul style="list-style-type: none"> <li>• The Famous Carousel Bar offers live Jazz music 7 nights a week</li> <li>• Criollo Restaurant serves breakfast, lunch and dinner</li> <li>• Criollo Lounge offers Grab and Go Breakfast items</li> <li>• Meetings Concierge for our Group VIPs</li> <li>• No resort fees</li> <li>• 24 hour in-room dining</li> <li>• Literary Landmark hotel</li> <li>• AAA Four-Diamond hotel</li> <li>• Complimentary rooftop fitness center (available 24 hours with room key access)</li> <li>• Rooftop heated pool &amp; fitness center</li> </ul>
<b>Please indicate the placement fee % payable to HelmsBriscoe on all paid guestrooms. HelmsBriscoe requests a 10% placement fee.</b>	10%	10%	10%	Ashley Serio 1/14/19- 7%	10%
<b>HelmsBriscoe requests that a placement fee be applied to the following items: sleeping room revenue, scheduled food and beverage functions, and daily delegate rates, among any other items. Please check the following items that the placement fee will apply to:</b>	Sleeping Room Revenue, Other (please specify): Room Rental excluding Setup/Housekeeping Fees	Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue, Other (please specify): will review	Sleeping Room Revenue

**Note:** Fields in red are different from the RFP requirement.

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Centric French Quarter New Orleans	InterContinental New Orleans	JW Marriott New Orleans	Le Meridien New Orleans	Loews New Orleans Hotel
<b>Supplier Information</b>					
<b>Image</b>					
<b>Chain</b>	Hyatt Hotels	IHG	Marriott International Hotels	Marriott International Hotels	Loews Hotels
<b>Brand</b>	Hyatt Centric	InterContinental Hotels	JW Marriott	Le Meridien	Loews Hotels
<b>Website</b>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>
<b>Address</b>	800 Iberville Street New Orleans, Louisiana, 70112 USA	444 St. Charles Avenue New Orleans, Louisiana, 70130-3106 USA	614 Canal Street New Orleans, Louisiana, 70130 USA	333 Poydras Street New Orleans, Louisiana, 70130 USA	300 Poydras Street New Orleans, Louisiana, 70130 USA
<b>Total Guest Rooms</b>	254	484	501	410	285
<b>Total Meeting Space</b>	8,236 Sq. Ft.	30,000 Sq. Ft.	20,000 Sq. Ft.	18,000 Sq. Ft.	27,000 Sq. Ft.
<b>Largest Meeting Room</b>	3,040 Sq. Ft.	8,335 Sq. Ft.	6,184 Sq. Ft.	4,992 Sq. Ft.	4,243 Sq. Ft.
<b>Overview</b>	<p>Hyatt Centric French Quarter New Orleans is located in the French Quarter adjacent to Bourbon Street in New Orleans, Louisiana. This smoke-free hotel offers 254 guestrooms with 12 foot ceilings, completely renovated in 2012. Many rooms include balconies that overlook the French Quarter, courtyards or Bourbon Street.</p> <p>The property offers more than 10,660 square feet of customizable function space located in one central area of the hotel's first floor. Hyatt Centric French Quarter New Orleans can accommodate meetings and/or events from 3 to 300 people with our 10 meeting rooms.</p> <p>The hotel is located within walking distance of the Audubon Aquarium, Bourbon Street, Jackson Square, Royal Street shopping, French Market, Streetcars and the New Orleans Superdome.</p>	<p>Conveniently located near the historic French Quarter, Warehouse District, and front row for Mardi Gras, InterContinental New Orleans is coveted for its location and Four-Diamond status. In the heart of the Central Business District, on historic St. Charles Avenue, the hotel hosts discerning business and leisure travelers from all over the world. From fine, alfresco dining to stunning views from the 15th floor outdoor pool, this contemporary gem is perfectly appointed to explore the best New Orleans has to offer.</p> <p>InterContinental New Orleans offers 19 meeting rooms - maximum 1,000 theater-style, 560 classroom, 1,200 reception, 850 banquet. LaSalle Ballroom: 8,330 sq feet, with 21-foot ceilings, Lalique chandeliers, floor-to-ceiling windows on 3 sides overlooking historic St. Charles Avenue.</p>	<p>Sophisticated elegance harmonizing with old-world charm will welcome you to JW Marriott New Orleans. Delight in an abundance of amenities including a rooftop pool, fitness center and wireless internet access in meeting rooms and all public spaces. Our beautiful hotel lobby was recently renovated to include private spaces to unwind, connect and call your own. Combined with our stylish guestrooms, innovative event space and authentic cuisine, we guarantee your next event will be a success. Share the energy that New Orleans is known for with your attendees in any one of our 18 meeting rooms and our 6,160-square-foot Ile de France Grand Ballroom – all brilliantly lit with natural lighting from our floor-to-ceiling windows, balconies or terraces. While stunning, postcard-perfect views of Canal Street and the French Quarter mark an event with us as unmistakably New Orleans. Here you'll find flexible spaces for all your needs. Create ease and flow before, after, or even between meetings with the use of our Pre-function Space. Perfect for registration, breakouts, meet-and-greets and cocktail hour. Our flexible meeting spaces can be combined or partitioned to accommodate large or small events. Take pleasure in the fact that you and your attendees are just steps from New Orleans' most sought after attractions. Our intuitive concierge will guide you on a personalized journey to find the true culture and energy that is authentically, New Orleans.</p>	<p>Located across from Harrah's Casino and just steps from the notorious French Quarter but in a quieter location for a peaceful night's rest, Le Méridien New Orleans is close to the city's most popular restaurants, shopping and the Warehouse Arts District.</p> <p>Discover the beautiful \$29 million transformation of the new Le Méridien New Orleans. Le Méridien New Orleans offers unparalleled service, contemporary designs and limitless opportunities for discovery. Sip on a fresh cup of illy coffee brewed by the Master Barista in Le Méridien Hub, or lounge at dusk with a Signature sparkling beverage while gathering with coworkers and friends. LMNO, the great restaurant on the first floor allows guests to explore innovative pairings of flavours and aromas.</p> <p>Attendees can unwind at the rooftop pool overlooking downtown or stay in shape while traveling at the rooftop fitness center, open 24-hours a day.</p> <p>The hotel's redesign incorporates the mid-Century aesthetic of the European-born Le Méridien brand layered with contextual influences from the city of New Orleans.</p>	<p>Located in the historic center of it all, Loews New Orleans Hotel personifies the captivating spirit of the Big Easy with vibrant, elegant décor and extraordinary service. A gateway to the city's Arts District, the hotel is directly across from Harrah's Casino, three blocks to the historic French Quarter and a short stroll from the Riverfront, famous restaurants, jazz clubs, and Morial Convention Center.</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Centric French Quarter New Orleans	InterContinental New Orleans	JW Marriott New Orleans	Le Meridien New Orleans	Loews New Orleans Hotel
<b>Additional Information</b>		With the city of New Orleans celebrating its 300th anniversary, visiting has never been more exciting. The multi-million dollar renovation at the Louis Armstrong International Airport will offer travelers across the world added comfort and convenience.	Centrally located on historic Canal Street and one block from Bourbon Street, the JW Marriott Hotel New Orleans is a perfectly positioned French Quarter hotel blending distinct class and old world charm.	Ideal for both business and leisure, Le Méridien New Orleans offers everything you need for forward-thinking meetings and iconic events. Creative approaches and innovative designs ensure that every attendee is engaged and inspired.	Our Four Diamond luxury property opened in December 2003 and was renovated in September 2017. Largest guestrooms in the city with fantastic views of the city or the Mississippi River. Amenities include a in-door lap pool and fitness center, Poydras and Peters, Bar Peters, 24 hour room service
<b>General Information</b>					
<b>Proposal Status</b>	Submitted Proposal	Submitted Proposal	Submitted Proposal	Submitted Proposal	Submitted Proposal
<b>Proposal Introduction</b>	<p>The Hyatt Centric French Quarter New Orleans is located in the historic French Quarter between business and fun, just step away from history, shopping, world famous restaurants, music and entertainment.</p> <p>Our newly renovated hotel offers smoke-free environment, 254 guestrooms with 12 foot ceilings, and many rooms have balconies that overlook the French Quarter, courtyards or Bourbon Street. The property offers more than 10,660 square feet of adjacent function space, located lobby level - easy to find, easy to network, easy to manage.</p>	<p>Thank you for considering InterContinental New Orleans as your home while visiting the Crescent City.</p> <p>So... What is NEW in New Orleans?                      * Our 484 guest rooms have all been renovated (in 2015) and await your attendees!                      * We know internet is important to your attendees so we just finished a \$200k internet upgrade to all of our wireless hardware and wireless access points in both guest rooms, public areas and meeting space. Your attendees will seamlessly be able to connect in one area of the Hotel and stay online throughout every area of the Hotel without having to re-login.                      * New Orleans TriCentennial - 2018 marks the City of New Orleans 300th Anniversary and a time full of celebrations of our rich history, unique traditions and diverse culture. Be sure to visit 2018nola.com for more details.</p>	<p>Discover the epitome of old-world charm and modern convenience at the JW Marriott New Orleans. Our luxury French Quarter hotel offers nearly 500 elegantly appointed rooms and suites, accented with lush amenities. If you're looking for the perfect hotel in which to host your New Orleans meeting or event, look no further - our luxury hotel is ideal for grand conferences, or for intimate celebratory events on our stunning terrace with city views. For weddings and galas, choose the Ile de France Ballroom with its crystal chandeliers, French doors and seating for up to 750 guests. The JW Marriott New Orleans benefits from a prime location in the Business District, within steps of the excitement of Bourbon Street. Visitors looking to explore New Orleans will find the Aquarium, Insectarium, Harrah's Casino and historic St. Charles Street just minutes from our doorstep. Experience the sophisticated soul of the Big Easy at the JW Marriott New Orleans hotel here in the French Quarter.</p>	<p>Located across from Harrah's Casino and just steps from the notorious French Quarter but in a quieter location for a peaceful night's rest, Le Méridien New Orleans is close to the city's most popular restaurants, shopping and the Warehouse Arts District. Discover the beautiful \$29 million transformation of the new Le Méridien New Orleans. Le Méridien New Orleans offers unparalleled service, contemporary designs and limitless opportunities for discovery. Sip on a fresh cup of illy coffee brewed by the Master Barista in Le Méridien Hub, or lounge at dusk with a Signature sparkling beverage while gathering with coworkers and friends. LMNO, the great restaurant on the first floor allows guests to explore innovative pairings of flavours and aromas.</p> <p>Attendees can unwind at the rooftop pool overlooking downtown or stay in shape while traveling at the rooftop fitness center, open 24-hours a day. When your attendees are ready for a break, they can use the Unlock Art pass found in their guestrooms to browse through the latest exhibitions at three of the top art and cultural centers in the city. Access is complimentary for your guests.</p>	<p>Count on your participants being pampered and productive in the casual luxury of the Loews New Orleans Hotel. Situated between the Convention Center and the casino while being walking-distance to the French Quarter, the hotel provides the impressive and impeccable service your attendees require to focus on strategy and results. The Loews team members will ensure your guests experience the very best!</p>
<b>Proposed Dates</b>	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020
<b>Availability</b>	1st Option - Holding Space Until 31-May-2019	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Not Holding Space
<b>Additional Information</b>		We currently have availability over the requested dates. Please note that we are not currently holding space. At your request, we are prepared to discuss the details of placing the space on first option hold.	We are not holding space but would be happy to do so upon request.	Please advise if you would like us to hold guestrooms and/or meeting space, based on availability at time of request we would be happy to with a contract issued.	We would be delighted to hold rooms and space upon your request.

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Centric French Quarter New Orleans	InterContinental New Orleans	JW Marriott New Orleans	Le Meridien New Orleans	Loews New Orleans Hotel
<b>Offered Concessions/Contractual Requirements</b>		<p>The InterContinental New Orleans is pleased to offer the following concessions:</p> <ul style="list-style-type: none"> <li>- Complimentary use of Fitness Center and rooftop swimming pool</li> <li>- Comp 1/40, cumulative</li> <li>- 3 1BR suite upgrades wit welcome amenity at the group rate</li> <li>- 3 balcony room upgrades at the group rate</li> <li>- 3 staff rooms at \$119</li> <li>- 10% AV discount with use of in-house AV provider</li> <li>- Comp wifi in guestrooms up to 2Mbps</li> <li>- Comp wifi in meeting rooms</li> <li>- Up to 60,000 IHG Meeting Reward Points for meeting planner</li> <li>- Comp meeting room rental with \$30,000 F&amp;B minimum</li> </ul> <p>What other concessions are important to you? I would be happy to put together a custom package to exceed all of your expectations!</p>			
<b>Sleeping Rooms</b>					
<b>Sleeping Room Needs Met?</b>	<p>Yes Please note, taxes are currently, 13.45% sales tax, 1.75% tourism tax, and \$1.00 occupancy tax. Wi-fi complimentary</p> <p>NOTE - WE WILL HONOR THE PREVAILING JULY 2020 PER DIEM</p>	<p>Yes Our new guest rooms are very elegant and are sure to impress your attendees!</p>	<p>Yes We understand how important the image of the hotel is to your attendees. Your guests will feel at home because we have a seasoned staff that will treat them like they are family without losing the attention to detail letting them know they are important.</p>	<p>Yes This great rate is based on the dates you have chosen and the pattern as outlined above. We are happy to discuss any special needs your event may have.</p>	<p>Yes With 285 sleeping rooms, ranging from Deluxe to Grand Suites, all updated in 2015, your guests can count on a perfect night's sleep. All room categories are available offering beautiful city or river views.</p>
<b>Sleeping Room Dates</b>	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020
<b>Peak Room Nights</b>	101	101	101	101	101
<b>Run of House Rate</b>					
<b>Single Rate</b>	USD \$149.00	USD \$169.00	USD \$155.00	USD \$139.00	USD \$159.00
<b>Double Rate</b>	USD \$149.00	USD \$169.00	USD \$155.00	USD \$139.00	USD \$159.00
<b>Suite Rate</b>	USD \$149.00	USD \$169.00	USD \$155.00	USD \$139.00	USD \$159.00
<b>Staff Rate</b>	USD \$99.00	USD \$119.00	USD \$109.00	USD \$99.00	USD \$109.00

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Centric French Quarter New Orleans	InterContinental New Orleans	JW Marriott New Orleans	Le Meridien New Orleans	Loews New Orleans Hotel
<b>Resort Fee</b>	N/A None	N/A	N/A	N/A	N/A N/A
<b>Sleeping Rooms (Alternate Dates 1)</b>					
<b>Alternate Dates 1</b>		11-Jul-2020 to 15-Jul-2020	11-Jul-2020 to 15-Jul-2020	11-Jul-2020 to 15-Jul-2020	11-Jul-2020 to 15-Jul-2020
<b>Availability</b>		1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Not Holding Space
<b>Additional Information</b>		Our new guest rooms are very elegant and are sure to impress your attendees!	We understand how important the image of the hotel is to your attendees. Your guests will feel at home because we have a seasoned staff that will treat them like they are family without losing the attention to detail letting them know they are important.	This great rate is based on the dates you have chosen and the pattern as outlined above. We are happy to discuss any special needs your event may have.	With 285 sleeping rooms, ranging from Deluxe to Grand Suites, all updated in 2015, your guests can count on a perfect night's sleep. All room categories are available offering beautiful city or river views.
<b>Single Rate</b>		USD \$169.00	USD \$155.00	USD \$139.00	USD \$179.00
<b>Double Rate</b>		USD \$169.00	USD \$155.00	USD \$139.00	USD \$179.00
<b>Suite Rate</b>		USD \$169.00	USD \$155.00	USD \$139.00	USD \$179.00
<b>Staff Rate</b>		USD \$119.00	USD \$109.00	USD \$99.00	USD \$129.00
<b>Sleeping Rooms (Alternate Dates 2)</b>					
<b>Alternate Dates 2</b>		25-Jul-2020 to 29-Jul-2020	25-Jul-2020 to 29-Jul-2020	25-Jul-2020 to 29-Jul-2020	25-Jul-2020 to 29-Jul-2020
<b>Availability</b>		1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Not Holding Space
<b>Additional Information</b>		Our new guest rooms are very elegant and are sure to impress your attendees!	We understand how important the image of the hotel is to your attendees. Your guests will feel at home because we have a seasoned staff that will treat them like they are family without losing the attention to detail letting them know they are important.	This great rate is based on the dates you have chosen and the pattern as outlined above. We are happy to discuss any special needs your event may have.	With 285 sleeping rooms, ranging from Deluxe to Grand Suites, all updated in 2015, your guests can count on a perfect night's sleep. All room categories are available offering beautiful city or river views.
<b>Single Rate</b>		USD \$169.00	USD \$155.00	USD \$139.00	USD \$149.00
<b>Double Rate</b>		USD \$169.00	USD \$155.00	USD \$139.00	USD \$149.00
<b>Suite Rate</b>		USD \$169.00	USD \$155.00	USD \$139.00	USD \$149.00
<b>Staff Rate</b>		USD \$119.00	USD \$109.00	USD \$99.00	USD \$99.00
<b>Room Rental Costs</b>					
<b>Meeting Room Needs Met?</b>	Meeting Space is located lobby level, column free, adjacent to each other, easy to find, easy to manager.	The InterContinental New Orleans has specialized in hosting Meetings, Conferences, Social Galas & Incentive Celebrations for over 30 years.	Meeting room names are proposed and subject to change based on availability.	Meeting rooms are beautifully appointed with lovely décor and extremely comfortable seating for attendees.	All meeting spaces feature floor-to-ceiling windows, with breathtaking views of the city skyline or the Mississippi River. Meeting rooms are conveniently located on the 9th and 10th floors and are extremely easy to navigate!
<b>Breakout - Medium</b>					
<b>Meeting Rooms - Total</b>	Waived Airport Shuttle New Orleans \$20 one way, \$38 RT <a href="http://www.airportshuttleneworleans.com">www.airportshuttleneworleans.com</a>	Complimentary Based on achieving Food and Beverage Minimum	Waived	Waived	Waived

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Centric French Quarter New Orleans	InterContinental New Orleans	JW Marriott New Orleans	Le Meridien New Orleans	Loews New Orleans Hotel
<b>Other</b>					
<b>Setup</b>					
<b>Service Charge</b>	24.00%	25.00%	25.00%	25.00%	25.00%
<b>Applicable Tax</b>	11.00%	10.20%	10.45%	10.45%	10.75%
<b>Contractor Information:</b>					
<b>Additional Information</b>	Meeting room rental will be waived with an F&B min. of \$24,000.00 excluding tax and service charges. Please note all menus can be customized to meet any price point.	Do you want custom upper scale New Orleans Food and Beverage? That is EXACTLY what our Chef loves to do! We have a passion for creative food dishes and sharing delicious drinks and conversation with our guests. Please make the decision to be our guest!	Hosting your meeting at the JW Marriott New Orleans Hotel means that our expert catering and banquet teams work with you to plan unique events for your group.	F&B Minimum is based on the events you have indicated and our current menu prices. Please advise if you have a budget you would like us to consider and I'll be happy to review again with you.	Your guests will experience a unique venue rich in culture, community and delicious cuisine, prepared by our seasoned, experienced culinary team members.
<b>Additional Fees</b>					
<b>Occupancy Tax</b>	USD \$1.00	USD \$2.00	13.450%	USD \$2.00	USD \$1.00
<b>City Tax</b>	1.750%	4.450%	USD \$2.00		13.450%
<b>State Tax</b>	13.450%	9.000%		13.450%	1.750%
<b>Other Tax</b>			1.750%	1.750%	

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Centric French Quarter New Orleans	InterContinental New Orleans	JW Marriott New Orleans	Le Meridien New Orleans	Loews New Orleans Hotel
<b>Additional Information</b>	Spacious guest rooms--some of the largest in the French Quarter. 12' ceiling height. Refrigerator, Keurig® coffee maker, Drybar® hair dryers, in-room laptop sized safe, Bee Kind bath amenities	All guestrooms were designed with the business traveler in mind, including extra special touches such as multiple plug ins to charge every device, a Keurig coffee maker, mini bars, plush bath robes, 42" flat screen televisions, and complimentary basic high speed internet access.	Must-see Big Easy attractions that are in the hotel's surrounding areas include, but are not limited to: <ul style="list-style-type: none"> <li>• Bourbon Street and the French Quarter</li> <li>• The Garden District</li> <li>• New Orleans Superdome – home to the New Orleans Saints</li> <li>• National World War II Museum</li> <li>• Aquarium of Americas and Entergy IMAX Theater</li> <li>• Audubon Zoo</li> <li>• Louisiana Children's Museum</li> <li>• Jackson Square</li> <li>• Café Du Monde</li> <li>• French Market</li> <li>• Lafayette Square</li> <li>• St. Louis Cathedral</li> <li>• Ogden Museum of Southern Art</li> <li>• Plantation tours</li> <li>• Mississippi River steamboat rides</li> </ul>	Our guest rooms feature beautiful views of the Mississippi River and include New Orleans style architecture with stacked crown molding as the headboards. Each room also has a chaise lounge and the largest TVs in the city, 55 inches.	Room rates do not include 13.45% tax, 1.75% CVB assessment and \$1.00 / night occupancy tax.  Please note the above room rates are valid for up to 2 weeks after submission of the proposal. Rates are then subject to change.
<b>Food and Beverage</b>					
<b>Total F&amp;B Minimum</b>	USD \$25,000.00	USD \$30,000.00	USD \$30,000.00	USD \$25,000.00	USD \$30,000.00
<b>Other</b>			USD \$95.00 Total (+Tax and Service) Coffee by the Gallon		
<b>Other</b>			USD \$75.00 Per Person (+Tax and Service) All Day (CB/AM/PM): \$ 55.00++		
<b>Service Charge</b>	24.00%	25.00%	25.00%	25.00%	25.00%
<b>Applicable Tax</b>	11.00%	10.20%	10.45%	10.45%	10.75%
<b>Attachments</b>					
<b>Attachments</b>	<a href="#">Fact Sheet, Meeting Space Layout and Dimensions</a>	<a href="#">2019 Catering Menus</a>	<a href="#">AV Price Guide</a>	<a href="#">AV Pricing</a>	
	<a href="#">Neighborhood Map</a>	<a href="#">Fact Sheet</a>	<a href="#">Visit Our Hotel</a>	<a href="#">Le Meridien Banquet Menus</a>	
		<a href="#">Floor Plans</a>	<a href="#">3D Map</a>	<a href="#">Fact Sheet with Meeting Space</a>	
		<a href="#">Royal Productions AV Menus</a>	<a href="#">Hotel Meeting Space</a>		
			<a href="#">Shipping &amp; Receiving</a>		
			<a href="#">Curated Events Menus</a>		
<b>A/V And Internet Costs</b>					

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Centric French Quarter New Orleans	InterContinental New Orleans	JW Marriott New Orleans	Le Meridien New Orleans	Loews New Orleans Hotel
<b>A/V and Other Needs</b>	- 15% discount on in-house AV equipment rental excluding tax and labor fees - Comp. Wi-Fi in meeting rooms and guest rooms	Our on site A/V company Royal Productions offers full service and a permanent professional staff member assigned to your group. Royal Productions provides the following Exclusive Services for us: Power, Rigging & Internet.	Our in house AV team would be happy to put a quote together for you based on your needs.	PSAV is our in house A/V provider. There is a fee for bringing in outside A/V vendors.	A/V is managed through our reliable, innovative provider: PSAV.
<b>AV/Equipment</b>					
<b>Internet - Guest Room</b>	Waived \$9.95/24 hours	Complimentary (up to 2 Mbps)	USD \$12.95 Per Day (+Tax) Wireless in guest rooms: \$12.95 for basic wireless (web browsing/check emails) \$16.95 for enhanced wireless (streaming video/downloading files)	USD \$14.95 Per Day (+Tax)	Complimentary
<b>Internet - Meeting Room</b>	Waived Meeting space Internet is priced based on your group's actual requirements.	USD \$12.50 Per Person (+Tax and Service) What is this used for? Web Surfing? Email? Or uploading videos? Streaming content? (Fees may vary based on bandwidth needs) This discount will only apply with EXCLUSIVE USE OF ROYAL PRODUCTIONS FOR AV NEEDS.	USD \$45.00 Per Day (+Tax and Service) Based upon number of attendees:	USD \$50.00 Minimum (+Tax and Service)	USD \$200.00 Per Day (+Tax) Wired/Wireless; \$200 per day, 1-3 users; \$300 per day, 4-8 users; \$400 per day, 9-15 users
<b>Internet - Meeting Room</b>					
<b>Service Charge</b>	24.00%	25.00%	25.00%	25.00%	25.00%
<b>Applicable Tax</b>	11.00%	10.20%	10.45%	10.45%	10.75%
<b>Miscellaneous Costs</b>					
<b>Transportation - Airport Transportation</b>	USD \$20.00 Per Person (+Tax and Service) Shuttle one way.	N/A	USD \$38.00 Per Person (+Tax and Service) \$38.00/person Roundtrip by shuttle. \$20.00/person One-Way	USD \$33.00 Per Person (+ Service)	USD \$36.00 Total Louis Armstrong International Airport (MSY) - 14 miles/20 minutes
<b>Transportation - Local Transportation</b>	Per Item (+Tax and Service) Varies	USD \$22.00 Per Day Airport Shuttle	USD \$33.00 Per Person (+Tax) One way by taxi.	USD \$20.00 Per Person (+ Service)	N/A The Loews New Orleans Hotel is steps to local transportation (Bus Stops and Streetcar Stops) and has taxicab service available just outside the front doors.
<b>Miscellaneous - Bellman Delivery</b>					
<b>Miscellaneous - Facility Fee</b>	N/A None	N/A	N/A	N/A	N/A
<b>Miscellaneous - Housekeeping</b>	N/A At guest discretion	Complimentary	USD \$4.00 Per Day (+Tax) Optional	N/A	USD \$3.00 Per Day
<b>Miscellaneous - Parking Fee - Self</b>	N/A Hotel does not offer self-parking billable to guest room. There are two lots within 1/2 half block - guests pay on own if they prefer to self park in these lots	N/A	N/A	N/A	N/A
<b>Miscellaneous - Parking Fee - Valet</b>	USD \$42.00 Per Day (+Tax and Service)	USD \$45.00 Per Day (+Tax)	USD \$47.00 Per Item (+Tax) \$42/night per car and \$45 for SUVs	USD \$45.00 Per Day (+Tax)	USD \$45.00 Per Day (+Tax)

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Centric French Quarter New Orleans	InterContinental New Orleans	JW Marriott New Orleans	Le Meridien New Orleans	Loews New Orleans Hotel
Miscellaneous - Room Drop					
Miscellaneous - Shipping/Receiving					
Miscellaneous - Other			Total (Includes Tax and Service) Free wireless internet in lobby and concierge lounge		
Service Charge	24.00%	25.00%	25.00%	25.00%	25.00%
Applicable Tax	11.00%	10.20%	10.45%	10.45%	10.75%
Additional Questions					
Rates quoted are applicable _____ days pre-meeting.	3 day pre, subject to availability	3, based on availability	3 based on availability	3, based on availability	3 days, based on availability
Rates quoted are applicable _____ days post-meeting.	3 days post, subject to availability	3, based on availability	3 based on availability	3, based on availability	3 days, based on availability
Web address for meeting space detail?	<a href="http://www.frenchquarter.centric.hyatt.com">www.frenchquarter.centric.hyatt.com</a>	<a href="http://www.icneworleans.com">www.icneworleans.com</a>	<a href="http://www.marriott.com/hotels/event-planning/business-meeting/msyjw-jw-marriott-new-orleans/">http://www.marriott.com/hotels/event-planning/business-meeting/msyjw-jw-marriott-new-orleans/</a>	<a href="http://www.lemeridienneworleanshotel.com/floorplans">http://www.lemeridienneworleanshotel.com/floorplans</a>	<a href="https://www.loewshotels.com/new-orleans/meetings/function-space">https://www.loewshotels.com/new-orleans/meetings/function-space</a>
Please select your current Forbes and/or AAA Rating?	4 Star, 4 Diamond	Not Rated - Star, 4 Diamond	4 Star, 4 Diamond	4 Star, 4 Diamond	Not Rated - Star, 4 Diamond
Will the meeting room rentals be waived? If not, what rates will apply? HOT BUTTON FOR THE GROUP.	YES WITH FB NET EXPENDITURE OF 25,000 OR MORE	Yes, with \$30,000 F&B minimum.	Waived with \$25,000 F&B minimum	Waived with \$25,000 F&B minimum	Yes, room rental will be waived with F&B minimum.
What are the charges for this group for guestroom WiFi, meeting space WiFi and available WiFi in public space? Group requests comp Wi-Fi for guestrooms & meeting space (browsing, not streaming).	WAIVED IN GUEST ROOMS AND MEETING SPACE	Comp wireless internet with exclusive use of in-house AV provider.	We will waive basic internet in guest rooms.  Complimentary basic WIFI in meeting space, if in-house AV used exclusively	We will waive basic internet in guest rooms.  Complimentary basic WIFI in meeting space, if in-house AV used exclusively	Comp. basic guest room Wi-Fi. Hotel can offered discounted basic meeting room Wi-Fi at \$2,000 for duration of meeting.

Hotel Summary Report - Submitted Proposals

Prepared for (NASPE)

	Hyatt Centric French Quarter New Orleans	InterContinental New Orleans	JW Marriott New Orleans	Le Meridien New Orleans	Loews New Orleans Hotel
<p><b>Please respond to the following concession requests:</b></p> <ul style="list-style-type: none"> <li>* Will you provide 1 per 40 comp cumulative? If not, what is your comp ratio?</li> <li>* Will you provide 3 VIP suite upgrades @ group rate? Please list the quantity and type of suite upgrades for the group:</li> <li>* Will you provide 3 staff rooms @ a reduced rate? If so, what is the rate? Will you also upgrade to concierge level?</li> <li>* Will you provide 3 VIP welcome amenities? If not, please indicate the number you will provide:</li> <li>* Will you offer a 20% A/V discount?</li> <li>* Will you Comp Wi-Fi in guestrooms?</li> <li>* Will you Comp Wi-Fi in meeting rooms - browsing - no streaming.</li> <li>* Will you Comp wireless @ Registration and staff office for NASPE staff?</li> <li>* Will you offer double meeting planner points for group contact?</li> </ul>	<p>1 PER 40                  2 UPGRADES TO PETITE SUITES AT THE GROUP RATE                  3 STAFF ROOM \$99                  3 WELCOME AMENITIES                  20% DISCOUNT ON IN-HOUSE AV EQUIPMENT RENTAL                  COMP WI-FI                  DOUBLE PLANNER POINTS                  \$20 OFF VALET PARKING</p>	<p>- Comp 1/40, cumulative                  - 3 1BR suite upgrades wit welcome amenity at the group rate                  - 3 balcony room upgrades at the group rate                  - 3 staff rooms at \$119                  - 10% AV discount with use of in-house AV provider                  - Comp wifi in guestrooms up to 2Mbps                  - Comp wifi in meeting rooms                  - Up to 60,000 IHG Meeting Reward Points for meeting planner</p>	<p>* Will you provide 1 per 40 comp cumulative? If not, what is your comp ratio? YES                  * Will you provide 3 VIP suite upgrades @ group rate? Please list the quantity and type of suite upgrades for the group: YES, suite type based on availability                  * Will you provide 3 staff rooms @ a reduced rate? If so, what is the rate? Will you also upgrade to concierge level? YES, 30% off with concierge access                  * Will you provide 3 VIP welcome amenities? If not, please indicate the number you will provide: YES, Hotel's choice                  * Will you offer a 20% A/V discount? YES, equipment only, if in-house AV used exclusively                  * Will you Comp Wi-Fi in guestrooms? YES                  * Will you Comp Wi-Fi in meeting rooms - browsing - no streaming. YES, if in-house AV used exclusively                  * Will you Comp wireless @ Registration and staff office for NASPE staff? YES, up to 3 lines total                  * Will you offer double meeting planner points for group contact? YES, if contract signed by March 15, 2019                  * Will you provide 6 valet comp parking passes for the dates listed (6 per day)? YES</p>	<p>* Will you provide 1 per 40 comp cumulative? If not, what is your comp ratio? YES                  * Will you provide 3 VIP suite upgrades @ group rate? Please list the quantity and type of suite upgrades for the group: YES, suite type based on availability                  * Will you provide 3 staff rooms @ a reduced rate? If so, what is the rate? Will you also upgrade to concierge level? YES, 30% off with concierge access                  * Will you provide 3 VIP welcome amenities? If not, please indicate the number you will provide: YES, Hotel's choice                  * Will you offer a 20% A/V discount? YES, equipment only, if in-house AV used exclusively                  * Will you Comp Wi-Fi in guestrooms? YES                  * Will you Comp Wi-Fi in meeting rooms - browsing - no streaming. YES, if in-house AV used exclusively                  * Will you Comp wireless @ Registration and staff office for NASPE staff? YES, up to 3 lines total                  * Will you offer double meeting planner points for group contact? YES, if contract signed by March 15, 2019                  * Will you provide 6 valet comp parking passes for the dates listed (6 per day)? YES</p>	<p>Concessions offered: Comp. 1/40, 3 Grand King Suite upgrades at group rate, 3 staff rooms at \$50 off group rate (staff room upgrade to Grand Rooms), 3 VIP amenities, 15% A/V discount, Comp. basic guest room Wi-Fi, Discounted basic meeting room Wi-Fi at \$2,000 flat rate for duration of meeting, Loews Double MVP points, 3 Comp. valet parking passes, Discounted overnight valet parking rate of \$35 daily, 20% attrition allowance</p>
<p>Client requests 80% cumulative attrition - please indicate if you agree. If you disagree, please indicate your offer on attrition.</p>	<p>YES</p>	<p>Yes.</p>	<p>Yes</p>	<p>Yes</p>	<p>Yes</p>
<p><b>What is your nearest major airport and what is the distance (both miles and time)? What are the round trip shuttle and/or taxi costs?</b></p>	<p>Louis M. Armstrong - MSY                  15 miles, 25 minutes  <a href="http://www.airportshuttleneworleans.com">www.airportshuttleneworleans.com</a> - \$24 one way/\$44 round trip                  Taxi - \$36 one way 1-2 passengers                  Uber - \$33</p>	<p>Louis Armstrong New Orleans International Airport is approximately 14 miles away.                  Taxi service is available at the airport at a fee of \$36.00 one way.                  Shuttle service is available at the airport at a fee of \$24.00 one way, round trip is \$44.00.</p>	<p>Louis Armstrong International Airport (MSY)                  13 miles / 20 minutes                  Airport Shuttle \$20 each way per person/\$39 roundtrip                  Taxi Fare \$39/for 2 people each additional \$14</p>	<p>MSY - 14 miles / 25 minutes                  Airport Shuttle - \$24 per person (one-way), \$44 per person (round-trip)                  Taxi - \$36 per person (one-way)</p>	<p>Louis Armstrong International Airport (MSY)                  14 miles                  25 minutes                  Aiport shuttle-\$44 rountrip                  Taxi-\$36 one way</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)






	Hyatt Centric French Quarter New Orleans	InterContinental New Orleans	JW Marriott New Orleans	Le Meridien New Orleans	Loews New Orleans Hotel
<p><b>What amenities and activities does your hotel have on or near the property?</b></p>	<p>Historic French Quarter, world famous restaurants, shopping, entertainment, museums, historic venues within a 1-8 block radius.</p> <p>Pool, Garden Courtyard, room service, business center, complimentary fitness center, 3 restaurants and 3 bars on property.</p>	<p>We offer complimentary amenities for our guests including a 24 hour fitness center, access to our luxurious rooftop pool, 24 hour concierge service, complimentary basic wireless internet in guest rooms, 2 Restaurants on property (more information below) and a 24 hour business center.</p> <p>Our Restaurants: Trenasse <a href="http://www.trenasse.com/menu">http://www.trenasse.com/menu</a> and Pete's.</p> <p>Near our Property New Orleans has 100's of other walkable, delicious restaurants. My Personal Favorites: 1) Luke (right across the street) 2) Trenasse - this is our Restaurant! Recently competed at the New Orleans Wine &amp; Food Experience with a potato gratin with lump crab and andouille sausage and served with a sherry crab sauce and won the "Best of Show: Savory" prize. 3) Tsunami (next door) - great sushi! 4) Johnny Sanchez 5) Dragos 6) Balise 7) Tableau 8) Restaurant August 9) Bayona 10) Palace Café</p>	<p>Onsite: Fogo de Chao Restaurant, Lobby Lounge, Outdoor Pool, Fitness Center</p> <p>We are in walking distance of nightlife, dining, shopping, casino and much more.</p>	<p>Our Hotel offers a Happy Hour Monday through Friday from 4pm to 7pm with discounts on Appetizers and Cocktails. Live music in the Lobby/Hub on Tuesday evenings. As part of our Unlock Art Program, each guest receives complimentary passes to 3 local museums. We are located in the city center, just two blocks away from the French Quarter. In the opposite direction is the Warehouse District where several great restaurants, art galleries and clubs are located. Then, two blocks in yet another direction is the Mississippi River where riverboats, shopping, the aquarium and many more fabulous restaurants and attractions are located. An amazing location, in the middle of everything.</p>	<p>Complimentary Fitness Center Indoor lap pool, whirlpool and sauna Poydras and Peters Restaurant Bar Peters Lounge 24 hour room service Concierge Across street from Harrah's Casino 3 blocks to French Quarter 2 blocks to the Mississippi River</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Centric French Quarter New Orleans	InterContinental New Orleans	JW Marriott New Orleans	Le Meridien New Orleans	Loews New Orleans Hotel
<b>What renovations have your property either recently completed or has on schedule?</b>	\$20 million full renovation was completed May 15, 2012	We have completed a \$28 million renovation of all guestrooms and public areas of the hotel in January of 2015. So we have a BRAND NEW and fresh hotel with character and New Orleans flair!	2018- guest rooms 2017 - Interiors of elevator cabs completed 2016 - Facade and balconies renovated; elevator systems brand new 2015 - Renovation of restaurant, concierge lounge, suites and 8th floor meeting space.	Complete \$30 million renovation completed in August 2015.	Meeting Space - 2017 New flat screen televisions throughout Hotel- 2017 Lobby and Lounge- July 2015 Guest rooms - Summer 2014 Poydras and Peters Restaurant - Summer 2014
<b>Please indicate the placement fee % payable to HelmsBriscoe on all paid guestrooms. HelmsBriscoe requests a 10% placement fee.</b>	JAN LOHMAN SALES MANAGER 1/16/19	10%	7%	7%	10% commission
<b>HelmsBriscoe requests that a placement fee be applied to the following items: sleeping room revenue, scheduled food and beverage functions, and daily delegate rates, among any other items. Please check the following items that the placement fee will apply to:</b>	Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue

**Note:**

	NOPSI Hotel, New Orleans	Omni Royal Orleans, New Orleans	Royal Sonesta New Orleans	Sheraton New Orleans	The Ritz-Carlton, New Orleans
<b>Supplier Information</b>					
<b>Image</b>					
<b>Chain</b>	Independent / Other	Omni Hotels	Sonesta	Marriott International Hotels	Marriott International Hotels
<b>Brand</b>	Independent	Omni Hotels	Royal Sonesta	Sheraton	The Ritz-Carlton
<b>Website</b>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>
<b>Address</b>	317 Baronne St New Orleans, Louisiana, 70112 USA	621 Saint Louis Street New Orleans, Louisiana, 70130-2119 USA	300 Bourbon Street New Orleans, Louisiana, 70130-2213 USA	500 Canal Street New Orleans, Louisiana, 70130-2306 USA	921 Canal Street New Orleans, Louisiana, 70112 USA
<b>Total Guest Rooms</b>	217	345	483	1110	527
<b>Total Meeting Space</b>	14,000 Sq. Ft.	17,335 Sq. Ft.	20,241 Sq. Ft.	> 100,000 Sq. Ft.	45,000 Sq. Ft.
<b>Largest Meeting Room</b>	4,000 Sq. Ft.	4,256 Sq. Ft.	5,000 Sq. Ft.	28,039 Sq. Ft.	7,448 Sq. Ft.
<b>Overview</b>	<p>NOPSI Hotel, New Orleans is one of the country's most exciting luxury lifestyle hotels.</p> <p>The historic headquarters of the former New Orleans Public Service Inc., (NOPSI) has been reinvented as a luxury 217-room hotel called NOPSI Hotel, New Orleans.</p> <p>Located in the city's vibrant Central Business District on the corner of Baronne and Union streets, the nine-story brick building originally opened in 1927. It reopened as NOPSI Hotel after a meticulous restoration returned each space to its previous splendor, including the building's street facades, cast iron rails and stone panels.</p> <p>NOPSI Hotel, New Orleans includes some of the most refined accommodations in the city – including 76 suites – a lively and regionally inspired restaurant, 14,000 square feet of architecturally significant indoor and outdoor meeting space and a sophisticated rooftop pool and bar.</p>	<p>The Omni Royal Orleans, New Orleans upholds a long tradition of luxury and sophistication in one of the world's most spirited cities. Nestled in the heart of the French Quarter, the Omni Royal Orleans is an AAA Four Diamond Hotel located just moments from the excitement of Bourbon Street, Jackson Square, world class Antique Shops, Art Galleries on Royal Street, and many outstanding musical venues. As previous host to Kings, Heads of State and Presidents, the Royal Orleans hotel remains committed to the finest in traditional hotel services complemented by our warm Southern Hospitality.</p>	<p>Located in the heart of New Orleans' French Quarter, Royal Sonesta New Orleans is more than a place to stay. It is a hub of authentic jazz, vibrant night life and refined southern design. Traditional gabled windows, wrought-iron balconies, and a lush courtyard combine to create an experience unlike any other.</p> <p>As the VIP box seat to a true New Orleans experience, Royal Sonesta New Orleans offers the best of the Big Easy all under one roof. Royal Sonesta New Orleans offers 20,000 square feet of meeting and special event space. The hotel is home to several dining and entertainment venues, including Restaurant R'evolution, Bar R'evolution, The Jazz Playhouse, Desire Oyster Bar, Le Booze and PJ's Coffee Café.</p> <p>Now more than ever, after a significant renovation, Royal Sonesta New Orleans is a destination in and of itself. With 483 newly appointed rooms, including 36 suites, the hotel personifies luxury, providing guests the heritage of New Orleans hospitality through graceful ambiance and uncompromising service.</p> <p>This Four Diamond hotel is within walking distance of the central business district, world famous restaurants and historic sites. The Louis Armstrong International Airport is approximately 16 miles from the Hotel.</p>	<p>Adjacent to the French Quarter on the historic Canal Street streetcar line, the Hotel is steps from Harrah's Casino in the heart of the city's best dining, entertainment, nightlife and 13 miles from MSY International Airport.</p> <p>The Sheraton new Orleans offers 24-Hour In-Room dining, Roux Bistro Restaurant, Pelican Bar, Starbucks, The Link® @Sheraton, private Sheraton Club Lounge, 24-Hour Sheraton Fitness Center, Rooftop Pool, Tour Desk, Business Center, and Valet Parking.</p> <p>1,110 guestrooms and suites all feature the award-winning Sheraton Sweet Sleeper Bed®. Standard amenities include HSIA, coffee makers with complimentary coffee, in-room safes, hairdryers, irons &amp; ironing boards, video checkout, in-room movies and video games.</p> <p>Club Level rooms provide breathtaking views and VIP amenities. Guests of the Club Level also enjoy exclusive use of the private Club Level Lounge featuring wireless internet access and serving complimentary continental breakfast and evening hors d'oeuvres.</p>	<p>The Ritz-Carlton, New Orleans offers the oasis of an urban resort, located within the famed French Quarter. Inspired cocktails, craft beers and spiced cuisine from Southeast Louisiana along with rhythmic New Orleans Jazz and Blues, offer one of a kind travel experiences. As a centrally-located city with an international airport, The Crescent City is an ideal option for groups of all types and sizes. The Ritz-Carlton, New Orleans is a quick 20 minute/14 mile drive from the airport, and we are the only luxury property located within the French Quarter. With 527 guest rooms and 35,000 square feet of meeting space, our hotel is designed for groups of up to 350 to "own the hotel." Guests enjoy live jazz music from the lobby on Wednesday through Saturday nights, and they will find cuisine of all types just steps from our door.</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	NOPSI Hotel, New Orleans	Omni Royal Orleans, New Orleans	Royal Sonesta New Orleans	Sheraton New Orleans	The Ritz-Carlton, New Orleans
<b>Additional Information</b>		345 Luxurious guest rooms and suites. Annual recipient of the Successful Meetings Pinnacle Award as an Outstanding Meeting Facility. 14,000 square feet of meeting space.	We are located in the heart of the French Quarter, within walking distance of the central business district, Mississippi Riverfront, world famous restaurants, historic sites, and nationally recognized museums. The Louis Armstrong International Airport is just 16 miles from the hotel.	If you have any questions regarding our offer, please do not hesitate to contact me. Although I believe I have put together a very competitive offer, I am always open to discussing any areas that are important to you and your group to make this work for you at the Sheraton New Orleans!	Your guests will enjoy our historic building which is perfectly situated within walking distance to everything for which New Orleans is famous. Just one block from Bourbon Street, The Ritz-Carlton will make you feel you are part of the electric energy of the city while being a restful oasis.
<b>General Information</b>					
<b>Proposal Status</b>	Submitted Proposal	Submitted Proposal	Submitted Proposal	Submitted Proposal	Submitted Proposal
<b>Proposal Introduction</b>	NOPSI (New Orleans Public Service Inc.) is an architecturally stunning 1920s-era building that has been re-imagined as a 217-room hotel featuring 76 suites and over 14,000 square feet of indoor and outdoor event space. It includes the most stylish accommodations in the city, a lively and regionally inspired restaurant, industrially elegant meeting space, and a spectacular rooftop pool and bar experience. Newly opened in July, 2017, NOPSI Hotel, New Orleans has been recognized on Forbes Travel Guide's list of Most Anticipated Hotel Openings. Located in the heart of downtown New Orleans (15 miles/20 minutes from MSY Louis Armstrong International Airport), NOPSI is just 3 block's walking distance from the French Quarter and the St. Charles streetcar stop and within 5 minute's walking distance of all major restaurants, museums and other popular attractions.	We are delighted that you are considering New Orleans and the Omni Royal Orleans for your meeting and look forward to sharing the many benefits of our outstanding hotel. Our Hotel Location is right in the Heart of the Historic French Quarter.	Thank you for thinking of Royal Sonesta New Orleans! I am thrilled to provide you with our availability and look forward to further tailoring our proposal to meet your needs. Should you have any questions please do not hesitate to contact me.	Thank you for your interest in the Sheraton New Orleans Hotel! Your attendees will be experiencing a first class convention hotel offering effortless service and a central location to all the activities which make New Orleans so unique: restaurants, shopping, walking tours, Mississippi River attractions, auction houses, farmers markets - you name it ...it is within walking distance.	Count on your participants being pampered and productive in the casual luxury of the spectacular Ritz-Carlton, New Orleans. Situated right on the edge of the world-famous French Quarter, the hotel provides the impressive and impeccable service your participants require to focus on strategy and results. As the premier hotel in the city of New Orleans, The Ritz-Carlton team will ensure your ladies and gentlemen experience the very best!
<b>Proposed Dates</b>	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020	25-Jul-2020 to 29-Jul-2020	18-Jul-2020 to 22-Jul-2020	25-Jul-2020 to 29-Jul-2020
<b>Availability</b>	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Not Holding Space
<b>Additional Information</b>	The NOPSI hotel would have the availability to host the event and like to invite the client to a site visit.	Rooms and space are currently available but are not being held at this time.	Guest rooms and meeting space are not on hold at this time. Please advise if you would like to place on hold.	The Sheraton New Orleans completed a \$60 Million Renovation in September 2014! All guest rooms, suites, meeting space, Sheraton Club, Sheraton Fitness, Lobby and Pelican Bar have been completely remodeled. We are not currently holding guest rooms or function space at this time.	

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	NOPSI Hotel, New Orleans	Omni Royal Orleans, New Orleans	Royal Sonesta New Orleans	Sheraton New Orleans	The Ritz-Carlton, New Orleans
<b>Offered Concessions/Contractual Requirements</b>		<p>1 per 40 comp to apply            3 upgrades to Petite suites at the group rate            3 staff rooms at 30% off of the group rate            10% off AV equipment with in house AV company-Encore Event Technologies            Comp deluxe Wi-Fi in guest rooms            comp basic internet in meeting space, as long as Encore Event Technologies is the exclusive provider.            3 comp valet parking spaces for event dates.            Omni Select Planner to apply            Comp access to Hotel fitness center and rooftop pool</p> <p>Say Goodnight to Hunger For all group rooms booked, regardless of how the reservation is made, we will contribute one meal per room night to our local shelters and missions. You not only get a sensational meeting, but also, you can help us make a meaningful difference in our local communities.</p>			<ul style="list-style-type: none"> <li>The hotel is pleased to provide one (1) comp standard guest room for every fifty (50) fully paid guest rooms occupied. Complimentary rooms will be calculated on a cumulative basis. In addition, complimentary rooms cannot be used as a credit towards the Master Account and may only be utilized the dates of your event.</li> <li>Three (3) upgrade to Executive Suites as outlined in the room block above.</li> <li>Three (3) complimentary VIP amenities of chef's choosing.</li> <li>Complimentary standard guest room internet access for all group rooms (normally \$12.95 per night).</li> <li>A 10% discount will be offered on the prevailing, published banquet food and beverage menus excluding alcohol. This discount does not apply to customized menus.</li> <li>A 10% discount will be offered on all spa services charged to the Master Account.</li> <li>A 10% discount for PSAV-owned equipment when PSAV is the only AV company utilized on property. Please note that this applies to PSAV-owned equipment only, and does not apply to labor or equipment that PSAV does not own which they must outsource. Any additional discounts will have to be approved by PSAV.</li> <li>Complimentary wireless internet for the meeting space based on the hotel's basic bandwidth for the size of your group (basic internet bandwidth for 125 persons = 8 Mbps shared bandwidth). If additional bandwidth is needed prevailing rates will apply. A quote for additional bandwidth can be provided by PSAV.</li> <li>Complimentary wireless internet for the registration desk based on the hotel's basic bandwidth.</li> <li>Double rewards points for the group's planner.</li> <li>Reduced overnight valet parking rate to \$26 per night taxable at 13.249% (Normal Rate \$46.00)</li> </ul>
<b>Sleeping Rooms</b>					
<b>Sleeping Room Needs Met?</b>	Yes The NOPSI Hotel would be able to offer several 3 upgrades to suites and host all other guest in upgraded Deluxe rooms.	Yes Rooms are currently available but are not being held at this time.  \$139.00 run of house, single bedded rooms \$159.00 Double/Doubles (2 beds)	Yes Deluxe King Rooms are \$139. Deluxe Two-Bedded Rooms are \$159.	Yes EVERY guest room has a view All guest rooms start on the 9th floor or higher, which is higher than the surrounding buildings. Floor-to-ceiling windows, with views overlooking the majestic Mississippi River or the historic French Quarter!	Yes Rooms include luxurious, 100% cotton, 500 thread-count Frette linen and duvet covers, goose down and non-allergic foam pillows, Italian marble baths, Plush terry or light weight bathrobe, Nespresso coffee makers, in room honor bars, 24-hour room service, Complimentary overnight shoeshine, Overnight laundry service
<b>Sleeping Room Dates</b>	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020	25-Jul-2020 to 28-Jul-2020	18-Jul-2020 to 21-Jul-2020	25-Jul-2020 to 28-Jul-2020
<b>Peak Room Nights</b>	101	101	101	101	101
<b>Run of House Rate</b>					
<b>Single Rate</b>	USD \$135.00	USD \$139.00	USD \$139.00	USD \$149.00	USD \$179.00
<b>Double Rate</b>	USD \$135.00	USD \$159.00	USD \$159.00	USD \$149.00	USD \$179.00
<b>Suite Rate</b>	USD \$135.00	USD \$139.00	USD \$139.00	USD \$149.00	USD \$179.00
<b>Staff Rate</b>	USD \$99.00	USD \$97.30	USD \$69.00	USD \$104.00	USD \$139.00

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	NOPSI Hotel, New Orleans	Omni Royal Orleans, New Orleans	Royal Sonesta New Orleans	Sheraton New Orleans	The Ritz-Carlton, New Orleans
<b>Resort Fee</b>	N/A	N/A	N/A N/A	N/A	N/A We do not charge a resort fee.
<b>Sleeping Rooms (Alternate Dates 1)</b>					
<b>Alternate Dates 1</b>		11-Jul-2020 to 15-Jul-2020		11-Jul-2020 to 15-Jul-2020	
<b>Availability</b>		1st Option - Not Holding Space		1st Option - Not Holding Space	
<b>Additional Information</b>		Rooms are currently available but are not being held at this time.  \$139.00 run of house, single bedded rooms \$159.00 Double/Doubles (2 beds)		EVERY guest room has a view All guest rooms start on the 9th floor or higher, which is higher than the surrounding buildings. Floor-to-ceiling windows, with views overlooking the majestic Mississippi River or the historic French Quarter!	
<b>Single Rate</b>		USD \$139.00		USD \$149.00	
<b>Double Rate</b>		USD \$159.00		USD \$149.00	
<b>Suite Rate</b>		USD \$139.00		USD \$149.00	
<b>Staff Rate</b>		USD \$97.30		USD \$104.00	
<b>Sleeping Rooms (Alternate Dates 2)</b>					
<b>Alternate Dates 2</b>		25-Jul-2020 to 29-Jul-2020		25-Jul-2020 to 29-Jul-2020	
<b>Availability</b>		1st Option - Not Holding Space		1st Option - Not Holding Space	
<b>Additional Information</b>		Rooms are currently available but are not being held at this time.  \$129.00 run of house, single bedded rooms \$149.00 Double/Doubles (2 beds)		EVERY guest room has a view All guest rooms start on the 9th floor or higher, which is higher than the surrounding buildings. Floor-to-ceiling windows, with views overlooking the majestic Mississippi River or the historic French Quarter!	
<b>Single Rate</b>		USD \$129.00		USD \$149.00	
<b>Double Rate</b>		USD \$149.00		USD \$149.00	
<b>Suite Rate</b>		USD \$129.00		USD \$149.00	
<b>Staff Rate</b>		USD \$90.30		USD \$104.00	
<b>Room Rental Costs</b>					
<b>Meeting Room Needs Met?</b>		Space is currently available but is not being held at this time.	Yes	Please refer to the attached document of our function space for a better understanding of how your meeting will flow in our hotel. We would be happy to discuss this suggested flow with you in greater detail. Please note proposed space is not being held at this time and is based upon current availability.	You can depend on our expert Meeting and Special Events Managers to create a customized experience.
<b>Breakout - Medium</b>					
<b>Meeting Rooms - Total</b>	Waived	N/A	Included in Package waived based on meeting F&B min  Page 26 of 88	N/A	Waived

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	NOPSI Hotel, New Orleans	Omni Royal Orleans, New Orleans	Royal Sonesta New Orleans	Sheraton New Orleans	The Ritz-Carlton, New Orleans
<b>Other</b>					
<b>Setup</b>					
<b>Service Charge</b>	24.00%	24.00%	25.00%	25.00%	25.00%
<b>Applicable Tax</b>	10.20%	10.45%	10.45%	10.45%	10.44%
<b>Contractor Information:</b>					
<b>Additional Information</b>	Experience the award winning cuisine from our Executive Chef Neal Swidler		Meeting room rental is waived provided the Group fulfill a Food and Beverage minimum.	To view our current menus please visit us at <a href="http://neworleans.sheratonemenus.com/">http://neworleans.sheratonemenus.com/</a> .	Food and Beverage minimum only applies to banquet business and does not include service charge and tax.  The minimum guarantee for all breakfast, lunch, and dinner buffets is twenty-six (26) people. Should you choose to guarantee less than 26 there will be a service fee added to the price of your menu as outlined below:  o 20-25 guests: \$150.00 for each menu o 15-19 guests: \$300.00 for each menu o 10-14 guests: \$450.00 for each menu
<b>Additional Fees</b>					
<b>Occupancy Tax</b>	15.200%	USD \$2.00	USD \$2.00	USD \$3.00	USD \$2.00
<b>City Tax</b>	USD \$1.00		13.450%		
<b>State Tax</b>		15.200%		13.450%	13.450%
<b>Other Tax</b>			1.750%	1.750%	1.750%

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	NOPSI Hotel, New Orleans	Omni Royal Orleans, New Orleans	Royal Sonesta New Orleans	Sheraton New Orleans	The Ritz-Carlton, New Orleans
<b>Additional Information</b>	Guestrooms provide a variety of flexible room types, ranging in size from 400 to 800 square feet. Guest bathrooms incorporate a soothing spa-like tile design and offer the largest, most luxurious shower in the city.	Located in the Heart of the French Quarter, walking distance to all that is New Orleans. French Quarter, Jackson Square, Natchez Riverboat, World War II museum, Mardi Gras World, Architecture, World Class Restaurants (Rib Room, Antoine's, Brennans, Arnoud's and so many more, Shopping (Riverwalk Outlets, Royal Street Antiques, Canal Place	Currently, room tax is 13.45%, occupancy tax is \$2.00 per night and Statutory Tourism Support Assessment is 1.75%.	Upgrade to the Club Level for an additional \$50 per night! These Club Level guestrooms offer floor-to-ceiling view of the French Quarter or Mighty Mississippi River on our highest floors as well as exclusive access to the Sheraton Club Lounge on the 42nd Floor. The Sheraton Club Lounge includes an enhanced continental breakfast each morning, hors d'oeuvres every evening, all-day snacks and beverages, complimentary guestroom internet, local and 800 calls in guest rooms, and access to our VIP Services team to assist you with all your needs!	Room Tax is 13.45%, Tourism Support Assessment is 1.75%, Occupancy Tax is \$2.00 per room per night, Banquet Service Charge is 25% (taxable at 9.6995%), Food and Beverage Tax is 10.4495%
<b>Food and Beverage</b>					
<b>Total F&amp;B Minimum</b>	USD \$25,000.00	USD \$26,000.00	USD \$30,000.00	USD \$25,000.00	USD \$25,000.00
<b>Other</b>					
<b>Other</b>					
<b>Service Charge</b>	24.00%	24.00%	25.00%	25.00%	25.00%
<b>Applicable Tax</b>	10.20%	10.45%	10.45%	10.45%	10.44%
<b>Attachments</b>					
<b>Attachments</b>		<a href="#">Floor plan</a>	<a href="#">RSNO Banquet Menus</a>	<a href="#">Sheraton New Orleans Meeting Planner Guide</a>	<a href="#">RCNO Banquets Menus 2019</a>
		<a href="#">capacity chart</a>	<a href="#">RSNO Facility Files</a>		<a href="#">Meeting Space</a>
					<a href="#">Lafayette Ballroom</a>
					<a href="#">RC NOLA Courtyard Day (2)</a>
<b>A/V And Internet Costs</b>					

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	NOPSI Hotel, New Orleans	Omni Royal Orleans, New Orleans	Royal Sonesta New Orleans	Sheraton New Orleans	The Ritz-Carlton, New Orleans
<b>A/V and Other Needs</b>	Royal Production is our in-house partner a 10% discount is offered No charge for outside AV	AV needs can be supplied by our In House AV Company - Encore Technologies	Royal Productions is our in-house provider. They will be happy to submit a quote based on your Audio Visual needs.	Our in house A/V Company is PSAV. Price list can be e-mailed upon request.	Our preferred in house vendor is PSAV. They would be happy to prepare a customized quote based upon your audio visual requirements.
<b>AV/Equipment</b>					
<b>Internet - Guest Room</b>	Complimentary	Complimentary	Complimentary Basic Wireless Internet Access is available throughout all guest rooms, meeting space and public areas.	USD \$12.95 Per Day (+10.75% Tax)	Waived
<b>Internet - Meeting Room</b>	Complimentary	Complimentary	Complimentary Basic Wireless Internet Access is available throughout all guest rooms, meeting space and public areas.	N/A	Waived Please see attached wifi simplified pricing for meeting rooms. Specific bandwidth or dedicated bandwidth needs will require an individualized quote
<b>Internet - Meeting Room</b>					
<b>Service Charge</b>	24.00%	24.00%	25.00%	25.00%	25.00%
<b>Applicable Tax</b>	10.20%	10.45%	10.45%	10.45%	10.44%
<b>Miscellaneous Costs</b>					
<b>Transportation - Airport Transportation</b>	USD \$36.00 Per Person (Includes 10.2% Tax)	N/A	N/A \$24.00 airport shuttle one-way, \$44.00 round trip	USD \$36.00 Per Person (+ Service) Airport shuttle: \$24 per person each way; Taxi: \$36 for up to 2 people	USD \$36.00 Per Person (+Tax and Service) not arranged through hotel. Public company.
<b>Transportation - Local Transportation</b>	N/A	N/A	N/A \$61.00 taxi one way for up to two passengers, \$15 per person for three or more passengers	N/A	N/A average taxi cost to and from airport (MSY).
<b>Miscellaneous - Bellman Delivery</b>					USD \$10.00 Per Person (Includes Tax and Service) both ways, optional
<b>Miscellaneous - Facility Fee</b>	N/A	N/A	N/A N/A	N/A	Waived
<b>Miscellaneous - Housekeeping</b>	N/A	Complimentary	USD \$3.00 Per Day Suggested (Optional)	N/A	USD \$4.00 Per Day (Includes Tax and Service) optional
<b>Miscellaneous - Parking Fee - Self</b>	N/A	N/A	N/A	N/A	N/A we do not offer self parking
<b>Miscellaneous - Parking Fee - Valet</b>	USD \$45.00 Per Day (+10.2% Tax)	USD \$44.00 Per Day (+Tax)	USD \$41.00 Per Day (+Tax)	USD \$46.00 Per Day (+Tax) We are pleased to offer short-term and overnight valet parking at the Sheraton New Orleans through our partners at PMS, LLC. • 0-2 hours: \$15, inclusive • 2-9 Hours: \$26, inclusive • Overnight: \$46, inclusive	USD \$26.00 Per Day (+13.25% Tax and Service) parking tax is 13.249%

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	NOPSI Hotel, New Orleans	Omni Royal Orleans, New Orleans	Royal Sonesta New Orleans	Sheraton New Orleans	The Ritz-Carlton, New Orleans
Miscellaneous - Room Drop					USD \$6.00 Per Item (Includes Tax and Service)
Miscellaneous - Shipping/Receiving					
Miscellaneous - Other					
Service Charge	24.00%	24.00%	25.00%	25.00%	25.00%
Applicable Tax	10.20%	10.45%	10.45%	10.45%	10.44%
Additional Questions					
Rates quoted are applicable _____ days pre-meeting.	3	3 (based on availability), based on Hotel occupancy below 80%	3 for up to ten (10) guest rooms, based on Hotel's availability prior to the cutoff date	3, based upon rate availability	3 days pre-meeting dates provided availability of deluxe rooms and that the hotel is at an occupancy of 85% or less at the time of the request.
Rates quoted are applicable _____ days post-meeting.	3	3 (based on availability) and Hotel occupancy is below 80%	3 for up to ten (10) guest rooms, based on Hotel's availability prior to the cutoff date	3, based upon rate availability	3 days post-meeting dates provided availability of deluxe rooms and that the hotel is at an occupancy of 85% or less at the time of the request.
Web address for meeting space detail?	nopsihotel.com/meet/overview	https://www.omnihotels.com/hotels/new-orleans-royal-orleans/meetings	http://images.sonesta.com/method=get&cs=1&s=0c1c7cf2-99c9-08e1-d32881098f96124e.jpg?	www.sheratonneworleans.com/meetings	http://www.ritzcarlton.com/en/Properties/NewOrleans/Meetings/RoomDetails/Default.htm
Please select your current Forbes and/or AAA Rating?	4 Star, 4 Diamond	Not Rated - Star, 4 Diamond	Not Rated - Star, 4 Diamond	3 Star, 4 Diamond	4 Star, 4 Diamond
Will the meeting room rentals be waived? If not, what rates will apply? HOT BUTTON FOR THE GROUP.	yes, waived with \$25K F&B minimum	Comp meeting space with \$26,000 F&B min, exclusive of tax and service charge	Yes, based on meeting the \$30,000 F&B Minimum	Waived with \$25,000 F&B minimum	The room rental will be waived as long as the food and beverage minimum is met. As a concession I've also waived the rental for use of the Courtyard (valued at \$1,000.00).
What are the charges for this group for guestroom WiFi, meeting space WiFi and available WiFi in public space? Group requests comp Wi-Fi for guestrooms & meeting space (browsing, not streaming).	complimentary up to 3MbP	Comp deluxe Wi-Fi in guest rooms (current fee is \$9.95 per night)  Comp basic internet in meeting space as long as in house AV Company, Encore Event Technologies is the exclusive provider for all AV. If not \$29.95 per user per day will apply for internet in meeting space.	Complimentary basic wireless Internet in the guest rooms and meeting space - suitable for casual web browsing and checking email	We will waive basic internet in guest rooms. Complimentary basic WIFI in meeting space, if in-house AV used exclusively	<ul style="list-style-type: none"> <li>Complimentary standard guest room internet access for all group rooms (normally \$12.95 per night).</li> <li>Complimentary wireless internet for the meeting space based on the hotel's basic bandwidth for the size of your group (basic internet bandwidth for 125 persons = 8 Mbps shared bandwidth). If additional bandwidth is needed prevailing rates will apply. A quote for additional bandwidth can be provided by PSAV.</li> <li>Complimentary wireless internet in the public space of the hotel.</li> </ul>

Hotel Summary Report - Submitted Proposals

Prepared for (NASPE)

	NOPSI Hotel, New Orleans	Omni Royal Orleans, New Orleans	Royal Sonesta New Orleans	Sheraton New Orleans	The Ritz-Carlton, New Orleans
<p><b>Please respond to the following concession requests:</b></p> <p><b>* Will you provide 1 per 40 comp cumulative? If not, what is your comp ratio?</b></p> <p><b>* Will you provide 3 VIP suite upgrades @ group rate? Please list the quantity and type of suite upgrades for the group:</b></p> <p><b>* Will you provide 3 staff rooms @ a reduced rate? If so, what is the rate? Will you also upgrade to concierge level?</b></p> <p><b>* Will you provide 3 VIP welcome amenities? If not, please indicate the number you will provide:</b></p> <p><b>* Will you offer a 20% A/V discount?</b></p> <p><b>* Will you Comp Wi-Fi in guestrooms?</b></p> <p><b>* Will you Comp Wi-Fi in meeting rooms - browsing - no streaming.</b></p> <p><b>* Will you Comp wireless @ Registration and staff office for NASPE staff?</b></p> <p><b>* Will you offer double meeting planner points for group contact?</b></p>	<p>Yes to:</p> <p>1 per 40 comp cumulative</p> <p>3 VIP suite upgrades @ group rate Deluxe Suites 800 sf</p> <p>3 staff rooms @ a r\$99</p> <p>no concierge level at hotel</p> <p>3 VIP welcome amenities</p> <p>10% A/V discount?</p> <p>Comp Wi-Fi in guestrooms?</p> <p>Comp Wi-Fi in meeting rooms -</p> <p>Comp wireless @ Registration and staff office for NASPE staff?</p> <p>offer double meeting planner points for group contact</p>	<p>1 per 40 comp to apply</p> <p>3 upgrades to Petite suites at the group rate</p> <p>3 staff rooms at 30% off of the group rate</p> <p>10% off AV equipment with in house AV company-Encore Event Technologies</p> <p>Comp deluxe Wi-Fi in guest rooms</p> <p>comp basic internet in meeting space, as long as Encore Event Technologies is the exclusive provider.</p> <p>3 comp valet parking spaces for event dates.</p> <p>Omni Select Planner to apply</p> <p>Comp access to Hotel fitness center and rooftop pool</p>	<p>-1 per 40 complimentary, cumulative</p> <p>-Three (3) Junior Suites at the Group Rate</p> <p>-Three (3) staff rooms at 50% off Group rate - \$69.00 (We are not upgrading to concierge level)</p> <p>-Three (3) complimentary VIP Welcome Amenities of the Hotel's choice</p> <p>-Twenty percent (20%) AV discount on equipment, excluding rigging, patch fees, labor and electricity</p> <p>-Complimentary basic wireless Internet in the guest rooms, meeting space and public areas</p> <p>-Six (6) complimentary valet parking passes for the duration of the program</p>	<p>* Will you provide 1 per 40 comp cumulative? If not, what is your comp ratio? YES</p> <p>* Will you provide 3 VIP suite upgrades @ group rate? Please list the quantity and type of suite upgrades for the group: YES, suite type based on availability</p> <p>* Will you provide 3 staff rooms @ a reduced rate? If so, what is the rate? Will you also upgrade to concierge level? YES, 30% off with concierge access</p> <p>* Will you provide 3 VIP welcome amenities? If not, please indicate the number you will provide: YES, Hotel's choice</p> <p>* Will you offer a 20% A/V discount? YES, equipment only, if in-house AV used exclusively</p> <p>* Will you Comp Wi-Fi in guestrooms? YES</p> <p>* Will you Comp Wi-Fi in meeting rooms - browsing - no streaming. YES, if in-house AV used exclusively</p> <p>* Will you Comp wireless @ Registration and staff office for NASPE staff? YES, up to 3 lines total</p> <p>* Will you offer double meeting planner points for group contact? YES, if contract signed by March 15, 2019</p> <p>* Will you provide 6 valet comp parking passes for the dates listed (6 per day)? YES</p>	<ul style="list-style-type: none"> <li>The hotel is pleased to provide one (1) complimentary standard guest room for every fifty (50) fully paid guest rooms occupied. Complimentary rooms will be calculated on a cumulative basis. In addition, complimentary rooms cannot be used as a credit towards the Master Account and may only be utilized the dates of your event.</li> <li>Three (3) upgrade to Executive Suites as outlined in the room block above.</li> <li>Three (3) complimentary VIP amenities of chef's choosing.</li> <li>Complimentary standard guest room internet access for all group rooms (normally \$12.95 per night).</li> <li>A 10% discount will be offered on the prevailing, published banquet food and beverage menus excluding alcohol. This discount does not apply to customized menus.</li> <li>A 10% discount will be offered on all spa services charged to the Master Account.</li> <li>A 10% discount for PSAV-owned equipment when PSAV is the only AV company utilized on property. Please note that this applies to PSAV-owned equipment only, and does not apply to labor or equipment that PSAV does not own which they must outsource. Any additional discounts will have to be approved by PSAV.</li> <li>Complimentary wireless internet for the meeting space based on the hotel's basic bandwidth for the size of your group (basic internet bandwidth for 125 persons = 8 Mbps shared bandwidth). If additional bandwidth is needed prevailing rates will apply. A quote for additional</li> </ul> <p>We can offer 85% cumulative attrition can be offered. 80% will be considered with the group's past pick up history.</p>
<p><b>Client requests 80% cumulative attrition - please indicate if you agree. If you disagree, please indicate your offer on attrition.</b></p>	<p>agreed to 80%</p>	<p>Yes</p>	<p>Yes</p>	<p>Yes</p>	<p>Your attendees will enjoy a stress-free arrival and departure experience, as our hotel is conveniently located within 20-25 minutes/18 miles of Louis Armstrong International Airport. Taxi one-way cost is \$36 for up to 2 passengers.</p>
<p><b>What is your nearest major airport and what is the distance (both miles and time)? What are the round trip shuttle and/or taxi costs?</b></p>	<p>Louis Armstrong International (MSY). 15 miles/20 minutes.</p> <p>Taxi: \$36.00 flat fee each way for up to 2 guests</p> <p>Shuttle: \$24.00 one way/\$44.00 roundtrip</p>	<p>Louis B. Armstrong - 16.5 miles, 22 minutes. Taxi - \$36 for up to 2 ppl and Shuttle \$26 per person each way</p>	<p>Louis Armstrong International Airport, 16 miles, 20 - 30 minutes.</p> <p>Via Taxi: Rates are \$36.00 for one person and \$15.00 per person for three or more passengers. There may be additional charges for extra baggage.</p> <p>Airport Shuttle: Convenient Airport Transportation Provided By Airport Shuttle</p>	<p>Louis Armstrong International Airport (MSY) 12 miles / 15-25 minutes travel time</p> <p>Taxi: \$36 one way for up to 2pp</p> <p>Airport Shuttle: \$24pp one way/\$44pp roundtrip</p>	<p>Your attendees will enjoy a stress-free arrival and departure experience, as our hotel is conveniently located within 20-25 minutes/18 miles of Louis Armstrong International Airport. Taxi one-way cost is \$36 for up to 2 passengers.</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)






	NOPSI Hotel, New Orleans	Omni Royal Orleans, New Orleans	Royal Sonesta New Orleans	Sheraton New Orleans	The Ritz-Carlton, New Orleans
<p><b>What amenities and activities does your hotel have on or near the property?</b></p>	<p>ON PROPERTY: full-service restaurant; gin bar; rooftop pool and bar; in-room spa services; concierge; gift shop; daily newspaper; live music.</p> <p>OFF PROPERTY: Within walking distance of French Quarter, restaurants, bars, live entertainment, streetcar, Warehouse/Arts district featuring the National World War II Museum, Smoothie King Center, Mercedes-Benz Superdome</p>	<p>There are many activities in the area for your attendees including: PGA Golf, Harrah's Casino, French Quarter and Garden District Walking Tours, New Orleans School of Cooking, Swamp Tours, Plantation Tours, Museums, Day Spas, Jazz Clubs and a wide variety of restaurants from the well-known such as Emeril's to local favorites like Muriel's. Our premiere location in the heart of the French Quarter provides easy access to shopping, tours, restaurants and museums. Specialty tours like fishing charters, seaplane tours and airboat tours can also be arranged.</p> <p>Our concierge can assist in handling reservations from specialty tours to theater tickets for your attendees. Also, many local Destination Management companies are available in planning your group's activities.</p> <p>If fine dining is important to your group, within a 4 block radius are many outstanding culinary offerings in fine Restaurants such as K-Paul's Kitchen (Chef, Paul Prudhomme), The Rib Room Rotisserie, NOLA's (Emeril Lagasse, owner), Brennan's, Muriel's at Jackson Square, Arnauds, Galitores, and many quaint local establishments.</p>	<p>We are located in the heart of the French Quarter, just steps from great shopping, wonderful food, live entertainment and attractions. Our Hotel features The Jazz Playhouse that showcases live jazz 7 nights a week, a large pool deck and courtyard as well as complimentary fitness center. We also have 4 Diamond Restaurant R'evolution, Desire Oyster Bar, PJ's Coffee Cafe, and LeBooze.</p>	<p>On Site:</p> <ul style="list-style-type: none"> <li>- Starbucks Coffee Shop</li> <li>- New Orleans' #1 rated Lobby for networking</li> <li>- Complimentary use of our computers in the lobby for printing boarding passes, checking emails, etc.</li> <li>- Complimentary 24-hour access to Sheraton Fitness Center</li> <li>- Rooftop Pool</li> <li>- 24-hour room service</li> <li>- Roux Bistro restaurant serving healthy choices and New Orleans classics; open for breakfast and lunch</li> <li>- Pelican Bar open from 3pm- until!</li> <li>- Don't ever miss a game day while on the road! Join us in our lobby and watch the latest sporting event on our 20ft size TV screen!</li> <li>- Sheraton Club Lounge</li> </ul> <p>Within Walking Distance:</p> <ul style="list-style-type: none"> <li>- Restaurants: Arnaud's, Galatoire's, Antoine's, K-Paul's, Palace Cafe, ROOT, Restaurant August, Domenica, Cafe Du Monde, Mr. B's, Dickie Brennan's and many, many more!</li> <li>- Shopping: the French Quarter, Royal Street, Chartres Street, The Shops at Canal Place, Saks 5th Avenue, The Riverwalk Outlet Mall, and just a short streetcar ride away from Magazine Street!</li> <li>- Entertainment: Audubon Zoo, Aquarium &amp; Insectarium, World War II Museum, the French Quarter, Frenchmen</li> </ul>	<ul style="list-style-type: none"> <li>* 25,000 sq.ft spa (Voted T+L #1 Hotel Spa in the country, #2 in the world)</li> <li>* complimentary fitness center</li> <li>* located in the French Quarter--walking distance to everything for which New Orleans is known!</li> <li>*Jazz Musician Jeremy Davenport performs every Thursday, Friday &amp; Saturday night.</li> <li>*Hotel located on streetcar line for easy access to Casino and Garden District</li> <li>*additional information on tours and off-property activities can be provided at a later date</li> </ul>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	NOPSI Hotel, New Orleans	Omni Royal Orleans, New Orleans	Royal Sonesta New Orleans	Sheraton New Orleans	The Ritz-Carlton, New Orleans
<b>What renovations have your property either recently completed or has on schedule?</b>	Hotel is brand new as of July 2017	Our hotel completed a full renovation in December 2012. In 2017 and 2018, we have installed new tank toilets, replaced carpets and reupholstered guestroom chairs. In 2019, we will be updating our bedding.	The Grand Ballroom and prefunction space were renovated in 2016. In 2015 significant renovations were completed to include all guestrooms, the R Club Lounge and Concierge Rooms, a new fitness center and Desire Oyster Bar. Over the last five years other renovations have been completed in the hotel: the addition of a fine dining restaurant (Restaurant Revolution) with two award winning chefs, PJ's Coffee Cafe (local coffee), and The Jazz Playhouse (live jazz 7 days a week 2 shows a night).	Completed in December 2014, the Sheraton New Orleans was revitalized with a \$60 million dollar renovation to include all guestrooms, meeting space, and public area!	Our guest rooms and suites were remodeled in 2012 at an investment of nearly 9 million.  Our club level rooms (74 club rooms) were remodeled in 2013 at an investment of nearly 2 million.  All of our meeting space was remodeled in 2015  Sleeping Room Renovation taking place the summer of 2019 and is set for a September 2019 end date (please note this renovation is no impact to guest as each floor above and below floor being renovated will be out of service)
<b>Please indicate the placement fee % payable to HelmsBriscoe on all paid guestrooms. HelmsBriscoe requests a 10% placement fee.</b>	10	10% on guest rooms	10%	7%	7%
<b>HelmsBriscoe requests that a placement fee be applied to the following items: sleeping room revenue, scheduled food and beverage functions, and daily delegate rates, among any other items. Please check the following items that the placement fee will apply to:</b>	Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue

**Note:**

	The Roosevelt New Orleans, A Waldorf Astoria Hotel	The Westin New Orleans Canal Place	Aloft Boston Seaport District	Boston Marriott Copley Place	Boston Marriott Long Wharf
<b>Supplier Information</b>					
<b>Image</b>					
<b>Chain</b>	Hilton	Marriott International Hotels	Marriott International Hotels	Marriott International Hotels	Marriott International Hotels
<b>Brand</b>	Waldorf Astoria Hotels and Resorts	Westin	aloft	Marriott Hotels	Marriott Hotels
<b>Website</b>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>
<b>Address</b>	130 Roosevelt Way New Orleans, Louisiana, 70112 USA	100 Rue Iberville New Orleans, Louisiana, 70130 USA	401-403 D Street Boston, Massachusetts, 02210 USA	110 Huntington Avenue Boston, Massachusetts, 02116 USA	296 State Street Boston, Massachusetts, 02109 USA
<b>Total Guest Rooms</b>	504	437	330	1144	415
<b>Total Meeting Space</b>	60,000 Sq. Ft.	26,000 Sq. Ft.	12,000 Sq. Ft.	60,000 Sq. Ft.	20,000 Sq. Ft.
<b>Largest Meeting Room</b>	20,124 Sq. Ft.	5,466 Sq. Ft.	4,900 Sq. Ft.	23,436 Sq. Ft.	8,200 Sq. Ft.
<b>Overview</b>	<p>All 60,000+ Square Feet of meeting space were updated in August 2018 in the most iconic New Orleans luxury hotel. Here the glamour and grandeur of a bygone era is relived with unparalleled experiences and combination of Waldorf Astoria Expectations and Southern Hospitality. Near the French Quarter each attendee will be in walking distance to vibrant attractions and entertainment. This New Orleans Grande Dame offers guests destination dining experiences and absolute tranquility at the Waldorf Astoria Spa.</p>	<p>The Westin New Orleans Canal Place provides a unique opportunity for guests to feel connected to the unique culture and vibrant pace for which our city is known, without compromising the benefits a calming meeting environment.</p> <p>Sit back and enjoy the sight of majestic ships and river barges floating down the Mississippi. Be inspired as you overlook the historic French Quarter and anticipate the opportunity to get out and explore.</p> <p>The Westin New Orleans Canal Place features 26,000 square feet of meeting space. Our events team ready to tailor your event to meet your objectives. We specialize in offering programs for your group guests designed to enhance well-being, such as group yoga sessions, or a guided run along the river and French Quarter with our hotel's RunWestin Concierge. Unwind from a fulfilling day in your Heavenly Bed.</p> <p>The Westin New Orleans Canal Place features sustainable, clutter-free meetings and Make a Green Choice, our industry award-winning program designed to invite our guests to help us preserve our planet's natural resources.</p>	<p>Celebrate your style at Aloft Boston Seaport District, a hip new hotel in the middle of the vibrant Seaport District. We offer easy-breezy access to the Boston Convention and Exhibition Center, and Back Bay and the Financial District are nearby.</p> <p>Meet &amp; mingle with friends at our xyz(SM) bar, grab a sweet, savory, or healthy snack from re:fuel by Aloft(SM), our 24/7 pantry, or play in our re:mix(SM) lounge. Plus, you can always stay connected with free hotel-wide wired and wireless High Speed Internet Access!</p>	<p>Bring your event to the heart of Boston, where the pulse of the city is felt in every step. At the Boston Marriott Copley Place, everything you need for a fantastic event is literally at your feet—including a covered skywalk that connects you to two great malls and the Hynes Convention Center. Your group will love being minutes from Boston Common, Newbury Street, Fenway Park, Symphony Hall, the Museum of Fine Arts and everything else that makes a meeting in Boston so memorable. Give us your grandest vision; we have 70,000 square feet of beautiful event space to make it happen. Think high tech. Think high style. But don't think of taking your meeting anywhere else.</p>	<p>There's nothing like the ocean to remind you of infinite possibilities. Our meeting and catering professionals will do the same. For incredible views combined with inspiring service, bring your event to the Boston Marriott Long Wharf. Our Boston Harbor location is just one block from Faneuil Hall, and steps from the New England Aquarium, Boston's business district and North End, the Freedom Trail, USS Constitution and so much more. We offer 21,000 square feet of versatile meeting space, including the new Harbor View Ballroom with floor-to-ceiling windows overlooking the harbor, elegant hospitality suites and a Concierge Lounge with fantastic water views. If you want the perfect spot for an unforgettable waterfront meeting, you just found it.</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Roosevelt New Orleans, A Waldorf Astoria Hotel	The Westin New Orleans Canal Place	Aloft Boston Seaport District	Boston Marriott Copley Place	Boston Marriott Long Wharf
<b>Additional Information</b>	An iconic New Orleans luxury hotel where the glamour and grandeur of a bygone era is relived. Experience an unparalleled combination of Southern hospitality, world-class service and historic surroundings. Our luxury hotel near the French Quarter is within walking distance to vibrant attractions.		Thank you so much for considering The Aloft Boston Seaport. I will follow up with you shortly to answer any questions and discuss your options in more detail.	Thank you again for your consideration of the Boston Marriott Copley Place. I will follow up with you shortly to answer any questions and discuss your options in more detail.	Thank you so much for considering the Long Wharf Marriott. This is one of the premier hotels in Boston!  I will follow up with you shortly to answer any questions and discuss your options in more detail.
<b>General Information</b>					
<b>Proposal Status</b>	Submitted Proposal	Submitted Proposal	Submitted Proposal	Submitted Proposal	Submitted Proposal
<b>Proposal Introduction</b>	<p>Good afternoon Karen,</p> <p>Thank you for considering The Roosevelt for this program! We would love to partner with you on a successful event for your client. I am thrilled to offer first option availability over all three dates under consideration.</p> <p>The program would fit wonderfully in the historic Waldorf Astoria Ballroom. This is a unique space, and the hotel's original ballroom, which features a built in stage as well as the original chandeliers and millwork. Additionally the historic Blue Room is available for the opening reception and daily meals.</p> <p>We completed a \$5 million renovation of meeting space in September 2018 and have a \$15 million guest room renovation planned for this summer.</p> <p>The Roosevelt is conveniently located in downtown New Orleans within close walking distance of the French Quarter and numerous restaurants and attractions. There are also a number of on-property options for dining and relaxation.</p>	<p>Be inspired in a tranquil escape atop of the city's most sophisticated collection of retail shops overlooking the historic French Quarter and serene current of the Mississippi River. Become enchanted by the local artists, musicians, and world-class cuisine you'll find steps away in Jackson Square. Restore the mind and body in your sumptuous Heavenly Bed as you make the most of your New Orleans visit. Our experienced event team is eager to create the perfect New Orleans meeting experience for you.</p>	<p>Good Morning Karen,</p> <p>Thank you for considering our brand new hotel, the Aloft Boston Seaport, for the NASPE 2020 Annual Conference!</p> <p>Where are your attendees coming from? Have they ever been to this area before?</p> <p>Only 2.7 miles from Logan International Airport, Aloft is located in the exciting Waterfront district, our location is also just minutes to the North End, the Financial District where many dining options exist and many local attractions! Our Boston hotel has nearly 10,000 square feet of meeting space, making events and meetings a breeze.</p> <p>Sip in style at W XYZ® bar with live music during your stay, or head across the street to the Lawn on D for yard games, food trucks, and more.</p>	<p>Good Afternoon Karen,</p> <p>Thank you for considering the Boston Marriott Copley Place for your event. We would be thrilled to partner with you!</p> <p>The Boston Copley Marriott has been completely revitalized. Everything from the lobby, guest rooms, meeting space, concierge lounge, elevators, new \$1M health club and restaurant has been renovated and rejuvenated. Your guests will be thrilled and will be thanking you for putting them in such stunning accommodations.</p> <p>Located in the historic Back Bay district, your attendees will be able to explore one of Boston's most beautiful and walkable areas featuring stately brownstones, Boston Common, Copley Square, Trinity Church, The Public Garden and many other points of interest. Your group will be amazed at all the entertainment, shopping and site seeing options our neighborhood has to offer.</p>	<p>Good Afternoon Karen,</p> <p>Thank you for the inquiry with the Boston Long Wharf Marriott for your event. We would be thrilled to partner with you on this program!</p> <p>With a perfect location on Boston Harbor, the Long Wharf Marriott takes business meetings to new heights. Between incredible views and easy access to top attractions like the North End, Faneuil Hall and Quincy Marketplace, you will love how easy it is to experience Boston.</p> <p>We also know that beauty fuels creativity and after-hours networking powers collaboration. That's why you will appreciate spaces with spectacular views of Boston Harbor and Greatroom lobby, soaring atrium and stylish restaurant.</p>
<b>Proposed Dates</b>	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020	11-Jul-2020 to 15-Jul-2020	18-Jul-2020 to 22-Jul-2020
<b>Availability</b>	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Not Holding Space
<b>Additional Information</b>	Proposal details confirmed until February 15, 2019.	I would be happy to hold space upon request.	I am pleased to offer 1st option availability for your event! Guest rooms and meeting space are not currently on hold. Rates are valid until Tuesday, February 5, 2019.	I am pleased to offer 1st option availability for your event! Guest rooms and meeting space are not currently on hold, but I will be happy to place on a hold if our offer will be in further consideration. Rates offered are valid through February 20, 2019.	I am pleased to have the opportunity to offer you your preferred dates on a 1st option basis. Room rates are valid until February 20th, 2019. After this date, room rental rates will be re-evaluated based on availability.

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Roosevelt New Orleans, A Waldorf Astoria Hotel	The Westin New Orleans Canal Place	Aloft Boston Seaport District	Boston Marriott Copley Place	Boston Marriott Long Wharf
<b>Offered Concessions/Contractual Requirements</b>		Minimum of 30% of estimated master bill amount required for initial deposit, due upon confirmation of agreement. Remaining deposits will be required in accordance to deposit schedule.	Thank you again Karen for considering The Aloft Boston Seaport to host the NASPE 2020 Annual Conference. I look forward to assisting you with booking a successful program. Allow us the opportunity to exceed your expectations with our vast experience and excellent customer service.  On behalf of the hotel, I am able to offer the following concessions:  - Complimentary high speed internet access within the guest rooms - Complimentary Basic wifi in meeting space if PSAV is sole provider and at least \$10,000 in AV is spent. If less than \$10,000 in AV is spent with PSAV, we can offer a single day rate for the 3 day stay. - One (1) complimentary guest room per every fifty (50) actualized room nights within the block. Complimentary room must be utilized during the event - Ten percent (10%) allowable guest room attrition (nightly) - Two (2) staff rooms at 25% off discounted group rate. Staff rooms must be utilized during the event - Two (2) larger room upgrades at Group rate. Upgrades of Hotel's Choice. Upgrades must be utilized during the event - Group rate available three (3) days pre and post (based on room and rate availability)  Thank You.	Thank you again for considering the Boston Copley Place to host your group. I look forward to assisting you with booking a successful group. You can feel confident that you and your guests will be taken care of here at the Boston Marriott Copley Place because we pride ourselves on providing excellent service!  I will follow-up with you shortly to see if you have any questions and what it will take to earn your business. In the meantime, please feel free to reach out directly if you need anything else and I look forward to hearing from you soon!  On behalf of the hotel, I am able to offer the following concessions: - 1 complimentary room per 45 actualized cumulative. - Group room rate available three (3) days pre and post group's event dates listed above (based on room and group rate availability). - Complimentary internet access within the guest room. - Meeting room rental waived, based on catering revenue commitment outlined in this agreement. - Three (3) Staff rooms discounted at fifty percent discount (50%). - Three (3) Upgrades at Group rate. Upgrades of Hotel's Choice. Upgrades must be utilized during the event - Meeting room rental waived, based on catering revenue commitment outlined in this agreement. - Three (3) Staff rooms discounted at fifty percent discount (50%). - Three (3) Upgrades at Group rate. Upgrades of Hotel's Choice. Upgrades must be utilized during the event - Ten percent (10%) discount on standard in-house audio visual equipment (excluding labor charges) as long as in-house AV is the sole provider. - Ten percent (10%) discount on catered food &	Thank you again for considering the Boston Marriott Long Wharf to host your group. I look forward to assisting you with booking a successful program. You can feel confident that you and your guests will be taken care of here at the Boston Marriott Long Wharf because we pride ourselves on providing excellent service!  On behalf of the hotel, I am able to offer the following concessions: - 1 complimentary room per 45 actualized cumulative. - Group room rate available three (3) days pre and post group's event dates listed above (based on room and group rate availability). - Complimentary internet access within the guest room. - Meeting room rental waived, based on catering revenue commitment outlined in this agreement. - Three (3) Staff rooms discounted at fifty percent discount (50%). - Three (3) Upgrades at Group rate. Upgrades of Hotel's Choice. Upgrades must be utilized during the event - Ten percent (10%) discount on standard in-house audio visual equipment (excluding labor charges) as long as in-house AV is the sole provider. - Ten percent (10%) discount on catered food & beverage (excluding tax and service charges, customized/discounted menus and alcohol). Group must still achieve their food and beverage minimum after discount is applied. - Three (3) complimentary VIP welcome amenities will be provided upon arrival at fifty dollars (\$50) each.
<b>Sleeping Rooms</b>					
<b>Sleeping Room Needs Met?</b>	Yes The Roosevelt, Waldorf Astoria has 504 luxurious guest rooms with 125 elegant suites. All guest rooms have high ceilings, large windows, 42" flat screen televisions in the guest rooms and 13.5" flat screen television in the bath area, Waldorf pillow-top mattresses, plush robes, and safes.	Yes Rate is for traditional king or double beds. Deluxe River View guestrooms are available for an additional \$30.00/night  Rates are exclusive of sales/ occupancy taxes, currently 15.2% sales/tourism tax + \$2.00 per night city occupancy tax.	Yes We are able to offer a group rate of \$239.00 which represents a fantastic discount off our regular room rate over these dates. Your attendees will enjoy the same wonderful amenities, caring service and personalized attention at an incredible value.  Room rates are 7% commissionable with a valid IATA number.	Yes We are able to offer a group rate of \$264.00 which represents a fantastic discount off our regular room rate over these dates. Your attendees will enjoy the same wonderful amenities, caring service and personalized attention at an incredible value.	Yes We are able to offer a group rate of \$299.00 which represents a fantastic discount off our regular room rate over these dates. Your attendees will enjoy the same wonderful amenities, caring service and personalized attention at an incredible value.  Please note that for any Double/Double rooms you must have a rooming list to guarantee those rooms.
<b>Sleeping Room Dates</b>	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020	11-Jul-2020 to 14-Jul-2020	18-Jul-2020 to 21-Jul-2020
<b>Peak Room Nights</b>	101	101	101	101	101
<b>Run of House Rate</b>			USD \$239.00		
<b>Single Rate</b>	USD \$169.00	USD \$149.00		USD \$265.00	USD \$299.00
<b>Double Rate</b>	USD \$189.00	USD \$149.00		USD \$265.00	USD \$299.00
<b>Suite Rate</b>	USD \$169.00	USD \$149.00		USD \$264.00	USD \$299.00
<b>Staff Rate</b>	USD \$139.00	USD \$119.00	USD \$179.25	USD \$132.50	USD \$149.50

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Roosevelt New Orleans, A Waldorf Astoria Hotel	The Westin New Orleans Canal Place	Aloft Boston Seaport District	Boston Marriott Copley Place	Boston Marriott Long Wharf
<b>Resort Fee</b>	N/A	N/A	N/A	N/A	N/A
<b>Sleeping Rooms (Alternate Dates 1)</b>					
<b>Alternate Dates 1</b>	11-Jul-2020 to 15-Jul-2020	25-Jul-2020 to 29-Jul-2020			
<b>Availability</b>	1st Option - Not Holding Space	1st Option - Not Holding Space			
<b>Additional Information</b>		Rate is for traditional king or double beds. Deluxe River View guestrooms are available for an additional \$30.00/night  Rates are exclusive of sales/ occupancy taxes, currently 15.2% sales/tourism tax + \$2.00 per night city occupancy tax.			
<b>Single Rate</b>	USD \$179.00	USD \$149.00			
<b>Double Rate</b>	USD \$199.00	USD \$149.00			
<b>Suite Rate</b>	USD \$179.00	USD \$149.00			
<b>Staff Rate</b>	USD \$149.00	USD \$119.00			
<b>Sleeping Rooms (Alternate Dates 2)</b>					
<b>Alternate Dates 2</b>	25-Jul-2020 to 29-Jul-2020				
<b>Availability</b>	1st Option - Not Holding Space				
<b>Additional Information</b>					
<b>Single Rate</b>	USD \$179.00				
<b>Double Rate</b>	USD \$199.00				
<b>Suite Rate</b>	USD \$179.00				
<b>Staff Rate</b>	USD \$149.00				
<b>Room Rental Costs</b>					
<b>Meeting Room Needs Met?</b>	Yes	Meeting space is not on hold at this time and is subject to change.	Meeting space assignments are subject to change, based on availability.  Meeting room rental is waived contingent upon the catering revenue commitment of \$33,000.00.	The Boston Marriott Copley Place is offering a waived meeting room rental with a \$35,000.00 food and beverage minimum.	The Boston Marriott Long Wharf is offering a waived meeting room rental with a \$35,000.00 food and beverage minimum.
<b>Breakout - Medium</b>					
<b>Meeting Rooms - Total</b>	Waived	Complimentary	Waived	Complimentary	Waived

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Roosevelt New Orleans, A Waldorf Astoria Hotel	The Westin New Orleans Canal Place	Aloft Boston Seaport District	Boston Marriott Copley Place	Boston Marriott Long Wharf
<b>Other</b>					
<b>Setup</b>					
<b>Service Charge</b>	25.00%	24.00%	26.00%	25.00%	25.00%
<b>Applicable Tax</b>	10.20%	10.44%	7.00%	7.00%	7.00%
<b>Contractor Information:</b>					
<b>Additional Information</b>	Contl. Breakfast: \$36-\$48 pp Plated Breakfast: \$37-\$53 pp Buffet Breakfast: \$46-\$68 pp Breaks: \$16-\$24 pp Brunch \$55 & up Plated Lunch: \$48-\$57 pp Buffet Lunch: \$54-\$59 pp Box Lunch: \$40 pp Plated Dinner: \$82-\$132 pp Buffet Dinner: \$125-\$149 pp Light Reception: \$30- \$45 pp Heavy Reception: \$55-\$90				
<b>Additional Fees</b>					
<b>Occupancy Tax</b>	USD \$2.00	USD \$2.00		14.450%	14.450%
<b>City Tax</b>	4.000%				
<b>State Tax</b>	9.450%	13.450%	7.000%	6.250%	7.000%
<b>Other Tax</b>	1.750%	1.750%			

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Roosevelt New Orleans, A Waldorf Astoria Hotel	The Westin New Orleans Canal Place	Aloft Boston Seaport District	Boston Marriott Copley Place	Boston Marriott Long Wharf
<b>Additional Information</b>	Optional Fees: Roundtrip Porterage/Baggage Handling: \$12.00 per person Room Attendant: \$4.00 per room		Taxes are subject to change. (14.45% is the total of our state, city and occupancy taxes.)	Your guests will rest comfortably in our restorative guest rooms. Where your guests can restore, relax and re-balance after a long day of meetings. We offer the latest amenities including Marriott Bedding with luxurious, cotton-rich linens, down comforter, and a cloud of pillows. In addition every guest room features 55" flat screen TVs and wireless high speed internet access.  Porterage will be \$10.00 per person.	Guests will rest comfortably in our guest rooms because we offer the latest amenities including Marriott Bedding with luxurious, cotton-rich linens, down comforter, and cloud of pillows. In addition, every guest room features 37" flat screen TVs, wireless high speed internet access and MP3 technology.  Porterage is \$10.00 per person round trip (mandatory for group arrivals).
<b>Food and Beverage</b>					
<b>Total F&amp;B Minimum</b>	USD \$38,000.00	USD \$30,000.00	USD \$33,000.00	USD \$35,000.00	USD \$35,000.00
<b>Other</b>					
<b>Other</b>					
<b>Service Charge</b>	25.00%	24.00%	26.00%	25.00%	25.00%
<b>Applicable Tax</b>	10.20%	10.44%	7.00%	7.00%	7.00%
<b>Attachments</b>					
<b>Attachments</b>	<a href="#">Roosevelt E-Brochure</a>	<a href="#">PSAV Audio Visual Pricing</a>	<a href="#">2018 Catering Menus</a>	<a href="#">A/V Price Guide</a>	<a href="#">2018-2019 Event Menus</a>
		<a href="#">2018 Internet Price Guide</a>	<a href="#">Aloft Boston Seaport District Spark Flyer</a>	<a href="#">Boston Copley Marriott Local Area Information</a>	<a href="#">Boston Marriott Long Wharf Hotel Details</a>
		<a href="#">WestinNewOrleans MeetingSalesKit</a>	<a href="#">Floor Plans &amp; Capacity Chart</a>	<a href="#">Catering Menu</a>	<a href="#">Capacity Chart</a>
				<a href="#">Green Meetings</a>	<a href="#">Green Meetings</a>
				<a href="#">New Meeting Planner Brochure</a>	<a href="#">PSAV Price Guide 2018-2019</a>
					<a href="#">Renovated Rooms Flyer</a>
					<a href="#">WiFi Simplified Quick Guide</a>
<b>A/V And Internet Costs</b>					

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Roosevelt New Orleans, A Waldorf Astoria Hotel	The Westin New Orleans Canal Place	Aloft Boston Seaport District	Boston Marriott Copley Place	Boston Marriott Long Wharf
<b>A/V and Other Needs</b>	Royal Productions is our in-house Audio Visual Department; pricing and/or customized proposal available upon request. There are additional charges when bringing in outside A/V.	PSAV, our preferred in-house Audio Visual equipment rental and services provider will provide a detailed quote upon request.	Presentation Services is our in house A/V Provider and can accommodate all of your A/V requirements on site. If you would like a detailed A/V quote please let me know how we can help and PSAV will be flexible and ensure we are meeting all of your needs.	The Boston Marriott Copley Place partners with PSAV on site and we can accommodate any audio visual needs that you may have. We would be happy to present a competitive package based on your overall needs.	<a href="http://event-menus.com/production/BOSLW/779/hotels/travel/BOSLW-boston-marriott-long-wharf/index.asp">http://event-menus.com/production/BOSLW/779/hotels/travel/BOSLW-boston-marriott-long-wharf/index.asp</a>
<b>AV/Equipment</b>					
<b>Internet - Guest Room</b>	USD \$14.95 Per Day	Complimentary	Complimentary	Complimentary Marriott Reward Members receive complimentary guest room internet. Guests without Marriott Rewards can sign up in advance or at the Front Desk and receive complimentary guest room internet during their stay.	Complimentary Marriott Reward Members receive complimentary guest room internet when booking through a Marriott portal. Guests without Marriott Rewards can sign up in advance or at the Front Desk and receive complimentary guest room internet during their stay.
<b>Internet - Meeting Room</b>	USD \$55.00 Per Day (+Tax and Service) Wireless: \$55 per line; Wired: \$205 per line. Bulk pricing available for multiple lines.	USD \$200.00 Per Day (+Tax and Service) \$200 for initial user and \$20 for each additional user per day. Bulk discounted pricing available	USD \$30.00 Per Person (+Tax and Service) pricing on hi-speed internet is based on bandwidth. \$30 pp is for low basic usage	USD \$13.00 Per Person (+Tax) Wireless standard connections 25 or less \$22.00 (up to 3Mbps) 26-50 \$16.00 (up to 5Mbps) 51-100 \$13.00 (up to 8Mbps)	USD \$13.00 Per Person (+Tax) Less than 25 people, \$22.00 (3Mbs), 26-50 people, \$16.00 (5Mbs)
<b>Internet - Meeting Room</b>					
<b>Service Charge</b>	25.00%	24.00%	26.00%	25.00%	25.00%
<b>Applicable Tax</b>	10.20%	10.44%	7.00%	7.00%	7.00%
<b>Miscellaneous Costs</b>					
<b>Transportation - Airport Transportation</b>	USD \$36.00 Per Person	USD \$24.00 Per Person (+ Service) Airport Shuttle - oneway	USD \$25.00 Per Item (Includes Tax and Service)	USD \$40.00 Total (Includes Tax and Service) Approx Taxi each way to Boston Logan	USD \$30.00 Per Item (Includes Tax and Service) Taxi each way to Logan
<b>Transportation - Local Transportation</b>	USD \$24.00 Per Item	USD \$36.00 Per Person (+ Service) Taxi Service	N/A	USD \$2.65 Per Person (+ Service) Back Bay Shuttle is \$7.00 per person each way direct to Logan Airport. There are two stops near the hotel.	USD \$2.65 Per Person (Includes Tax and Service)
<b>Miscellaneous - Bellman Delivery</b>					
<b>Miscellaneous - Facility Fee</b>	N/A	N/A	N/A	N/A	N/A
<b>Miscellaneous - Housekeeping</b>	USD \$4.00 Per Day	N/A	Complimentary	Complimentary At guest discretion	Complimentary At guest discretion
<b>Miscellaneous - Parking Fee - Self</b>	N/A	USD \$30.00 Per Day (+10.44% Tax and Service)	USD \$25.00 Per Day (+7% Tax)	USD \$40.00 Per Day (Includes Tax and Service) There are a few self parking options within a 5 minute walk to the hotel if needed.	USD \$40.00 Per Day (+ Service) the hotel offers valet parking only. There are two self parking garages next to hotel as well
<b>Miscellaneous - Parking Fee - Valet</b>	USD \$46.00 Per Day (+Tax and Service)	USD \$42.00 Per Day (+Tax and Service)	N/A	USD \$60.00 Per Day (+ Service)	USD \$55.00 Per Day (+ Service) Hotel offers valet parking only. The closest self parking garages are next to the hotel and across the street

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Roosevelt New Orleans, A Waldorf Astoria Hotel	The Westin New Orleans Canal Place	Aloft Boston Seaport District	Boston Marriott Copley Place	Boston Marriott Long Wharf
Miscellaneous - Room Drop					
Miscellaneous - Shipping/Receiving					
Miscellaneous - Other					
Service Charge	25.00%	24.00%	26.00%	25.00%	25.00%
Applicable Tax	10.20%	10.44%	7.00%	7.00%	7.00%
Additional Questions					
Rates quoted are applicable _____ days pre-meeting.	dependent on dates selected	3, subject to availability	3 days based on availability and rate	3 based on room and rate availability	3 days based on availability and rate
Rates quoted are applicable _____ days post-meeting.	dependent on dates selected	3, subject to availability	3 days based on availability and rate	3 days based on general room availability	3 days based on availability and rate
Web address for meeting space detail?	<a href="http://waldorfastoria3.hilton.com/en/hotels/louisiana/the-roosevelt-new-orleans-a-waldorf-astoria-hotel-MSYRHWVA/events/roomcharts.html">http://waldorfastoria3.hilton.com/en/hotels/louisiana/the-roosevelt-new-orleans-a-waldorf-astoria-hotel-MSYRHWVA/events/roomcharts.html</a>	<a href="https://www.marriott.com/hotels/event-planning/business-meeting/msywi-the-westin-new-orleans-canal-place/">https://www.marriott.com/hotels/event-planning/business-meeting/msywi-the-westin-new-orleans-canal-place/</a>	<a href="https://www.marriott.com/hotels/event-planning/business-meeting/bosal-aloft-boston-seaport-district/">https://www.marriott.com/hotels/event-planning/business-meeting/bosal-aloft-boston-seaport-district/</a>	<a href="http://www.marriott.com/hotels/event-planning/travel/bosco-boston-marriott-copley/">http://www.marriott.com/hotels/event-planning/travel/bosco-boston-marriott-copley/</a>	<a href="http://www.marriott.com/hotels/event-planning/floor-plans/boslw-boston-marriott-long-wharf/">http://www.marriott.com/hotels/event-planning/floor-plans/boslw-boston-marriott-long-wharf/</a>
Please select your current Forbes and/or AAA Rating?	Not Rated - Star, 4 Diamond	4 Star, 4 Diamond	3 Star, 3 Diamond	3 Star, 3 Diamond	4 Star, 3 Diamond
Will the meeting room rentals be waived? If not, what rates will apply? HOT BUTTON FOR THE GROUP.	Yes, based upon achievement of 80% guest room pick-up and a \$38,000 F&B Minimum.	Yes, with achievement of F&B minimum	Meeting room rental is waived contingent upon the catering revenue commitment of \$33,000.00.	Yes, this hotel is offering a waived meeting room rental.	Yes, this hotel is offering a waived meeting room rental.
What are the charges for this group for guestroom WiFi, meeting space WiFi and available WiFi in public space? Group requests comp Wi-Fi for guestrooms & meeting space (browsing, not streaming).	Waived guest room internet access 50% discount off meeting space internet access Public space wi-fi is complimentary	Complimentary guestroom and lobby internet. Please see attached for meeting space internet pricing.	I am pleased to offer complimentary high speed internet access within the guest rooms and public spaces.  Meeting space wireless internet access is complimentary in the Tactic rooms. IF PSAV is sole provider and \$10,000 is spent with in PSAV we will waive Basic wifi in meeting space, if less than \$10,000 is spent with PSAV and they are the sole provider, we can offer a single day rate for the 3 days.	There will be complimentary Wireless Internet access in guestrooms and in public space.  Wireless Internet access in meeting space is negotiable based on overall av package.	There will be complimentary Wireless Internet access in guestrooms and in public space.  Wireless Internet access in meeting space is negotiable based on overall AV package.

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Roosevelt New Orleans, A Waldorf Astoria Hotel	The Westin New Orleans Canal Place	Aloft Boston Seaport District	Boston Marriott Copley Place	Boston Marriott Long Wharf
<p><b>Please respond to the following concession requests:</b></p> <p><b>* Will you provide 1 per 40 comp cumulative? If not, what is your comp ratio?</b></p> <p><b>* Will you provide 3 VIP suite upgrades @ group rate? Please list the quantity and type of suite upgrades for the group:</b></p> <p><b>* Will you provide 3 staff rooms @ a reduced rate? If so, what is the rate? Will you also upgrade to concierge level?</b></p> <p><b>* Will you provide 3 VIP welcome amenities? If not, please indicate the number you will provide:</b></p> <p><b>* Will you offer a 20% A/V discount?</b></p> <p><b>* Will you Comp Wi-Fi in guestrooms?</b></p> <p><b>* Will you Comp Wi-Fi in meeting rooms - browsing - no streaming.</b></p> <p><b>* Will you Comp wireless @ Registration and staff office for NASPE staff?</b></p> <p><b>* Will you offer double meeting planner points for group contact?</b></p>	<p>All offered concessions are based upon achievement of 80% guest room pick-up and a \$38,000 F&amp;B Minimum:</p> <ul style="list-style-type: none"> <li>- 1/40 comp, cumulative</li> <li>- 3 complimentary upgrades to King One Bedroom Suites</li> <li>- 3 staff rooms at \$30 off the group rate (there is no concierge level on property)</li> <li>- 3 welcome amenities (\$35 value, hotel choice)</li> <li>- 20% discount off AV equipment rentals, if in-house provider is used exclusively</li> <li>- Complimentary guest room internet access</li> <li>- 50% discount off meeting space internet access</li> <li>- 5 complimentary wireless lines to be split between registration and office space</li> <li>- Hilton Honors Meeting Planner Bonus Points</li> </ul>	<ul style="list-style-type: none"> <li>-1 per 50 complimentary room nights cumulative</li> <li>-(3) complimentary upgrades to Bienville Suites</li> <li>-(3) staff rooms at \$30 off group rate (King Traditional)</li> <li>-(3) complimentary VIP chef's choice welcome amenities (\$50 each)</li> <li>-15% AV discount if PSAV is used exclusively</li> <li>-Complimentary guestroom internet</li> <li>-Bulk discounted pricing on meeting space internet (see attached)</li> <li>-Single-awarded Marriott Rewarding Events points, matched for HB associate</li> </ul>	<p>On behalf of the hotel, I am able to offer the following concessions:</p> <ul style="list-style-type: none"> <li>- Complimentary high speed internet access within the guest rooms</li> <li>- see above for meeting room internet</li> <li>- One (1) complimentary guest room per every fifty (50) actualized room nights within the block. Complimentary room must be utilized during the event</li> <li>- Ten percent (10%) allowable guest room attrition (nightly)</li> <li>- Two (2) staff rooms at 25% off discounted group rate. Staff rooms must be utilized during the event</li> <li>- Two (2) larger room upgrades at Group rate. Upgrades of Hotel's Choice. Upgrades must be utilized during the event</li> <li>- Group rate available three (3) days pre and post (based on room and rate availability)</li> </ul>	<p>On behalf of the hotel, I am able to offer the following concessions:</p> <ul style="list-style-type: none"> <li>- 1 complimentary room per 45 actualized cumulative.</li> <li>- Group room rate available three (3) days pre and post group's event dates listed above (based on room and group rate availability).</li> <li>- Complimentary internet access within the guest room.</li> <li>- Meeting room rental waived, based on catering revenue commitment outlined in this agreement.</li> <li>- Three (3) Staff rooms discounted at fifty percent discount (50%).</li> <li>- Three (3) Upgrades at Group rate. Upgrades of Hotel's Choice. Upgrades must be utilized during the event</li> <li>- Ten percent (10%) discount on standard in-house audio visual equipment (excluding labor charges) as long as in-house AV is the sole provider.</li> <li>- Ten percent (10%) discount on catered food &amp; beverage (excluding tax and service charges, customized/discounted menus and alcohol). Group must still achieve their food and beverage minimum after discount is applied.</li> <li>- Three (3) complimentary VIP welcome amenities will be provided upon arrival at fifty dollars (\$50) each.</li> <li>- 3 complimentary wifi connections in the staff office.</li> <li>Double planner points with signed contract by 2/28/2019</li> <li>3 complimentary parking passes per day with full in and out privileges.</li> </ul>	<p>The following concessions are being offered:</p> <ul style="list-style-type: none"> <li>- 1 complimentary room per 45 actualized cumulative.</li> <li>- Group room rate available three (3) days pre and post group's event dates listed above (based on room and group rate availability).</li> <li>- Complimentary internet access within the guest room.</li> <li>- Meeting room rental waived, based on catering revenue commitment outlined in this agreement.</li> <li>- Three (3) Staff rooms discounted at fifty percent discount (50%).</li> <li>- Three (3) Upgrades at Group rate. Upgrades of Hotel's Choice. Upgrades must be utilized during the event</li> <li>- Ten percent (10%) discount on standard in-house audio visual equipment (excluding labor charges) as long as in-house AV is the sole provider.</li> <li>- Ten percent (10%) discount on catered food &amp; beverage (excluding tax and service charges, customized/discounted menus and alcohol). Group must still achieve their food and beverage minimum after discount is applied.</li> <li>- Three (3) complimentary VIP welcome amenities will be provided upon arrival at fifty dollars (\$50) each.</li> <li>- 3 complimentary wifi connections in the staff office.</li> <li>Double planner points with signed contract by 2/28/2019</li> <li>3 complimentary parking passes per day with full in and out privileges.</li> </ul>
<p><b>Client requests 80% cumulative attrition - please indicate if you agree. If you disagree, please indicate your offer on attrition.</b></p>	<p>Agreed</p>	<p>Disagree - 15% cumulative attrition allowance</p>	<p>We can offer ten percent (10%) allowable guest room attrition on a nightly basis.</p>	<p>yes</p>	<p>yes</p>
<p><b>What is your nearest major airport and what is the distance (both miles and time)? What are the round trip shuttle and/or taxi costs?</b></p>	<p>Louis Armstrong International (MSY)- 14 miles- 20 minutes. Shuttle- \$24.00 one way/\$44.00 roundtrip Taxi- \$36.00 one way</p>	<p>Louis Armstrong International (MSY) 15 miles 20-30 minutes \$44 roundtrip - shuttle \$72 roundtrip - taxi</p>	<p>Boston Logan International Airport (BOS) 1 mile away  \$25.00 each way taxi \$12.00 each way Water Taxi Subway \$2.75 each way</p>	<p>Boston Logan Airport (BOS) 5.2 Miles  Subway Fare: \$2.65 each way Taxi Fare: appx \$40 one way (estimated) Bus Service: \$5 one way</p>	<p>Boston Logan International (BOS) - 3.4 miles away  Subway Fare: \$2.65 Taxi Fare: \$30.00 (one way) approximately Water Taxi Fare: \$12.00 one way (upon request) No shuttle.</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)





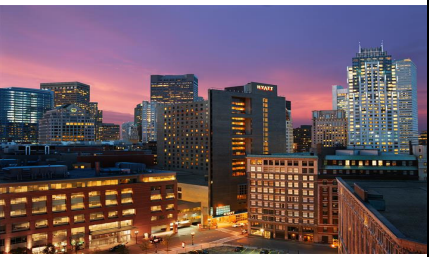
	The Roosevelt New Orleans, A Waldorf Astoria Hotel	The Westin New Orleans Canal Place	Aloft Boston Seaport District	Boston Marriott Copley Place	Boston Marriott Long Wharf
<p><b>What amenities and activities does your hotel have on or near the property?</b></p>	<p>-12,000 sq ft Spa and Fitness Center -Outdoor pool, pool bar, pool deck -Onsite: 2 restaurants, 1 cafe, 2 bars including world famous Sazerac Lounge</p> <p>-Located directly across the street from the world-famous French Quarter - less than 2 blocks from Bourbon Street. Within walking distance to many famous restaurants, nightlife, excursions, and shopping.</p>	<p>WestinWorkout Fitness Studio, Audubon Aquarium of the Americas &amp; IMAX Theater next door and the Audubon Insectarium within the next block. Adjacent to Harrah's Casino and tucked into a quiet corner of the French Quarter, the Mississippi Riverfront, the city's most fashionable shopping, the exciting Warehouse Arts and Entertainment District and, of course, the frenzy of the historic Vieux Carre are all within footsteps of The Westin New Orleans Canal Place. Within a four-block radius, you can drink café au lait and eat beignets at Café Du Monde, visit Bourbon Street, dine at Emeril's Restaurant, or ride the streetcar along the river. Equally important, one quick elevator ride down from the hotel offers the best shopping New Orleans has to offer (Saks 5th Avenue, Lululemon Athletica, Tiffany &amp; Co., Brooks Brothers, etc.), and the third floor encompasses a Food Court and Movie Theater.</p>	<p>W XYZ – Hip hotspot to mix and mingle (Aloft's bar). Re: Fuel – 24/7 grab and go bistro. Re: Mix Lounge – Mix and mingle with music, game of pool, or cocktails from W XYZ. Re: Charge - 24/7 state-of-the-art workout facility. Splash – Indoor pool In-Touch Terminals – Business Center Cool Concierge – iPads to research what's around. Backyard – Outdoor area to relax and mingle. ARF – Bring your dog! Complimentary Aloft dog bed &amp; bowl, woof-alicious treats, &amp; toys.</p>	<p>We are attached via indoor skywalk to the Copley and the Prudential Shops which consist of over 200 shops and additional restaurants. In the Hotel you will find Champions Restaurant and Sports Bar and a full service Starbucks Kiosk.</p> <p>The Hotel offers NEWLY RENOVATED \$1M Fitness Center, Indoor Swimming Pool and massage rooms.</p> <p>Trolley tours leave almost hourly from the hotel including the famous Boston Land/Sea Duck Tours. We are minutes from Fenway Park, Boston Common, the famous Newbury Street for unique shopping and dining, the Charles River and much, much more!</p>	<p>The Hotel offers indoor swimming pool and sun deck along with fully renovated Fitness Center.</p> <p>Faneuil Hall/Quincy Marketplace is just across the street for great dining and shopping, the famous Italian North End, Boston Harbor cruises right from the hotel docks, New England Aquarium next door, Trolley Tours.</p> <p>Over 100 restaurants within walking distance</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Roosevelt New Orleans, A Waldorf Astoria Hotel	The Westin New Orleans Canal Place	Aloft Boston Seaport District	Boston Marriott Copley Place	Boston Marriott Long Wharf
<b>What renovations have your property either recently completed or has on schedule?</b>	\$170 million complete restoration and reopened July 2009. Full Meeting Room space renovations Summer 2018! Full Rooms Renovations Summer 2019!	Hotel is undergoing a full renovation in 2019, to include guestrooms, meeting space, outlets, and the lobby (Nov 2019 completion)	Brand new build hotel opened in February 2016	The Hotel has spent over \$120 million in the last five years including a new lobby, front desk area, added function space, renovated and expanded Champions Restaurant, New \$1 M Fitness Center, as well as all guest rooms and suites. Elevator modernization project has been completed allowing for expedited access to your guestroom or meeting space.	Hotel recently completed a \$30 million total renovation on suites, corridors, meeting space, public space, front desk and restaurant. Additionally, we have added a new Harbor View Ballroom!
<b>Please indicate the placement fee % payable to HelmsBriscoe on all paid guestrooms. HelmsBriscoe requests a 10% placement fee.</b>	7%	7% placement fee	Room rates are 7% commissionable per agreement with HelmsBriscoe.	7%	7%
<b>HelmsBriscoe requests that a placement fee be applied to the following items: sleeping room revenue, scheduled food and beverage functions, and daily delegate rates, among any other items. Please check the following items that the placement fee will apply to:</b>	Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue

**Note:**

	Boston Omni Parker House	Fairmont Copley Plaza	Four Seasons Hotel Boston - Renovated Spring 2017	Hilton Boston Back Bay	Hyatt Regency Boston
<b>Supplier Information</b>					
<b>Image</b>					
<b>Chain</b>	Omni Hotels	AccorHotels	Four Seasons	Hilton	Hyatt Hotels
<b>Brand</b>	Omni Hotels	Fairmont Hotels	Four Seasons	Hilton Hotels	Hyatt Regency
<b>Website</b>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>
<b>Address</b>	60 School Street Boston, Massachusetts, 02108 USA	138 St. James Avenue Boston, Massachusetts, 02116 USA	200 Boylston Street Boston, Massachusetts, 02116 USA	40 Dalton St Boston, Massachusetts, 02115 USA	One Avenue de Lafayette Boston, Massachusetts, 02111 USA
<b>Total Guest Rooms</b>	551	383	273	390	502
<b>Total Meeting Space</b>	23,000 Sq. Ft.	25,189 Sq. Ft.	21,963 Sq. Ft.	15,000 Sq. Ft.	22,630 Sq. Ft.
<b>Largest Meeting Room</b>	3,513 Sq. Ft.	6,090 Sq. Ft.	4,332 Sq. Ft.	3,800 Sq. Ft.	5,046 Sq. Ft.
<b>Overview</b>	<p>This grand luxury hotel Boston Omni Parker House has been symbolic to Boston's rich history and culture since 1855. The longest continuously operated hotel in America, the Omni Parker House has hosted luminaries of the arts, politics and business. Old world charm and elegance are accompanied by all of the modern conveniences of a world-class establishment.</p> <p>Nestled in the heart of downtown Boston, the Omni Parker House is located along the Freedom Trail and is only a short walk to historic Beacon Hill, Boston Common, Quincy Market, and Faneuil Hall marketplace.</p> <p>The 551-room Omni Parker House combines history and service to create an ideal meeting location in Boston. The hotel is an internationally renowned classic with 18 meeting rooms totaling 23,000 square feet, including a 3,513-square-foot Rooftop Ballroom showcasing spectacular views of the city skyline. When business brings you to Boston, find the perfect meeting facilities at the Omni Parker House.</p>	<p>Fairmont Copley Plaza features Boston's most remarkable meeting space. Each room has been meticulously maintained to preserve its historic character, while updated with all of the capabilities for today's meetings, including technical needs, sound systems and lighting. With 14 meeting rooms offering 25,000 square feet of conference space, Fairmont Copley Plaza can accommodate any meeting size. Whether it's the palatial Grand Ballroom, able to hold up to 1,100 delegates, or the St. James Room, ideal for a smaller meeting, our associate's impeccable service and attention to detail will ensure the perfect orchestration of your Boston event.</p> <p>Fairmont Copley Plaza has been a symbol of Boston's rich history and elegance since its gala opening in 1912. Centrally located in beautiful Back Bay, this luxury hotel is just steps from many popular historic sites, as well as the celebrated boutiques on Newbury Street. Our dedicated team delivers incomparable hospitality, impeccable service and attention to detail to ensure your stay is perfect.</p> <p>Our award winning team of Conference Service professionals are pleased to guide and assist you through all pre-planning phases and the actual execution of your program. The team at Fairmont Copley Plaza prides themselves on providing warm and gracious hospitality to make your Boston meeting memorable.</p>	<p>Four Seasons Hotel Boston is located at 200 Boylston Street in Boston. Overlooking Boston's historic Public Garden and within easy reach of the city's premier attractions, luxury Four Seasons Hotel Boston blends elegant simplicity with distinctive New England flair. The 16 elegant function rooms and one private dining room at Four Seasons Hotel Boston are designed to accommodate business or social events for groups as small as 10 or as large as 500. Located in Boston's Back Bay, Four Seasons Hotel Boston offers 273 guest rooms, including 77 suites, many with postcard views of Boston's Public Garden, Beacon Hill and the gilded dome of the State House. Maintaining its position as one of America's top global leaders in luxury and hospitality, Four Seasons Hotel Boston has recently completed a multi-phase USD 15 million renovation. Built around the luxury of space, the reimagined rooms are tranquil and open, emphasizing the gorgeous views through carefully refreshed window treatments and streamlined furnishings. With attention to art, locality and the luxury sleep experience, the city's preeminent Forbes Five-Star and AAA Five-Diamond hotel is proud to unveil its first set of redesigned contemporary-style guest rooms in the spring of 2017.</p>	<p>Centrally located in historic downtown Boston, Hilton Boston Back Bay offers 15,000 square feet of flexible meeting &amp; banquet space accommodating up to 500 guests. The meeting space at this downtown Boston hotel is equipped with wireless high-speed Internet access, video conferencing, and state-of-the-art audio/visual equipment. Complete banquet and conference services staff and audio/visual team will be present to look after your needs. Professional meeting and catering specialists will oversee every detail, thereby ensuring a successful and a well-planned meeting. Guests at our hotel can enjoy easy access to all nearby local attractions and spacious guest rooms with dazzling views of Charles River and downtown Boston.</p> <p>Our hotel is situated in the thriving heart of downtown Boston, within walking distance to Fenway Park, world-class shopping and dining on Newbury Street and four miles from Boston Logan International Airport.</p>	<p>Located where commerce intersects with leisure, our downtown Boston hotel is immersed in the city's cultural energy, acting as a launchpad for all of your business travel needs. Connected to Macy's and the Mass Transit System, Hyatt Regency Boston is within walking of Boston Common and Faneuil Hall.</p> <p>Host a meeting or special event in our 30,000 square foot venue, including the Grand Ballroom and Outdoor Terrace, with innovative meeting services. Hyatt Regency Boston is one of the most extraordinary hotels in Boston to gather and celebrate.</p> <p>From meetings that fly by to lavish receptions that last all night, Hyatt Regency Boston is the quintessential setting for your next meeting or event. Plan a conference in boardrooms outfitted with the latest modern technology, or host a gathering and delight your guests with delectable dishes from our expert catering team.</p> <p>Live luxuriously in our beautiful guestrooms and suites, or enjoy farm-to-table New England cuisine and seasonal drinks at Avenue One. We have everything you need to stay comfortable and productive, from a state-of-the-art business center to our StayFit™ Gym. Relax with a swim in the indoor pool.</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Boston Omni Parker House	Fairmont Copley Plaza	Four Seasons Hotel Boston - Renovated Spring 2017	Hilton Boston Back Bay	Hyatt Regency Boston
<b>Additional Information</b>	The Omni Parker House is located in the heart of downtown Boston, just 10 minutes from Boston Logan International Airport, and steps away from Boston Common, Quincy Market and Faneuil Hall, the Theatre District, restaurants, shops, and all the historic sites along the Freedom Trail.	Steps away from historic Beacon Hill, the Freedom Trail, Copley Place, the boutiques of Newbury Street and the Hynes Convention Center, The Fairmont Copley Plaza is fully appointed for meetings, luxurious events and award-winning dining in all its Renaissance splendor.		If I may be of further assistance during the decision making process please do not hesitate to contact me.  Thank you for your inquiry and I look forward to hearing from you.  Best Regards,	Please let me know if you would like me to put the space on a courtesy hold for you until a decision has been made. Thank you for your interest in Hyatt Regency Boston and I look forward to hearing from you shortly!
<b>General Information</b>					
<b>Proposal Status</b>	Submitted Proposal	Submitted Proposal	Submitted Proposal	Submitted Proposal	Submitted Proposal
<b>Proposal Introduction</b>	Thank you for your interest in the Omni Parker House! The guestrooms, meeting rooms, the banquet staff, and the hotel staff provide a level of comfort and luxury unlike any other property in Boston. We have large volume of group business that we service, so the staff is very experienced at anticipating our guests' needs. Located just 10 minutes from Logan Airport and within walking distance to several restaurants and dining options.	Thank you for your interest in the Fairmont Copley Plaza. We look forward to the opportunity of working with you!	As you may be aware, Four Seasons Hotel Boston is located in the heart of the Back Bay neighborhood only steps from the charm of Beacon Hill, the excitement of the theater district and the glamour of the chic shopping of Newbury Street. The Hotel overlooks the Public Garden, giving our rooms and meeting spaces unparalleled views of the Park. Being the longest consistently ranked Five Star, Five Diamond hotel in New England, our service is second to none.  As a current update, we just completed a full guestroom, and corridor renovation in 2017, giving your group a brand new product to experience! To add to our list of accolades, we were awarded Best Hotel in Boston 2018 by Boston Magazine.	Thank you for considering the Hilton Boston Back Bay to accommodate your upcoming conference. The Hilton's ideal location in the heart of the Back Bay, steps from a multitude of restaurants, shopping and entertainment. The Prudential Center Mall and Copley Mall are directly across the street. Our high level of service, and comfortable, spacious accommodations will contribute to the success of your meeting.	Thank you for your interest in Hyatt Regency Boston, we'd be thrilled to accommodate your group needs. Awarded TripAdvisor's 2018 Certificate of Excellence, our hotel sits in the heart of Downtown Boston, between the bright lights of the Theatre district and the bustle of the Financial District. With the perfect location to discover everything the city has to offer, our property is just steps from the Boston Common, Public Garden, Freedom Trail, Faneuil Hall, Newbury Street, historical sites, boutique shopping and a variety of prominent restaurants. Our modern and spacious guest rooms and amenities will leave your guests feeling relaxed and refreshed. We have 20+ meeting and event spaces that provide a beautiful backdrop for your next conference or event. We look forward to working with you to customize your specific needs.
<b>Proposed Dates</b>	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020	25-Jul-2020 to 29-Jul-2020	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020
<b>Availability</b>	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Holding Space Until 15-Feb-2019	1st Option - Not Holding Space
<b>Additional Information</b>	Thank you for sourcing The Omni Parker House for the upcoming accommodations! We are happy to offer availability at a discounted group rate and would love to discuss any specific needs this group may have!	Please be advised that we have these arrangements available but we are not currently protecting any rooms on your behalf. Once you have had a chance to review, kindly advise if you would like me to do so and I would be more than happy to assist.		Please find a proposal below outlining our offer and please note, rooms and rates are currently not on hold however, we would be happy to do so upon request.	Thank you for your interest in the Hyatt Regency Boston! We have your preferred dates available but are not currently holding function space. Please let me know if you are interested, and I will be happy to place space on a courtesy hold.

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Boston Omni Parker House	Fairmont Copley Plaza	Four Seasons Hotel Boston - Renovated Spring 2017	Hilton Boston Back Bay	Hyatt Regency Boston
<b>Offered Concessions/Contractual Requirements</b>	Complimentary in-guestroom WiFi access for all attendees (a \$9.95/day value!) Omni Select Guest complimentary benefits extended to all attendees upon enrollment: bottled water, evening turndown service, morning beverage delivery daily with newspaper of choice, pressing of 2 items, shoe shine, and more (a \$50 Value!).	Thank you again for thinking of the Fairmont Copley Plaza. We will be reaching out to you shortly to ensure you have received all of the information you require. Should you need anything else from my end in the interim, please do not hesitate to ask. Again, please let me know what we can further do in hopes of welcoming this group back to the Fairmont Copley Plaza.		I would love the opportunity to speak to you on the phone and go over your program so that we may be able to customize your event and provide you with the best value for your guests.	<ul style="list-style-type: none"> <li>• Complimentary wireless internet in guest rooms and public space</li> <li>• Complimentary access to indoor saline pool and 24-hour health club</li> <li>• Complimentary meeting space with achievement of F&amp;B minimum</li> <li>• Waived destination fee (\$20/room per day)</li> <li>• 1 per 50</li> <li>• Three upgrades at group</li> <li>• Three staff rooms at \$209.00 rate</li> <li>• Comp standard WiFi in meeting space with sole use of PSAV as AV provider</li> <li>• 10% discount on AV equipment rental, provided PSAV is sole provider</li> <li>• Double World of Hyatt points (up to 50,000)</li> </ul> <p>Grand Ballroom &amp; Adrienne Salon <a href="https://youtu.be/17EDTjE5sR4">https://youtu.be/17EDTjE5sR4</a></p>
<b>Sleeping Rooms</b>					
<b>Sleeping Room Needs Met?</b>	Yes I am pleased to extend availability for the group's first choice dates, at a fantastic group rate of \$279.00 for confirmed Deluxe King, Queen, or Double-double accommodations.  All attendees will receive complimentary guestroom internet (a savings of \$9.95 per room night), 24 hour fitness center access with fresh fruit and water, and Omni Select Guest benefits upon complimentary enrollment into our loyalty program.	Yes Please note that this rate of \$319.00 is in 2019 terms and will have a 5% year over year increase.  Fairmont Rooms offer One Queen Bed. Please be advised that the above rates are based on single/double occupancy and for accommodation only (meals not included). Room rates are currently subject to 14.45% tax and are commissionable at 10%. Portage is only required for a group arrival (10 or more guests arriving at the same time) and is \$6.50 per bag/round trip.	Yes	Yes Each of our newly renovated and spacious, guestrooms offer spectacular views of the Boston skyline, Back Bay or Charles River, and are havens of comfort and ease.  We do not have traditional suites, however, we have Panoramic Room upgrades that are our suite equivalent.	Yes Hyatt Regency Boston is pleased to offer your group a rate of \$279.00 for single and double occupancy within our Signature King or Signature Queen/Queen rooms, which includes complimentary guestroom internet. Please note that the rate is subject to a 14.45% occupancy tax.
<b>Sleeping Room Dates</b>	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020	25-Jul-2020 to 28-Jul-2020	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020
<b>Peak Room Nights</b>	101	101	101	101	101
<b>Run of House Rate</b>					
<b>Single Rate</b>	USD \$279.00	USD \$319.00	USD \$495.00	USD \$289.00	USD \$279.00
<b>Double Rate</b>	USD \$299.00	USD \$349.00	USD \$495.00	USD \$289.00	USD \$79.00 - USD \$279.00
<b>Suite Rate</b>	USD \$279.00	USD \$619.00	USD \$495.00		USD \$279.00
<b>Staff Rate</b>	USD \$259.00	USD \$319.00	USD \$395.00	USD \$225.00	USD \$209.00

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Boston Omni Parker House	Fairmont Copley Plaza	Four Seasons Hotel Boston - Renovated Spring 2017	Hilton Boston Back Bay	Hyatt Regency Boston
<b>Resort Fee</b>	N/A	Waived	N/A	N/A	USD \$20.00 Per Day (+7% Tax and Service)
<b>Sleeping Rooms (Alternate Dates 1)</b>					
<b>Alternate Dates 1</b>	11-Jul-2020 to 15-Jul-2020	11-Jul-2020 to 15-Jul-2020			
<b>Availability</b>	1st Option - Not Holding Space	2nd Option			
<b>Additional Information</b>	I am pleased to extend availability for the group's first choice dates, at a fantastic group rate of \$279.00 for confirmed Deluxe King, Queen, or Double-double accommodations.  All attendees will receive complimentary guestroom internet (a savings of \$9.95 per room night), 24 hour fitness center ac	Please note that this rate of \$319.00 is in 2019 terms and will have a 5% year over year increase.			
<b>Single Rate</b>	USD \$269.00	USD \$319.00			
<b>Double Rate</b>	USD \$289.00	USD \$349.00			
<b>Suite Rate</b>	USD \$269.00	USD \$619.00			
<b>Staff Rate</b>	USD \$249.00	USD \$319.00			
<b>Sleeping Rooms (Alternate Dates 2)</b>					
<b>Alternate Dates 2</b>	25-Jul-2020 to 29-Jul-2020	25-Jul-2020 to 29-Jul-2020			
<b>Availability</b>	2nd Option	1st Option - Not Holding Space			
<b>Additional Information</b>	I am pleased to extend availability for the group's first choice dates, at a fantastic group rate of \$279.00 for confirmed Deluxe King, Queen, or Double-double accommodations.  All attendees will receive complimentary guestroom internet (a savings of \$9.95 per room night), 24 hour fitness center ac	Please note that this rate of \$319.00 is in 2019 terms and will have a 5% year over year increase.			
<b>Single Rate</b>	USD \$289.00	USD \$319.00			
<b>Double Rate</b>	USD \$309.00	USD \$349.00			
<b>Suite Rate</b>	USD \$289.00	USD \$619.00			
<b>Staff Rate</b>	USD \$269.00	USD \$319.00			
<b>Room Rental Costs</b>					
<b>Meeting Room Needs Met?</b>	Concessions: * Discounted meeting space rental with a \$35,000.00 F&B min met - a \$20,000.00 savings! * 3 Executive Suites at the group rate - a \$1,000.00 savings * 3 Staff Rooms for 4 nights - a \$1,000.00 savings * Complimentary gym membership - a \$20 per night savings * Complimentary 3MB internet in the guest sleeping rooms - a \$9.95 per night savings	Please note that we have excellent availability for your program over these dates but are not holding or protecting these accommodations. I would be pleased to do so upon request.  To view our guestrooms, function space and additional hotel information, kindly visit the following e-brochure: <a href="http://www.fairmont.com/ebrochure/ipad/copleyplaza/">http://www.fairmont.com/ebrochure/ipad/copleyplaza/</a>		Yes Our 15,000 square feet of function space fits the bill with ample versatile conference and meeting space, including 2 ballrooms and 12 breakout rooms with natural light. Enjoy our Sustainable Meetings experience with recycled lineless tables, comfortable banquet chairs, refreshment stations stocked with notepads, pens, candy and infused water.	
<b>Breakout - Medium</b>				USD \$350.00 Per Day (+7% Tax and Service)	
<b>Meeting Rooms - Total</b>	USD \$5,500.00 Total (+6.25% Tax and Service)	Complimentary	USD \$2,500.00 Per Day (+7% Tax)	N/A	Waived

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Boston Omni Parker House	Fairmont Copley Plaza	Four Seasons Hotel Boston - Renovated Spring 2017	Hilton Boston Back Bay	Hyatt Regency Boston
<b>Other</b>	USD \$62.00 Per Person (+Tax and Service) Brunch Buffet				
<b>Setup</b>					
<b>Service Charge</b>	15.00%	22.00%	23.00%		24.00%
<b>Applicable Tax</b>	6.25%	7.00%	7.00%		7.00%
<b>Contractor Information:</b>					
<b>Additional Information</b>	<p>Featured in USA Today as Zagat's Top 15 Most Iconic Restaurants in America for 2013, our award-winning restaurant is the birthplace of Boston Cream Pie, Parker House rolls, and Boston Scrod. Parker's restaurant offers guests a superb culinary experience and exceptional personal service. The Waterford crystal chandeliers and the ornate hand carved woodwork of this Grand Dame restaurant serve as a reminder of the days when Charles Dickens, Ralph Waldo Emerson, and other literary greats dined here as members of the "Saturday Club."</p> <p>Please visit the following link for full pricing on our current banquet menus: <a href="https://online.omnihotels.com/BOSPAR/OHBOSPAR.html">https://online.omnihotels.com/BOSPAR/OHBOSPAR.html</a></p>	Bellman Delivery is \$6.50 per bag/round trip but would only be required for a group of 10 or more arriving at the same time.		F&B: 15% service charge 11% taxable admin fee & 7% sales tax Room Rental: +11% taxable admin fees & 7% sales tax	<p>Hyatt Regency Boston draws the liveliness and flair of Downtown Boston in each of the hotel's 502 guestrooms and suites. Featuring a color scheme of soothing, warm grey and gentle gold undertones inspired by Boston's Charles River, where the water meets the sky. Common living space furniture consists of a mid-century inspired, modern seating arrangement and features a small sofa, chair and work table.</p> <p>Our current Spring/Summer Menu: <a href="http://regencybostonsspringsummer.hyattmenus.com">http://regencybostonsspringsummer.hyattmenus.com</a></p>
<b>Additional Fees</b>					
<b>Occupancy Tax</b>	12.450%			14.450%	7.450%
<b>City Tax</b>		6.000%	8.750%		
<b>State Tax</b>	5.000%	5.700%	5.700%		7.000%
<b>Other Tax</b>		2.750%			

Hotel Summary Report -

Submitted Proposals

Prepared for (NASPE)

	Boston Omni Parker House	Fairmont Copley Plaza	Four Seasons Hotel Boston - Renovated Spring 2017	Hilton Boston Back Bay	Hyatt Regency Boston
<b>Additional Information</b>	<p>The Boston Omni Parker House has been symbolic to Boston's rich history and culture since 1855. Old world charm and elegance are accompanied by all of the modern conveniences of a world-class establishment. Nestled in the heart of downtown Boston, the Omni Parker House is located along the Freedom Trail and is only a short walk to historic Beacon Hill, Boston Common, Quincy Market, and Faneuil Hall marketplace. The Omni Parker House is only 10 minutes from Logan International Airport, even during rush hour traffic.</p> <p>Our hotel offers the perfect destination for the leisure traveler, while our services and amenities appeal to those looking for a first-class business hotel in Boston. Experience the seamless blend of modern amenities and historic charm at America's longest continuously-operating hotel.</p>			All newly renovated guestrooms will enjoy complimentary guestroom basic tier Wi-Fi and amenities such as irons/ironing board/refrigerator/coffee maker/TV/Phone/in room safe and working desk.	Additional fees including service charges and taxes will be included with your full proposal. Our standard occupancy tax is 14.45%.
<b>Food and Beverage</b>					
<b>Total F&amp;B Minimum</b>	USD \$35,000.00	USD \$38,000.00	USD \$60,000.00	USD \$25,000.00	USD \$28,000.00
<b>Other Station</b>	USD \$27.00 Per Person (Includes Tax and Service)				
<b>Other</b>					
<b>Service Charge</b>	15.00%	22.00%	23.00%		24.00%
<b>Applicable Tax</b>	6.25%	7.00%	7.00%		7.00%
<b>Attachments</b>					
<b>Attachments</b>	<a href="#">Omni Parker House SALES 2017</a>	<a href="#">Capacity Chart</a>	<a href="#">2017 Renovated Guestroom 2</a> <a href="#">2017 Renovated Guestroom</a> <a href="#">Executive Suite Bedroom</a> <a href="#">Executive Suite Parlor</a> <a href="#">Ballroom 2</a> <a href="#">Aujourd'hui Event</a> <a href="#">Phillips</a> <a href="#">Winthrop Leverett 2</a>	<a href="#">Banquet Menus</a> <a href="#">Hilton Back Bay fact Sheet</a> <a href="#">JSAV Pricing</a> <a href="#">Meetings &amp; Events</a>	<a href="#">HRB Fact Sheet Capacity Chart Floor Plan</a> <a href="#">2019 AV Pricing</a> <a href="#">B Conference 1.16</a>
<b>A/V And Internet Costs</b>					

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Boston Omni Parker House	Fairmont Copley Plaza	Four Seasons Hotel Boston - Renovated Spring 2017	Hilton Boston Back Bay	Hyatt Regency Boston
<b>A/V and Other Needs</b>	Encore Event Technologies (formerly AVT Event Technologies) is our in-house AV company. Encore's staff works exclusively at the Omni Parker House, so any last minute needs will be handled quickly and efficiently. Please see attached pricing guide for full detail.	PSAV - our in house AV provider will assist with all Audio/Visual requirements.		JSAV is the hotel's full service onsite audio visual specialist available to assist you with all your AV needs. Happy to provide very competitive quote. Having all the equipment and staff on site will save you money.  Charles Hall, Director Office. 617-867-6140 JSAVBoston@jsav.com	PSAV is our in house AV partner. Having a company on property means you will always have someone available to assist should you need to add anything on at the last minute or have any questions during your meeting. They are there for your convenience to ensure your meeting runs smoothly!
<b>AV/Equipment</b>					
<b>Internet - Guest Room</b>	Complimentary (a \$9.95/day value!)	Complimentary Business Access: \$9.95 + 6.25% tax = \$10.57 Premium Access: \$19.95 + 6.25% tax = \$21.20	Complimentary Complimentary basic wifi in guestrooms for all attendees (unlimited connections). Premium internet, for downloading videos and large files, is \$14.95/day.	Waived	Complimentary
<b>Internet - Meeting Room</b>	USD \$29.95 Per Person (+Tax and Service)	USD \$9.95 Per Person (+Tax) Business Access: \$9.95 + 6.25% tax = \$10.57 Premium Access: \$19.95 + 6.25% tax = \$21.20	Complimentary	USD \$500.00 Per Day (+7% Tax and Service)	USD \$15.00 Per Person (Includes Tax and Service)
<b>Internet - Meeting Room</b>					
<b>Service Charge</b>	15.00%	22.00%	23.00%		24.00%
<b>Applicable Tax</b>	6.25%	7.00%	7.00%		7.00%
<b>Miscellaneous Costs</b>					
<b>Transportation - Airport Transportation</b>	N/A	N/A	USD \$30.00 Per Item (Includes Tax and Service) Approximate taxi costs are \$30 each way from Logan International Airport.	USD \$7.50 Per Person (+7% Tax and Service)	N/A
<b>Transportation - Local Transportation</b>	N/A	N/A	N/A	N/A	N/A
<b>Miscellaneous - Bellman Delivery</b>					
<b>Miscellaneous - Facility Fee</b>	N/A	Complimentary	N/A	N/A	Waived
<b>Miscellaneous - Housekeeping</b>	N/A	Complimentary	USD \$3.50 Per Day (Includes Tax and Service) Fees are suggested, not mandatory.	N/A	N/A
<b>Miscellaneous - Parking Fee - Self</b>	N/A	N/A Valet Only	N/A	USD \$50.00 Per Day (Includes Tax)	USD \$43.00 Per Day (Includes Tax and Service)
<b>Miscellaneous - Parking Fee - Valet</b>	USD \$51.00 Per Day (+Tax and Service)	USD \$51.00 Per Day (Includes Tax and Service)	USD \$57.00 Per Day (Includes Tax and Service)	N/A	USD \$58.00 Per Day (Includes Tax and Service)

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Boston Omni Parker House	Fairmont Copley Plaza	Four Seasons Hotel Boston - Renovated Spring 2017	Hilton Boston Back Bay	Hyatt Regency Boston
Miscellaneous - Room Drop					
Miscellaneous - Shipping/Receiving					
Miscellaneous - Other					
Service Charge	15.00%	22.00%	23.00%		24.00%
Applicable Tax	6.25%	7.00%	7.00%		7.00%
Additional Questions					
Rates quoted are applicable _____ days pre-meeting.	3, based on group rate availability	3, based on availability	3 based on availability of group inventory	3 days based on availability	3 - based on standard group room availability
Rates quoted are applicable _____ days post-meeting.	3, based on group rate availability	3, based on availability	3 based on availability of group inventory	3 days based on availability	3 - based on standard group room availability
Web address for meeting space detail?	<a href="http://www.omnihotels.com/FindAHotel/BostonParkerHouse/MeetingFacilities.aspx">http://www.omnihotels.com/FindAHotel/BostonParkerHouse/MeetingFacilities.aspx</a>	<a href="http://www.fairmont.com/ebrochure/ipad/copleyplaza/">http://www.fairmont.com/ebrochure/ipad/copleyplaza/</a>	<a href="http://www.fourseasons.com/boston/meetings/meeting_rooms/">www.fourseasons.com/boston/meetings/meeting_rooms/</a>	<a href="http://www.bostonbackbay.hilton.com">www.bostonbackbay.hilton.com</a>	<a href="https://www.hyatt.com/en-US/hotel/massachusetts/hyatt-regency-boston/boston/special-events">https://www.hyatt.com/en-US/hotel/massachusetts/hyatt-regency-boston/boston/special-events</a>
Please select your current Forbes and/or AAA Rating?	4 Star, 4 Diamond	4 Star, 4 Diamond	5 Star, 5 Diamond	Not Rated - Star, Not Rated - Diamond	3 Star, 4 Diamond
Will the meeting room rentals be waived? If not, what rates will apply? HOT BUTTON FOR THE GROUP.	We are pleased to provide further discounted meeting room rental and work with the client to meet their requests.  General Session - \$1,500/day (savings of \$20,000.00) Breakout Room - \$1,000/day (savings of \$10,000.00)	Based on meeting the F&B minimum, \$20,000 rental is complimentary.	\$2,500.00 per day	General Session waived with any other meeting space for the Conference or Break outs at \$350	Yes - with met food and beverage minimum.
What are the charges for this group for guestroom WiFi, meeting space WiFi and available WiFi in public space? Group requests comp Wi-Fi for guestrooms & meeting space (browsing, not streaming).	Complimentary guestroom internet Meeting room internet - 10% discount (approximately \$29.95/person)	Free public space wifi. Comp wifi in guestroom (typically \$14.95 per night per room). Meeting space is \$22 per device through our in house AV team.	Comp standard wifi in guest rooms and meeting space	Guestroom Wi-Fi is free, All Meeting Space is \$500/day including Registration area.  If there is no streaming everyone can use their own data on their cell phones, otherwise there is a charge.	Comp in guest rooms - standard comp WiFi in meeting space with sole use of PSAV as AV prodvider

Hotel Summary Report - Submitted Proposals

Prepared for (NASPE)

	Boston Omni Parker House	Fairmont Copley Plaza	Four Seasons Hotel Boston - Renovated Spring 2017	Hilton Boston Back Bay	Hyatt Regency Boston
<p><b>Please respond to the following concession requests:</b></p> <p><b>* Will you provide 1 per 40 comp cumulative? If not, what is your comp ratio?</b></p> <p><b>* Will you provide 3 VIP suite upgrades @ group rate? Please list the quantity and type of suite upgrades for the group:</b></p> <p><b>* Will you provide 3 staff rooms @ a reduced rate? If so, what is the rate? Will you also upgrade to concierge level?</b></p> <p><b>* Will you provide 3 VIP welcome amenities? If not, please indicate the number you will provide:</b></p> <p><b>* Will you offer a 20% A/V discount?</b></p> <p><b>* Will you Comp Wi-Fi in guestrooms?</b></p> <p><b>* Will you Comp Wi-Fi in meeting rooms - browsing - no streaming.</b></p> <p><b>* Will you Comp wireless @ Registration and staff office for NASPE staff?</b></p> <p><b>* Will you offer double meeting planner points for group contact?</b></p>	<p>1 per 50 comp room on a per night basis</p> <p>3 VIP Suite Upgrades at the group rate</p> <p>3 Discounted Staff Rooms</p> <p>3 VIP Welcome Amenities</p> <p>10% Discount on Audiovisual w/ the exclusive use of Encore Technologies</p> <p>Omni Select Planner Rewards</p>	<p>* 1 per 40 comp per night</p> <p>* Will provide 3 VIP suite upgrades @ group rate to junior suites or studios</p> <p>* 3 VIP welcome amenities?</p> <p>* Comp Wi-Fi in guestrooms?</p> <p>* Comp wireless @ Registration and staff office for NASPE staff?</p>	<p>* Will you provide 1 per 40 comp cumulative? If not, what is your comp ratio? 1 per 50</p> <p>* Will you provide 3 VIP suite upgrades @ group rate? Please list the quantity and type of suite upgrades for the group: (3) Executive Suites at the group rate</p> <p>* Will you provide 3 staff rooms @ a reduced rate? If so, what is the rate? Will you also upgrade to concierge level? \$395.00, concierge level n/a</p> <p>* Will you provide 3 VIP welcome amenities? If not, please indicate the number you will provide: Yes, (3)</p> <p>* Will you offer a 20% A/V discount? 10%</p> <p>* Will you Comp Wi-Fi in guestrooms? Yes</p> <p>* Will you Comp Wi-Fi in meeting rooms - browsing - no streaming. Yes</p> <p>* Will you Comp wireless @ Registration and staff office for NASPE staff? Yes</p> <p>* Will you offer double meeting planner points for group contact? N/A</p> <p>* Will you provide 6 valet comp parking passes for the dates listed (6 per day)? Not at this time</p>	<p>1 per 40 comp</p> <p>No Suites in hotel, however we can upgrade to King corner room or PURE rooms</p> <p>Yes, reduced rate for staff to \$225</p> <p>20% off in house AV</p> <p>Complimentary WiFi in guestrooms</p> <p>Offering double meeting planner points for group contact</p> <p>No valet parking on property</p>	<ul style="list-style-type: none"> <li>• Complimentary wireless internet in guest rooms and public space</li> <li>• Complimentary access to indoor saline pool and 24-hour health club</li> <li>• Complimentary meeting space with achievement of F&amp;B minimum</li> <li>• Waived destination fee (\$20/room per day)</li> <li>• 1 per 50</li> <li>• Three upgrades at group</li> <li>• Three staff rooms at \$209.00 rate</li> <li>• Comp standard WiFi in meeting space with sole use of PSAV as AV provider</li> <li>• 10% discount on AV equipment rental, provided PSAV is sole provider</li> <li>• Double World of Hyatt points (up to 50,000)</li> </ul>
<p><b>Client requests 80% cumulative attrition - please indicate if you agree. If you disagree, please indicate your offer on attrition.</b></p>		<p>Happy to agree to 85%.</p>	<p>10% cumulative attrition 30 days out</p>	<p>Yes, agree to cumulative attrition</p>	<p>Daily revenue based</p>
<p><b>What is your nearest major airport and what is the distance (both miles and time)? What are the round trip shuttle and/or taxi costs?</b></p>	<p>Boston Logan International Airport is only 10 minutes away, even during rush hour traffic! \$25-30 each way via taxi, or \$2.65 each way via public transportation.</p>	<p>Logan International (BOS) 4miles/20min</p> <p>Taxi = \$25 one way</p> <p>Private Sedan=\$75 one way</p>	<p>Logan Airport - 3.5 miles, approximately 20-25 minutes.</p> <p>Taxi \$35/each way.</p>	<p>Boston Logan International Airport - 4.2 miles from Hotel / 15-20 minutes.</p> <p>Back Bay Logan Express Shuttle - \$7.50 one way Taxi - \$25-30 one way</p>	<p>Logan International Airport (BOS) is approx. 4.6 miles from the hotel. It takes approx. 15 minutes to get to the hotel via taxi. Taxi costs are approx \$25.00 each way.</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Boston Omni Parker House	Fairmont Copley Plaza	Four Seasons Hotel Boston - Renovated Spring 2017	Hilton Boston Back Bay	Hyatt Regency Boston
<p><b>What amenities and activities does your hotel have on or near the property?</b></p>	<p>24-Hour Fitness Center, 24-Hour Business Center, 24-Hour Room Service, 3 on-site Restaurants.</p> <p>The Omni Parker House is located in the heart of downtown Boston, on the historic Freedom Trail, near the Theatre District, Boston Common, Quincy Market &amp; Faneuil Hall, shops at Downtown Crossing, and much much more. Our world-class Concierge service, open 7am-11pm daily, will gladly assist your group with suggestions, directions, and reservations.</p>	<p><a href="http://www.fairmont.com/copley-plaza-boston/activities-services/">http://www.fairmont.com/copley-plaza-boston/activities-services/</a></p>	<p>Four Seasons Hotel Boston is located in the heart of the city's historic, shopping and dining districts, Walking distance to the Freedom Trail, Beacon Hill, Newbury Street shopping and Theater District. Onsite 24-hour fitness center, pool overlooking the Boston Public Garden and 24 hour Room Service and Concierge. All day dining in the award winning Bristol Lounge. Business Center onsite.</p>	<p>Shopping - Copley Mall &amp; Prudential Shops/ Symphony Hall/ Fenway Park/ Trolley Tours/ Newbury Street/ ALL within walking distance!</p> <p>Hotel has a 24 hour fitness center &amp; pool/whirlpool (5am-10pm daily) complimentary for guests.</p>	<p>On property, we have an indoor pool with outdoor terrace, and 24 hour gym.</p> <p>Hyatt Regency Boston is located in the most ideal spot in Boston. The hotel sits amongst the financial district in the heart of downtown Boston. Our location allows ease of access to and from Logan International Airport, and our guests are able to also access all of Boston's popular attractions within a short walk, drive or subway ride such as:</p> <p>All based on walking distance: Public Garden/Boston Common (2 Minutes) Quincy Market/Faneuil Hall (10 minutes) Freedom Trail (5 minutes) Theater District (5 minutes) Water front (10 minutes) Back Bay/ Newbury Street (10 minutes) Beacon Hill (4 minutes) Macy's (2 minutes) TD Garden (The Garden- Celtics/Bruins) (10 minutes) State House (7 minutes) North Station (10 Minutes) North End (10 minutes) Boston Convention and Exhibition Center (1.1 Miles) Hynes Convention Center (1.3 Miles) Logan International Airport (4.6 Miles) Fenway Park (3 Miles)</p>

Hotel Summary Report -  
Submitted Proposals






Prepared for (NASPE)

	Boston Omni Parker House	Fairmont Copley Plaza	Four Seasons Hotel Boston - Renovated Spring 2017	Hilton Boston Back Bay	Hyatt Regency Boston
<b>What renovations have your property either recently completed or has on schedule?</b>	<p>The Omni Parker House completed \$30 Million total renovations in 2008, and was named one of the Top 10 Historic Hotels in America by AAA in 2009. In the 1st Quarter of 2011, we re-detailed all 551 guestrooms.</p> <p>2013 - 15th floor meeting space full renovation. December 2015 - full lobby renovation. June 2016 - Parker's Bar &amp; Restaurant renovation.</p>	<p>In honor of the hotel's 100th year of opening, The Fairmont Copley Plaza just completed a major \$40 million renovation/restoration project of all guestrooms, corridors, meeting space and public areas including a brand new roof top health club &amp; sun deck and our newest restaurant, OAK Long Bar + Kitchen featuring a farm to table concept and outdoor patio. The hotel now has the perfect balance of character and charm of a 100 year landmark combined with modern amenities</p>	<p>Newly renovated guest rooms and suite, 2017. Newly renovated luxury suites, 2019.</p>	<p>2013 Function space renovated to include sustainable meetings (recycled linenless tables, new banquet chairs, refreshment stations), HHonors Lounge and upgraded guestrooms.</p> <p>2017 Guest room renovation &amp; 2018 Lobby renovations</p>	<p>All renovations were completed by April 2015 - including guest rooms and common spaces. No major renovations are scheduled for the future at this time.</p>
<b>Please indicate the placement fee % payable to HelmsBriscoe on all paid guestrooms. HelmsBriscoe requests a 10% placement fee.</b>	10	10%	10%	7%	10%
<b>HelmsBriscoe requests that a placement fee be applied to the following items: sleeping room revenue, scheduled food and beverage functions, and daily delegate rates, among any other items. Please check the following items that the placement fee will apply to:</b>		Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue, F&B Functions - catered	Sleeping Room Revenue

**Note:**

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Regency Boston Harbor	Revere Hotel Boston Common	Seaport Boston Hotel & World Trade Center	Sheraton Boston Hotel	The Colonnade Hotel
<b>Supplier Information</b>					
<b>Image</b>					
<b>Chain</b>	Hyatt Hotels	Independent / Other	Independent / Other	Marriott International Hotels	Independent / Other
<b>Brand</b>	Hyatt Regency	Independent	Other Affiliation	Sheraton	Independent
<b>Website</b>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>
<b>Address</b>	101 Harborside Dr Boston, Massachusetts, 02128 USA	200 Stuart Street Boston, Massachusetts, 02116 USA	One Seaport Lane Boston, Massachusetts, 02210 USA	39 Dalton Street Boston, Massachusetts, 02199 USA	120 Huntington Avenue Boston, Massachusetts, 02116 USA
<b>Total Guest Rooms</b>	270	356	428	1220	285
<b>Total Meeting Space</b>	18,501 Sq. Ft.	45,000 Sq. Ft.	180,000 Sq. Ft.	70,000 Sq. Ft.	13,000 Sq. Ft.
<b>Largest Meeting Room</b>	5,000 Sq. Ft.	7,066 Sq. Ft.	118,000 Sq. Ft.	19,801 Sq. Ft.	4,425 Sq. Ft.
<b>Overview</b>	<p>Immerse yourself in dramatic views of historic Boston at Hyatt Regency Boston Harbor. This luxurious harbor side hotel is an ideal base for travelers, offering 270 luxurious and recently (2015) renovated guestrooms including seven suites and premier service. Choose our stunning hotel for your next Boston conference. Enjoy captivating water views, fine dining and harbor cruises. Guests of our hotel near Boston's Logan airport delight in celebrated architectural details such as an inlaid marble floor map, ornate dome ceiling and exterior lighthouse and beacon accents.</p> <p>Reward yourself with deluxe guest services including a business and fitness center. Gain easy access to city attractions with a water taxi or take our complimentary 24-hour shuttle to airport terminals, rental car center or the subway station. Soak up Boston's famed culture and recreation or visit the financial district, all minutes from our hotel, situated right on the iconic Boston Harbor.</p>	<p>Revere Hotel Boston Common just finished a \$30 million renovation that encompassed every area and amenity on property including: all 356 rooms, 37,000 sq. ft. of meeting space, rooftop private space, lobby, lobby bar, restaurant, rooftop lounge, indoor pool and common space. Unique and original experiences are cultivated by service that tells a story. Every element at the property from the concierge to the décor in the rooms and suites presents hallmarks that are unmistakably Bostonian. From the Old North Church inspired stained glass to the collection of antique shovels representing the years gone by when farming took place on the Commons to the modern portraits of Paul Revere adorning the guest rooms to a collection of cocktails using local spirits from Be Revered Bartenders, there is clearly one distinctive destination in the city that is uniquely Boston.</p>	<p>Situated along the harbor's edge and comprised of the AAA Four Diamond Seaport Hotel &amp; World Trade Center, Seaport offers an award-winning combination of luxury accommodations, distinctive meeting venues and function spaces with stunning harbor and city views and exceptional, award-winning service. Featuring over 180,000 square feet of flexible meeting space, including eight ballrooms, a 118,000-square-foot exhibit hall, and a high-tech, 400-fixed seat amphitheater, meeting planners have a variety of flexible spaces to choose from. Elegant private dining rooms, a demonstration kitchen and outdoor gardens are also available.</p> <p>Seaport's seasoned staff of dedicated event and meetings planners is ready to assist with every meeting or event detail, working alongside to ensure a flawless experience, from the start of the planning process until the last guest has departed. On-premise audio-visual assistance is available along with 24/7 telecommunications expertise, including an in-house team. Trade show equipment and event services are offered, along with on-site floral services for both individual orders and major events.</p>	<p>Explore Boston, one of America's most beloved cities. Sheraton Boston Hotel is perfectly situated in the heart of the city, within the desirable Back Bay neighborhood. Maximize your time by staying within walking distance of Boston's best attractions, from fan-favorite Fenway Park and trendy Newbury Street, to the historic Boston Common and the scenic Charles River.</p> <p>Access The Shops at Prudential Center and Copley Place through our covered indoor walkways. Take in sweeping views of the Boston skyline from the 50th floor observatory deck of "The Pru" and shop at distinguished retailers, including Neiman Marcus, Saks Fifth Avenue, Barneys New York and Aritzia. Taste local ingredients and experience renowned restaurants, such as Eataly, Top of the Hub, Capital Grille, Del Frisco's and Earls Kitchen + Bar without venturing outside. Attend or host a meeting at the 300,000 square foot Hynes Convention Center, accessible through our hotel.</p> <p>Elevate your stay with expansive spaces and inspired amenities. With more than 1,220 guestrooms and 70,000 square feet of meeting space, Sheraton Boston Hotel is the ideal destination for business and leisure travelers alike.</p>	<p>Witness the stunning transformation of this chic Boston luxury boutique. Following a \$25 M makeover, our acclaimed downtown Boston hotel is a beacon of design. The Colonnade Hotel has provided genuine Bostonian hospitality to residents and visitors for more than 40 years. A beloved Back Bay landmark whose opening launched the neighborhood's renaissance in the early 1970's, The Four Diamond Colonnade Hotel is home to the city's only roof top pool, and to a host of recently remodeled function rooms and the hotel's grand ballroom, providing the setting for good of many of the city's memorable business and social events.</p> <p>The Colonnade Hotel is within walking distance of Newbury Street and many of Boston's finest shops, museums, galleries, and landmarks including the Hynes Convention Center, Symphony Hall and Fenway Park and is located just minutes from Logan International Airport. The hotel has won the 2012 MLA Good Earth Keeping Award, AAA Four Diamond Award for the past three consecutive years, and in 2009 was recipient of Mayor Menino's Boston Green Business Award and the Boston Business Journal's Green Business Award winner in 2011. The Colonnade Hotel is a member of Preferred Hotel Group and Concorde Hotels &amp; Resorts.</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Regency Boston Harbor	Revere Hotel Boston Common	Seaport Boston Hotel & World Trade Center	Sheraton Boston Hotel	The Colonnade Hotel
<b>Additional Information</b>	Thank you for considering the Hyatt Regency Boston Harbor Hotel for your program. We hope to meet and exceed all of your expectations!		Seaport is top TRAVELER rated on Trip Advisor! Currently #2 out of 89 Boston hotels!!	Hi Karen  I look forward to hearing your feedback regarding the proposal.	The Four Diamond Colonnade Hotel is home to the city's only roof top pool, and to a host of recently remodeled function rooms and the hotel's grand ballroom, providing the setting for many of the city's memorable business and social events.
<b>General Information</b>					
<b>Proposal Status</b>	Submitted Proposal	Submitted Proposal	Submitted Proposal	Submitted Proposal	Submitted Proposal
<b>Proposal Introduction</b>	I am happy to say that we have the availability and would love to welcome your attendees to our waterfront hotel!  Please note, as we field other inquiries over the same dates, this will only remain valid with a contract signed by 2/15/19.	Inspired by the spirit of Boston, Revere Hotel embodies independence and originality. Located in the heart of the vibrant Theatre District, steps away from Boston Common, our iconic hotel has everything a savvy traveler expects. We just invested \$30 million dollars into revitalizing all 356 guestrooms, redesigning our 42,000 square feet of versatile meeting space, offering a one of a kind view and experience on our rooftop venue and creating a sense of place with a revolutionary lobby and lobby bar. Your attendees should expect a superior level of service and attention to detail by our dedicated staff.	Good Afternoon!  Seaport would be thrilled to host the NASPE 2020 Annual Conference over the preferred dates of July 18-22, 2020! I am thrilled to be able to offer a 1st option! The group would have beautiful and cohesive space at the Seaport Hotel. I look forward to your feedback. Thank you for your time and consideration, Laura	Good Afternoon Karen,  Thank you for considering the Sheraton Boston Hotel. Perfectly situated in the heart of the city within the desirable Back Bay neighborhood, you will experience an effortless meeting experience with us from beginning to end.  Four miles from Boston's Logan Airport, the Sheraton is just a short distance away from everything to see and do in "America's Walking City". We are close to the Fenway Park, one block from famous Newbury Street, and the scenic Charles River to just name a few.  Connected on the second level to over two hundred shops and restaurants at the Prudential Center and Copley Place Mall, the hotel offers its own 'city within a city'. Shop, dine and explore new sites all under one roof.	The Colonnade Hotel has provided genuine Bostonian hospitality to residents and visitors for more than 40 years. A beloved Back Bay landmark whose opening launched the neighborhood's renaissance in the early 1970's, The Four Diamond Colonnade Hotel is home to the city's only roof top pool, and to a host of recently remodeled function rooms and the hotel's grand ballroom, providing the setting for many of the city's memorable business and social events. The Colonnade Hotel is within walking distance of Newbury Street and many of Boston's finest shops, museums, galleries, and landmarks including the Hynes Convention Center, Symphony Hall and Fenway Park and is located just minutes from Logan International Airport. The hotel has won the 2012 MLA Good Earth Keeping Award, AAA Four Diamond Award© for the past three consecutive years, and in 2009 was recipient of Mayor Menino's Boston Green Business Award and the Boston Business Journal's Green Business Award winner in 2011. The Colonnade Hotel is a member of Preferred Hotel Group.
<b>Proposed Dates</b>	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020	11-Jul-2020 to 15-Jul-2020	18-Jul-2020 to 22-Jul-2020
<b>Availability</b>	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Holding Space Until 22-Jan-2019	1st Option - Not Holding Space	1st Option - Not Holding Space
<b>Additional Information</b>	Our hotel is conveniently located on airport property, a mere 0.5 miles from the terminals at Boston Logan International Airport. We offer a complimentary 24hr shuttle service that picks up and drops off at all Terminals as well as the Rental Car Center and the MBTA Blue Line's Airport Station.	Thank you for considering the Revere Hotel Boston Common!	Rates are exclusive of 14.45% state and local taxes and fees which include a \$1.00 per room, per night service fee and a \$2.00 per room, per night hotel fee.	I am pleased to offer 1st option availability for your alternate date for both meeting space and rooms! Guest rooms and meeting space are not currently on hold, but I would be pleased to place these on a hold if our offer will be in further consideration. Rates are valid through February 20, 2019.	Space is currently available to accommodate the needs for the program as outlined. However, we are not presently holding space for your program, but would be pleased to do so with a tentative contract commitment when your site selection decision has been made.

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Regency Boston Harbor	Revere Hotel Boston Common	Seaport Boston Hotel & World Trade Center	Sheraton Boston Hotel	The Colonnade Hotel
<b>Offered Concessions/Contractual Requirements</b>	<p>Concessions:</p> <ul style="list-style-type: none"> <li>*Complimentary standard wifi in guest rooms</li> <li>*20% discount on standard wifi in meeting space with exclusive use of PSAV</li> <li>*Waived Meeting room rental based on F&amp;B minimum</li> <li>*10% cumulative or 20% per night attrition</li> <li>*20% discount on A/V equipment rental</li> <li>*20% discount on self parking rates</li> <li>*Six (6) complimentary self parking passes</li> <li>*Three (3) complimentary VIP welcome amenities, of chef's choice</li> <li>*Three (3) complimentary Junior Suite upgrades at the group rate</li> <li>*20,000 bonus World of Hyatt Points with planner match if contract signed by 2/15/19</li> <li>*Complimentary round trip airport shuttle</li> <li>*Discounted round trip water taxi tickets</li> </ul>	<p>Complimentary standard wireless internet access in all guestrooms and meeting space</p> <p>1 per 40 Complimentary room nights</p> <p>Three (3) One bedroom Suite upgrades at the group rate</p> <p>Three (3) Staff rooms at 30% off group rate over group dates</p> <p>Three (3) Chef's choice welcome amenities for VIP's</p> <p>10% discount off AV if group uses PSAV as sole provider</p>	Previous page	<p>Thank you again for considering The Sheraton Boston Hotel to host your event. I look forward to assisting you with booking a successful program. Allow us the opportunity to exceed your expectations with our vast experience and excellent customer service.</p> <p>On behalf of the hotel, I am able to offer the following concessions:</p> <ul style="list-style-type: none"> <li>- 1 complimentary room per 45 actualized cumulative.</li> <li>- Group room rate available three (3) days pre and post group's event dates listed above (based on room and group rate availability).</li> <li>- Complimentary internet access within the guest room.</li> <li>- Meeting room rental waived, based on catering revenue commitment outlined in this agreement.</li> <li>- Three (3) Staff rooms discounted at fifty percent discount (50%).</li> <li>- Three (3) Upgrades at Group rate. Upgrades of Hotel's Choice. Upgrades must be utilized during the event</li> <li>- Ten percent (10%) discount on standard in-house audio visual equipment (excluding labor charges) as long as in-house AV is the sole provider.</li> <li>- Ten percent (10%) discount on catered food &amp; beverage (excluding tax and service charges, customized/discounted menus and alcohol). Group must still achieve their food and beverage minimum after discount is applied.</li> <li>- Three (3) complimentary VIP welcome amenities will be provided upon arrival at fifty dollars (\$50) each.</li> <li>- 3 complimentary wifi connections in the staff office.</li> </ul>	
<b>Sleeping Rooms</b>					
<b>Sleeping Room Needs Met?</b>	Yes We are not currently holding any guest rooms at this time but would be happy to do so at your request. Rate is exclusive of 14.45% occupancy tax.	Yes This 353-square-foot guest room offers a private balcony with panoramic views of Boston. Watch TV while you relax on the plush luxury bedding, or stay focused in the oversized work space with ergonomic seating. Our Deluxe King Room also features: C.O. Bigelow bath products Coffee & tea maker Complimentary wireless high-speed Internet Complimentary overnight shoe-shine Access to 24-hour Fitness Center	Yes Staff rates are non-commissionable	Yes We are able to offer a group rate of \$273.00 or the prevailing government rate for July 2020.	Yes One suite will be provided at the contracted group rate.
<b>Sleeping Room Dates</b>	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020	11-Jul-2020 to 14-Jul-2020	18-Jul-2020 to 21-Jul-2020
<b>Peak Room Nights</b>	101	101	101	101	101
<b>Run of House Rate</b>					
<b>Single Rate</b>	USD \$299.00	USD \$309.00	USD \$279.00	USD \$273.00	USD \$279.00
<b>Double Rate</b>	USD \$299.00	USD \$309.00	USD \$279.00	USD \$273.00	USD \$279.00
<b>Suite Rate</b>	USD \$299.00	USD \$309.00	USD \$279.00	USD \$273.00	USD \$579.00
<b>Staff Rate</b>	USD \$299.00	USD \$216.30	USD \$139.50	USD \$136.50	USD \$195.00

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Regency Boston Harbor	Revere Hotel Boston Common	Seaport Boston Hotel & World Trade Center	Sheraton Boston Hotel	The Colonnade Hotel
<b>Resort Fee</b>	N/A	Waived	N/A	N/A	N/A
<b>Sleeping Rooms (Alternate Dates 1)</b>					
<b>Alternate Dates 1</b>	11-Jul-2020 to 15-Jul-2020	11-Jul-2020 to 15-Jul-2020			11-Jul-2020 to 15-Jul-2020
<b>Availability</b>	1st Option - Not Holding Space	1st Option - Not Holding Space			1st Option - Not Holding Space
<b>Additional Information</b>	We are not currently holding any guest rooms at this time but would be happy to do so at your request. Rate is exclusive of 14.45% occupancy tax.	This 353-square-foot guest room offers a private balcony with panoramic views of Boston. Watch TV while you relax on the plush luxury bedding, or stay focused in the oversized work space with ergonomic seating. Our Deluxe King Room also features: C.O. Bigelow bath products Coffee & tea maker Complim			One suite will be provided at the contracted group rate.
<b>Single Rate</b>	USD \$299.00	USD \$299.00			USD \$279.00
<b>Double Rate</b>	USD \$299.00	USD \$299.00			USD \$279.00
<b>Suite Rate</b>	USD \$299.00	USD \$299.00			USD \$579.00
<b>Staff Rate</b>	USD \$299.00	USD \$209.30			USD \$195.00
<b>Sleeping Rooms (Alternate Dates 2)</b>					
<b>Alternate Dates 2</b>	25-Jul-2020 to 29-Jul-2020	25-Jul-2020 to 29-Jul-2020			25-Jul-2020 to 29-Jul-2020
<b>Availability</b>	1st Option - Not Holding Space	1st Option - Not Holding Space			1st Option - Not Holding Space
<b>Additional Information</b>	We are not currently holding any guest rooms at this time but would be happy to do so at your request. Rate is exclusive of 14.45% occupancy tax.	This 353-square-foot guest room offers a private balcony with panoramic views of Boston. Watch TV while you relax on the plush luxury bedding, or stay focused in the oversized work space with ergonomic seating. Our Deluxe King Room also features: C.O. Bigelow bath products Coffee & tea maker Complim			One suite will be provided at the contracted group rate.
<b>Single Rate</b>	USD \$299.00	USD \$309.00			USD \$279.00
<b>Double Rate</b>	USD \$299.00	USD \$309.00			USD \$279.00
<b>Suite Rate</b>	USD \$299.00	USD \$309.00			USD \$579.00
<b>Staff Rate</b>	USD \$299.00	USD \$216.30			USD \$195.00
<b>Room Rental Costs</b>					
<b>Meeting Room Needs Met?</b>	Waived rental based on a \$50,000 F&B minimum.	Meeting space is not being held for the group at this time. Group will have exclusive use of our entire 6th floor function space for this program!	All space is located at the Seaport Hotel all on one floor	The Sheraton Boston Hotel is offering a waived meeting room rental with a \$35,000.00 food and beverage minimum.	
<b>Breakout - Medium</b>					
<b>Meeting Rooms - Total</b>	Waived	N/A	Waived	Complimentary	Waived providing the F&B minimum is met.

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Regency Boston Harbor	Revere Hotel Boston Common	Seaport Boston Hotel & World Trade Center	Sheraton Boston Hotel	The Colonnade Hotel
<b>Other</b>					
<b>Setup</b>					
<b>Service Charge</b>	25.00%	25.00%	25.00%	25.00%	
<b>Applicable Tax</b>	7.00%	7.00%	7.00%	7.00%	
<b>Contractor Information:</b>					
<b>Additional Information</b>	<p>Our hotel ranks among the top in the company for our customer service levels and food and beverage quality! Our talented Chefs can work with you to customize a unique dining experience for your guests. View our catering menu by following the link below:</p> <p><a href="http://regencybostonharborspringsummer.hyattmenus.com/index.asp">http://regencybostonharborspringsummer.hyattmenus.com/index.asp</a></p>		Room rental waived with a \$55,000.00 food and beverage minimum.		
<b>Additional Fees</b>					
<b>Occupancy Tax</b>	14.450%		14.450%	14.450%	14.450%
<b>City Tax</b>		6.000%			
<b>State Tax</b>		5.700%		6.250%	
<b>Other Tax</b>		2.750%	USD \$3.00		

Hotel Summary Report -

Submitted Proposals

Prepared for (NASPE)

	Hyatt Regency Boston Harbor	Revere Hotel Boston Common	Seaport Boston Hotel & World Trade Center	Sheraton Boston Hotel	The Colonnade Hotel
<b>Additional Information</b>	<p>Guests can also travel via water taxi into Downtown Boston in under 10 minutes. The water taxi is docked directly outside the hotel and services over 20 destinations within the heart of Boston.</p> <p>Being 5 minutes from the airport while offering a convenient way into Downtown Boston, the Hyatt Regency Boston Harbor is the best of both worlds!</p>	<p>Taxes/fees associated with the sleeping room rate- 14.45%</p> <p>Taxes/Services charges for banquet F&amp;B- 15% service charge</p> <p>10% administrative tax, and 7% sales tax</p>	<p>All room rates are are quoted exclusive of appropriate state and local taxes, currently 14.45% and fees which include a \$1.00 per room, per night Service Fee and a \$2.00 per room per night Hotel Fee. The \$2.00 Hotel Fee is 100% distributed among all Seaport Hotel hourly employees, and does not represent a tip or service charge for wait staff employees, service employees, and service bartenders. Fees are subject to change without notice. Extra per person charge, \$25.00 per night.</p>	<p>Porterage will be \$7.80 round trip per person.</p>	
<b>Food and Beverage</b>					
<b>Total F&amp;B Minimum</b>	USD \$50,000.00	USD \$40,000.00	USD \$55,000.00	USD \$35,000.00	USD \$30,000.00
<b>Other</b>					
<b>Other</b>					
<b>Service Charge</b>	25.00%	25.00%	25.00%	25.00%	
<b>Applicable Tax</b>	7.00%	7.00%	7.00%	7.00%	
<b>Attachments</b>					
<b>Attachments</b>	<a href="#">Fact sheet, floor plan and capacity chart</a>	<a href="#">Meeting Space Capacity Chart</a>	<a href="#">Seaport Meeting Brochure Hotel</a>	<a href="#">Floor Plans &amp; Capacity Chart</a>	
	<a href="#">2018 Hyatt Regency Boston Harbor Hotel Renovation</a>	<a href="#">Menus</a>		<a href="#">PSAV Sheraton Boston Audio Visual Price Guide 2018</a>	
	<a href="#">Water Taxi Information - BHC</a>			<a href="#">Sheraton Boston Fact Sheet</a>	
	<a href="#">Shuttle Bus Info Guide</a>			<a href="#">2018 HSIA Price Guide</a>	
<b>A/V And Internet Costs</b>					

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Regency Boston Harbor	Revere Hotel Boston Common	Seaport Boston Hotel & World Trade Center	Sheraton Boston Hotel	The Colonnade Hotel
<b>A/V and Other Needs</b>	Our on site audio visual company, PSAV, is happy to assist with any of your needs.	PSAV, our on-site AV company, would work with you on your AV needs.	Projection Presentation is our preferred vendor on site.	Presentation Services is our in house A/V Provider and can accommodate all of your A/V requirements on site. If you would like a detailed A/V quote please let me know how we can help and PSAV will be flexible and ensure we are meeting all of your needs.	Note that PSAV is the Hotel's on site Audio Visual Provider.
<b>AV/Equipment</b>					
<b>Internet - Guest Room</b>	Complimentary	Complimentary	Complimentary	Complimentary Complimentary to all SPG/Marriott Rewards Members. Guests can sign up at the front desk	Waived
<b>Internet - Meeting Room</b>	USD \$12.00 Per Item (+7% Tax and Service)	Complimentary	Complimentary Wireless is complimentary Wired is \$350.00 per line	USD \$14.00 Per Person (+Tax and Service) We partner with PSAV. WE will package a price for your group based on total number of devices, wired or wireless needs as well as bandwidth requirements	As negotiated via PSAV Services
<b>Internet - Meeting Room</b>					
<b>Service Charge</b>	25.00%	25.00%	25.00%	25.00%	
<b>Applicable Tax</b>	7.00%	7.00%	7.00%	7.00%	
<b>Miscellaneous Costs</b>					
<b>Transportation - Airport Transportation</b>	Complimentary	N/A	USD \$25.00 Total (Includes Tax and Service) One-way taxi	USD \$25.00 Total (+Tax and Service)	Back Bay Shuttle is \$14.50 per person. Taxi is \$25 per way.
<b>Transportation - Local Transportation</b>	USD \$10.00 Per Person (Includes Tax and Service)	N/A	N/A	USD \$2.75 Total	The Green Line T stop is located outside of the hotel's entrance.
<b>Miscellaneous - Bellman Delivery</b>					
<b>Miscellaneous - Facility Fee</b>	N/A	Waived	N/A	N/A	N/A
<b>Miscellaneous - Housekeeping</b>	N/A	N/A	Complimentary	N/A At guest discretion	N/A
<b>Miscellaneous - Parking Fee - Self</b>	USD \$46.00 Per Day (Includes Tax and Service)	USD \$40.00 Per Day (+ Service)	USD \$37.00 Per Day (Includes Tax and Service)	USD \$42.00 Per Day (+Tax)	USD \$48.00 Per Day (Includes Tax and Service)
<b>Miscellaneous - Parking Fee - Valet</b>	USD \$50.00 Per Day (Includes Tax and Service)	USD \$51.00 Per Day (+ Service)	USD \$47.00 Per Day (Includes Tax and Service)	USD \$58.00 Per Day (+Tax)	USD \$25.00 Per Person (+ Service) For event only

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Regency Boston Harbor	Revere Hotel Boston Common	Seaport Boston Hotel & World Trade Center	Sheraton Boston Hotel	The Colonnade Hotel
Miscellaneous - Room Drop					
Miscellaneous - Shipping/Receiving					
Miscellaneous - Other					
Service Charge	25.00%	25.00%	25.00%	25.00%	
Applicable Tax	7.00%	7.00%	7.00%	7.00%	
Additional Questions					
Rates quoted are applicable _____ days pre-meeting.	3, based on group rate availability	3 based on availability	3 days based on availability	3 - based on room and rate availability	3 based on availability
Rates quoted are applicable _____ days post-meeting.	3, based on group rate availability	3 based on availability	3 days based on availability	3 - based on room and rate availability	3 based on availability
Web address for meeting space detail?	<a href="http://bostonharbor.regency.hyatt.com/en/hotel/home.html">http://bostonharbor.regency.hyatt.com/en/hotel/home.html</a>	<a href="http://www.reverehotel.com">www.reverehotel.com</a>	Virtual Tour: <a href="http://www.remotevisit.com/vr/seaport">www.remotevisit.com/vr/seaport</a> Website: <a href="http://www.seaportboston.com">www.seaportboston.com</a>	<a href="http://www.sheratonbostonhotel.com/boston-meeting">http://www.sheratonbostonhotel.com/boston-meeting</a>	<a href="http://www.colonnadehotel.com/boston-events/event-spaces">http://www.colonnadehotel.com/boston-events/event-spaces</a>
Please select your current Forbes and/or AAA Rating?	3 Star, 4 Diamond	4 Star, 4 Diamond	4 Star, 4 Diamond	3 Star, 3 Diamond	Not Rated - Star, 4 Diamond
Will the meeting room rentals be waived? If not, what rates will apply? HOT BUTTON FOR THE GROUP.	Yes, based on a \$50k F&B minimum	All room rental will be waived for general session, meal room, and breakout space with achieved food and beverage minimum. If group chooses to use the private roof deck for their reception a \$2,500 rental fee will apply. Alternate function space is available for reception if group prefers to be indoors!	Yes, with 55K food minimum	Yes, this hotel is offering a waived meeting room rental.	Yes providing the F&B minimum is met.
What are the charges for this group for guestroom WiFi, meeting space WiFi and available WiFi in public space? Group requests comp Wi-Fi for guestrooms & meeting space (browsing, not streaming).	Complimentary in guest rooms and public areas  Meeting space is typically \$15.00 per connection, though we are willing to discount to \$12.00 per connection with exclusive use of PSAV for all A/V needs.	Complimentary standard wireless internet access in all guestrooms and meeting space	Guest room internet - Complimentary hard wired and wireless  Meeting space and common areas - Complimentary up to what Seaport provides	There will be complimentary Wireless Internet access in guestrooms and in public space.  Wireless Internet access pricing negotiable based on overall AV package.	Complimentary guest room and public space wifi. Meeting room internet will be waived for basic browsing providing PSAV is hired for all audio visual needs.

Hotel Summary Report - Submitted Proposals

Prepared for (NASPE)

	Hyatt Regency Boston Harbor	Revere Hotel Boston Common	Seaport Boston Hotel & World Trade Center	Sheraton Boston Hotel	The Colonnade Hotel
<p><b>Please respond to the following concession requests:</b></p> <p><b>* Will you provide 1 per 40 comp cumulative? If not, what is your comp ratio?</b></p> <p><b>* Will you provide 3 VIP suite upgrades @ group rate? Please list the quantity and type of suite upgrades for the group:</b></p> <p><b>* Will you provide 3 staff rooms @ a reduced rate? If so, what is the rate? Will you also upgrade to concierge level?</b></p> <p><b>* Will you provide 3 VIP welcome amenities? If not, please indicate the number you will provide:</b></p> <p><b>* Will you offer a 20% A/V discount?</b></p> <p><b>* Will you Comp Wi-Fi in guestrooms?</b></p> <p><b>* Will you Comp Wi-Fi in meeting rooms - browsing - no streaming.</b></p> <p><b>* Will you Comp wireless @ Registration and staff office for NASPE staff?</b></p> <p><b>* Will you offer double meeting planner points for group contact?</b></p>	<p>Concessions:</p> <p>*Complimentary standard wifi in guest rooms</p> <p>*20% discount on standard wifi in meeting space with exclusive use of PSAV</p> <p>*Waived Meeting room rental based on F&amp;B minimum</p> <p>*10% cumulative or 20% per night attrition</p> <p>*20% discount on A/V equipment rental</p> <p>*20% discount on self parking rates</p> <p>*Six (6) complimentary self parking passes</p> <p>*Three (3) complimentary VIP welcome amenities, of chef's choice</p> <p>*Three (3) complimentary Junior Suite upgrades at the group rate</p> <p>*20,000 bonus World of Hyatt Points with planner match if contract signed by 2/15/19</p> <p>*Complimentary round trip airport shuttle</p> <p>*Discounted round trip water taxi tickets</p>	<p>Complimentary standard wireless internet access in all guestrooms and meeting space</p> <p>1 per 40 Complimentary room nights</p> <p>Three (3) One bedroom Suite upgrades at the group rate</p> <p>Three (3) Staff rooms at 30% off group rate over group dates</p> <p>Three (3) Chef's choice welcome amenities for VIP's</p> <p>10% discount off AV if group uses PSAV as sole provider</p>	<p>Seaport will provide:</p> <p>1 per 40 comp (comps must be assigned prior to arrival, there is no monetary value for comps</p> <p>Three (3) upgrades to Executive King Suites at same group rate</p> <p>Three (3) staff rooms at 50% off group rate. Staff rooms will be non-commissionable</p> <p>Three (3) VIP amenities of Seaport's choice</p> <p>Complimentary hard-wired and wireless internet in ALL guest rooms</p> <p>Complimentary internet in all meeting space and common areas up to what Seaport provides</p>	<p>On behalf of the hotel, I am able to offer the following concessions:</p> <p>- 1 complimentary room per 45 actualized cumulative.</p> <p>- Group room rate available three (3) days pre and post group's event dates listed above (based on room and group rate availability).</p> <p>- Complimentary internet access within the guest room.</p> <p>- Meeting room rental waived, based on catering revenue commitment outlined in this agreement.</p> <p>- Three (3) Staff rooms discounted at fifty percent discount (50%).</p> <p>- Three (3) Upgrades at Group rate. Upgrades of Hotel's Choice. Upgrades must be utilized during the event</p> <p>- Ten percent (10%) discount on standard in-house audio visual equipment (excluding labor charges) as long as in-house AV is the sole provider.</p> <p>- Ten percent (10%) discount on catered food &amp; beverage (excluding tax and service charges, customized/discounted menus and alcohol). Group must still achieve their food and beverage minimum after discount is applied.</p> <p>- Three (3) complimentary VIP welcome amenities will be provided upon arrival at fifty dollars (\$50) each.</p> <p>- 3 complimentary wifi connections in the staff office.</p> <p>Double planner points with signed contract by 2/28/2019</p> <p>3 complimentary parking passes per day with full in and out privileges.</p>	<p>1:45 comp cumulative</p> <p>One suite will be provided at the contracted group rate</p> <p>3 staff rooms will be provided at a special rate of \$195</p> <p>3 complimentary VIP Welcome Amenities will be provided</p> <p>Double meeting planner points will be awarded to group contact</p>
<p><b>Client requests 80% cumulative attrition - please indicate if you agree. If you disagree, please indicate your offer on attrition.</b></p>	<p>20% per day, or 10% cumulative</p>	<p>Agree</p>	<p>Yes</p>	<p>yes</p>	<p>Agreed</p>
<p><b>What is your nearest major airport and what is the distance (both miles and time)? What are the round trip shuttle and/or taxi costs?</b></p>	<p>Logan Airport which is .5 miles from our hotel. We offer complimentary 24hour round-trip shuttle services for all attendees.</p> <p>Taxi costs are estimated at \$5 one-way</p>	<p>Logan International Airport 3 Miles</p> <p>Taxi is Approximately \$25.00, Plus Gratuity</p>	<p>Logan Airport-2 miles &amp; 7 minutes.</p> <p>\$25.00 Taxi (one-way)</p> <p>\$10.00 Water taxi (one-way)</p> <p>\$2.75 Silver Line "T" (one-way)</p>	<p>Boston's Logan International Airport (BOS)</p> <p>5.2 miles, 15 - 20 minutes</p> <p>Taxi - Approximately \$40 one-way</p> <p>Subway Fare: \$2.75</p> <p>Back Bay Logan Express: \$7.50</p>	<p>Logan International Airport, 4.1 miles away, 15 minute drive.</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)






	Hyatt Regency Boston Harbor	Revere Hotel Boston Common	Seaport Boston Hotel & World Trade Center	Sheraton Boston Hotel	The Colonnade Hotel
<p><b>What amenities and activities does your hotel have on or near the property?</b></p>	<p>The hotel is located waterfront on Boston Harbor and has a 24-hour fitness center, the Harborside Grill and Patio, and the Harbor Walk running along the water. Additionally, it is just a 7-minute water taxi ride to the historic North End (Italian Neighborhood), Faneuil Hall and Quincy Market, the Aquarium, Downtown and 15 other destinations.</p>	<p>The Revere's Rebel's Guild restaurant serves breakfast, lunch and dinner daily. Indoor heated pool, 24 hour Fitness center and 24 hour Business center are all located on property.</p> <p>The Revere is within steps to Boston's Theatre District, Newbury Street, and Copley Square, home to hundreds of shops, restaurants, and Boston attractions.</p>	<p>Located on the beautiful waterfront district, the Seaport Hotel is steps away from indoor/outdoor restaurants, cafe's, harbor cruises, museums, Bank of America Concert Pavillion, Institute of Contemporary Art, Harpoon Brewery, and Liberty Wharf (70K square foot harborwalk with boutiques and restaurants). We are also located minutes from the North End and Faneuil Hall.</p>	<p>The Sheraton Boston Hotel, part of 3-2-1 Connect, is located in the historic Back Bay area of Boston connected indoors to the Prudential Center and Copley Place Mall featuring over 200 restaurants and shops. The Hotel features the Link @ Sheraton with complimentary internet access for guests, dinning options of Starbucks, SideBar &amp; Grille, and Café Apropos on the Lobby Level. The Hotel is located walking distance to Public Transportation and area attractions including Fenway Park, Boston Duck Tours, Newbury Street, Public Gardens, Boston Common and many more.</p>	<p>Complimentary Fitness Center Across the Street from Prudential Center Short Walk to Boylston Street and Newbury Street Very close to a number of shops, museums, and restaurants Located in the heart of Back Bay Within a mile to Fenway Park T Station right outside our door</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	Hyatt Regency Boston Harbor	Revere Hotel Boston Common	Seaport Boston Hotel & World Trade Center	Sheraton Boston Hotel	The Colonnade Hotel
<b>What renovations have your property either recently completed or has on schedule?</b>	2018 - \$10M meeting space renovation completed 2015 - Full guest room renovation	The hotel completed a \$28 million renovation in May 2017 that encompassed the entire property including all 356 rooms and suites, meeting space, lobby, lobby bar, pool, rooftop lounge and common space.	Guests room were fully renovated in 2014, along with restaurant Tamo living room and bar. New front doors, and new elevators completed.	2009 - \$55 million renovation of the North Tower guestrooms & lobby  2011 - \$20 million complete meeting space renovations (completed March 15, 2011)	Guest rooms are currently under renovation - completion date March 31, 2019. Lobby renovation April to July 2019.
<b>Please indicate the placement fee % payable to HelmsBriscoe on all paid guestrooms. HelmsBriscoe requests a 10% placement fee.</b>	Per Hyatt Corporate, 10% if signed before 2/1/19, 7% if signed after 2/1/19	10%	10%	7%	10%
<b>HelmsBriscoe requests that a placement fee be applied to the following items: sleeping room revenue, scheduled food and beverage functions, and daily delegate rates, among any other items. Please check the following items that the placement fee will apply to:</b>	Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue

**Note:**

	The Westin Boston Waterfront	The Westin Copley Place Boston	Hyatt Regency Cambridge	Kimpton Marlowe Overlooking Boston	Le Meridien Boston Cambridge
<b>Supplier Information</b>					
<b>Image</b>					
<b>Chain</b>	Marriott International Hotels	Marriott International Hotels	Hyatt Hotels	IHG	Marriott International Hotels
<b>Brand</b>	Westin	Westin	Hyatt Regency	Kimpton Hotels	Le Meridien
<b>Website</b>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>	<a href="#">View Website</a>
<b>Address</b>	425 Summer Street Boston, Massachusetts, 02210 USA	10 Huntington Avenue Boston, Massachusetts, 02116 USA	575 Memorial Drive Cambridge, Massachusetts, 02139 USA	25 Edwin H. Land Boulevard Cambridge, Massachusetts, 02141 USA	20 Sidney Street Cambridge, Massachusetts, 02139 USA
<b>Total Guest Rooms</b>	793	803	470	236	210
<b>Total Meeting Space</b>	793,390 Sq. Ft.	55,000 Sq. Ft.	22,600 Sq. Ft.	9,000 Sq. Ft.	20,276 Sq. Ft.
<b>Largest Meeting Room</b>	516,000 Sq. Ft.	15,337 Sq. Ft.	7,637 Sq. Ft.	3,402 Sq. Ft.	2,418 Sq. Ft.
<b>Overview</b>	<p>Explore the exciting city of Boston from the AAA Four Diamond Westin Boston Waterfront. We're less than three miles from Logan International Airport, and a short cab, water taxi, or T train ride away from Back Bay, the Financial District, and family attractions such as the New England Aquarium and the Boston Children's Museum.</p> <p>Connected to the Boston Convention &amp; Exhibition Center (BCEC)—New England's largest convention center—The Westin Boston Waterfront is an ideal location for your next business function. The hotel itself offers a total of 90,000 square feet of meeting space, including the 15,000 square foot Grand Ballroom and 19,160 square foot Galleria Exhibit Hall. Our additional 19 meeting breakout rooms will accommodate groups of five to 150. Parking is available onsite for 400 cars.</p> <p>Connect and collaborate in Tangent at Westin, our flexible work space available by the hour for small groups of up to four people. Tangent is perfect for breakout session space for your attendees, preparation space for your speakers or as a meeting planner command center.</p>	<p>Located in the heart of trendy Back Bay, the Westin Copley Place, Boston was voted a Best Place to Work by the Boston Business Journal and won the AAA Four Diamond Award and has been recognized as a TripAdvisor Green Leader. Centrally located near the Hynes Convention Center and shopping and restaurants at the Copley Mall, Prudential Building, and Newbury Street. The Westin Copley Place has 32 meeting rooms totaling over 54,000 square feet of inspiring event space. This includes several ballrooms, the elegant Staffordshire Room, and the 7th-floor conference center with a VIP Boardroom and eight hospitality suites. Ample pre-function space is also available.</p>	<p>Immersed in the leading innovation district of the country and surrounded by premier pharmaceutical, biotech, technology and education organizations, the Hyatt Regency Cambridge offers your meeting attendees a destination to learn, grow and network in a highly energized venue.</p> <p>Nestled between legendary colleges and universities such as Harvard, MIT, Boston University and Boston College, the Hyatt Regency Cambridge sits on the Charles River, overlooking the city of Boston. Featuring 470 spacious guestrooms and 11 suites, the Hyatt Regency is an ideal meeting place offering 25,000 square feet of flexible ballroom and breakout rooms as well as seasonal outdoor venue space perfect for hosting corporate conferences, association meetings or social galas and events.</p> <p>Your group will appreciate our contemporary meeting spaces with an abundance of natural light and spectacular views of the Charles River and City of Boston impressive skyline. Our event planning managers skills and expertise provide you with a partnership committed to successfully executed programs and flawless service. You will enjoy and appreciate our state of the art high-tech meeting facilities with easy access to Logan Airport, Back Bay and Downtown Boston, the Hynes Convention Center and BCEC Convention Centers. Experience the lighter side of Boston when you plan your next meeting or event at the Hyatt Regency Cambridge Hotel.</p>	<p>Kimpton Hotel Marlowe Overlooking Boston is located 5 minutes away from downtown Boston in Cambridge, adjacent to the Museum of Science and Charles River. The hotel offers the perfect venue for meetings up to 300 people with catering menu selections featuring seasonal, fresh flavors from our destination restaurant.</p> <p>Kimpton Marlowe Hotel resembles walking into a luxurious fantasy storybook, where a willingness to suspend judgment fosters a curious exploration. We welcome guests to daydream on a bench in our enchanting courtyard, to get immersed in a book on our outdoor patio or to engage with new friends over a glass of wine in our rich, romantic living room or bustling Bambara Kitchen + Bar restaurant. Our intuitive staff members stay two steps ahead, catering to your every need whether you're here on a friend-fueled vacation or inspiring business retreat. We offer pampering amenities and thoughtful perks that ensure your time in our Cambridge home proves comfortable, luxurious and—much like this city—thought-provoking, stimulating and endlessly full of awe.</p>	<p>Anchoring the renowned University Park at MIT, Le Meridien Cambridge - MIT stands amidst an area legendary for its infrastructure of invention. Situated in the heart of Central Square in Cambridge, Le Méridien is steps away from a culturally diverse area renowned for its cuisine and shopping, easily accessible from Logan Airport and just minutes from Boston city centre. Recreational opportunities abound with picturesque islands, local mountains and dramatic coastline offering a voyage of discovery throughout all four seasons of the year. Le Méridien Cambridge's elegant guest rooms and suites offer a place of luxurious sanctuary and unmatched comfort.</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Westin Boston Waterfront	The Westin Copley Place Boston	Hyatt Regency Cambridge	Kimpton Marlowe Overlooking Boston	Le Meridien Boston Cambridge
<b>Additional Information</b>	Hi Karen  I look forward to hearing your feedback regarding the proposal.	Thank you for considering The Westin Copley Place Boston and I hope we have the opportunity to partner with you on this group. I look forward to further discussing any additional questions or needs with you!	Thank you for the opportunity to bid on your 2020 Conference - please do not hesitate to contact me directly should you have any questions on this proposal.		We look forward to working with you!
<b>General Information</b>					
<b>Proposal Status</b>	Submitted Proposal	Submitted Proposal	Submitted Proposal	Submitted Proposal	Submitted Proposal
<b>Proposal Introduction</b>	Good Afternoon Karen,  Thank you for considering The Westin Boston Waterfront for the NASPE 2020 Annual Conference in July of 2020. We would be thrilled to partner with you!  The Waterfront is where Boston's legendary past meets the city's vibrant future. Ideally located in Boston's thriving Seaport District, The Westin Boston Waterfront offers 90,000 sq. ft. meeting space. Our unparalleled service and event staff can assist you in planning an event to leave your attendees with a lasting impression.  The Westin Boston Waterfront offers contemporary accommodations near celebrated downtown attractions. Enjoy effortless relaxation in well-appointed rooms and suites with 55-inch Smart TVs, modern essentials, plush Westin Heavenly™ Beds and signature bath amenities.	Thank you so much for considering The Westin Copley Place for your event.  Experience one of Boston's most celebrated neighborhoods from the comfort of The Westin Copley, Boston, a AAA Four Diamond award-winning hotel. Located in Back Bay, near the many things to do in downtown Boston and steps from Copley Square, we offer travelers an unbeatable vantage point from which to explore the city.  From the moment you arrive at our Back Bay hotel, you'll enjoy a relaxing and refreshing travel experience. It begins with our beautifully appointed guestrooms, which feature signature touches like our Westin Heavenly Bath® and sumptuous Westin Heavenly Bed®. Awaken invigorated after a restful night's sleep and dine with us at one of our several dynamic restaurants; from nourishing breakfasts at The Huntington Boston to classic Brazilian steakhouse fare at Fogo de Chão, there's something for everyone. Unwind with a rejuvenating massage at Grettacole Spa Boston, find your balance in our WestinWORKOUT® Fitness Studio and handle of your events needs in downtown Boston in our 54,000 square feet of flexible venue space.	Situated along the scenic Charles River overlooking Boston, Hyatt Regency Cambridge offers convenient and contemporary accommodations for groups of your size. Hyatt Regency Cambridge just five miles from Boston Logan International Airport and a short walk to BackBay and Newbury Street in Boston.	Thank you for considering Hotel Marlowe, a Kimpton Hotel for your upcoming event. Near the banks of the sparkling Charles River, we are Cambridge's preferred AAA Four Diamond boutique hotel, ranked its top hotel on TripAdvisor. Hotel Marlowe combines neoclassical architecture and contemporary spirit in a way that reflects historic Cambridge itself. Our impeccable location is convenient to Downtown Boston, Harvard square, Kendall Square, MIT, Harvard, MOS, and Quincy Market.	Thank you for considering Le Méridien Cambridge-MIT for your upcoming event. This proposal outlines some of the ways I believe Le Méridien Cambridge would be a perfect partner for the group.  Location - Bordering MIT and University Park, the Central Square area is a world in constant motion inspiring life altering discoveries at the leading high tech and biotech companies headquartered here. Central Square also offers a variety of international restaurants, live music venues, charming coffee houses, and community theater.  Getting around - The Red Line Subway and the MBTA bus can transport guests to Harvard Square and the Back Bay in moments, giving guests breathtaking views of the Charles River and MIT's campus; both places are also within an easy stroll of our property. Your guests will be able to easily explore the charm of Cambridge or the energy of Boston on foot or by public transportation should they have openings in their schedule. This is truly a city not to be missed!
<b>Proposed Dates</b>	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020	18-Jul-2020 to 22-Jul-2020
<b>Availability</b>	1st Option - Not Holding Space	1st Option - Not Holding Space	1st Option - Not Holding Space	2nd Option	Available with Limitations
<b>Additional Information</b>	I am pleased to offer 1st option availability for your event! Guest rooms and meeting space are not currently on hold. Rates are valid until February 20th, 2019.	I am pleased to offer 1st option availability for your event!  Guest rooms and meeting space are not currently on hold, but I will be happy to place on a hold if our offer will be in further consideration. Rates offered are valid through February 20th, 2019.	Thank you for your consideration of Hyatt Regency Cambridge for this upcoming program. Please review my enclosed proposal and do not hesitate to contact me with any further special considerations which may lead to the success of your program!	We have the preferred dates available and would love the opportunity to welcome this group to our hotel! The meeting space and sleeping rooms are on hold until 2/1/19.	We currently have availability to accommodate the program as requested.

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Westin Boston Waterfront	The Westin Copley Place Boston	Hyatt Regency Cambridge	Kimpton Marlowe Overlooking Boston	Le Meridien Boston Cambridge
<b>Offered Concessions/Contractual Requirements</b>	<p>Thank you again for considering The Westin Boston Waterfront to host your event. I look forward to assisting you with booking a successful program. Allow us the opportunity to exceed your expectations with our vast experience and excellent customer service.</p> <p>On behalf of the hotel, I am able to offer the following concessions:</p> <ul style="list-style-type: none"> <li>- 1 complimentary room per 45 actualized cumulative.</li> <li>- Group room rate available three (3) days pre and post group's event dates listed above (based on room and group rate availability).</li> <li>- Complimentary internet access within the guest room.</li> <li>- Meeting room rental waived, based on catering revenue commitment outlined in this agreement.</li> <li>- Three (3) Staff rooms discounted at fifty percent discount (50%).</li> <li>- Three (3) Upgrades at Group rate. Upgrades of Hotel's Choice. Upgrades must be utilized during the event</li> <li>- Ten percent (10%) discount on standard in-house audio visual equipment (excluding labor charges) as long as in-house AV is the sole provider.</li> <li>- Ten percent (10%) discount on catered food &amp; beverage (excluding tax and service charges, customized/discounted menus and alcohol). Group must still achieve their food and beverage minimum after discount is applied.</li> <li>- Three (3) complimentary VIP welcome amenities will be provided upon arrival at fifty dollars (\$50) each.</li> <li>- 3 complimentary wifi connections in the staff office.</li> </ul>	<p>Thank you again for considering The Westin Copley Place Boston to host your group. I look forward to assisting you with booking a successful program. You can feel confident that you and your guests will be taken care of here at the The Westin Copley Place Boston because we pride ourselves on providing excellent service!</p> <p>On behalf of the hotel, I am able to offer the following concessions:</p> <ul style="list-style-type: none"> <li>- 1 complimentary room per 45 actualized cumulative.</li> <li>- Group room rate available three (3) days pre and post group's event dates listed above (based on room and group rate availability).</li> <li>- Complimentary internet access within the guest room.</li> <li>- Meeting room rental waived, based on catering revenue commitment outlined in this agreement.</li> <li>- Three (3) Staff rooms discounted at fifty percent discount (50%).</li> <li>- Three (3) Upgrades at Group rate. Upgrades of Hotel's Choice. Upgrades must be utilized during the event</li> <li>- Ten percent (10%) discount on standard in-house audio visual equipment (excluding labor charges) as long as in-house AV is the sole provider.</li> <li>- Ten percent (10%) discount on catered food &amp; beverage (excluding tax and service charges, customized/discounted menus and alcohol). Group must still achieve their food and beverage minimum after discount is applied.</li> <li>- Three (3) complimentary VIP welcome amenities will</li> </ul>	<p>Special Considerations:</p> <ul style="list-style-type: none"> <li>Complimentary internet in attendee guest rooms</li> <li>Waived meeting room rental for with F/B minimum achievement</li> <li>Group rate 3 days pre/post</li> <li>Complimentary Health Club</li> <li>No Resort Fee and No Portage Fee</li> <li>1 per 40 comp</li> <li>3 VIP upgrades @ group rate</li> <li>3 staff rooms @ a reduced rate \$229</li> <li>3 VIP welcome amenities</li> <li>10% AV discount</li> <li>double meeting planner points for group contact</li> <li>6 valet comp parking passes for the dates listed (6 per day) valued at \$330 per day</li> </ul>		<ul style="list-style-type: none"> <li>- Standard Starwood contract</li> <li>- Deposit &amp; Cancellation TBD</li> </ul>
<b>Sleeping Rooms</b>					
<b>Sleeping Room Needs Met?</b>	<p>Yes</p> <p>We are able to offer a group rate of \$259.00 which represents a fantastic discount off our regular room rate over these dates. Your attendees will enjoy the same wonderful amenities, caring service and personalized attention at an incredible value.</p>	<p>Yes</p> <p>\$277.00 or July 2020 prevailing government rate.</p> <p>We are happy to offer a discounted group rate of \$277.00 which is discounted off our current standard rate.</p>	<p>Yes</p> <p>For this program we can offer 3 upgraded rooms to either Balcony or Riverview Upgrades at Group rate, or for 3 suite upgrades, we can offer a discounted rate of \$399.</p>	<p>Yes</p> <p>All of our lavish guestrooms include the following amenities:</p> <ul style="list-style-type: none"> <li>• Legendary Italian Frette Linens</li> <li>• Floor to Ceiling Windows</li> <li>• "Forgot It? We've Got It!" essential travel items</li> <li>• Honor bar featuring gourmet and organic treats</li> <li>• Luxury Etro bath amenities and animal-print bathrobes</li> <li>• Oversized Desk (postcards anyone?)</li> <li>• Flat Panel HD TV, iHome docking stations, and in-room laptop safe</li> <li>• Complimentary Morning Coffee and Tea Service</li> <li>• Complimentary use of our 24-hour fitness center</li> <li>• Pet-friendly services and amenities</li> <li>• 24 hour room service</li> </ul>	<p>Yes</p> <p>Rates are subject to a 14.45% occupancy tax.</p>
<b>Sleeping Room Dates</b>	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020	18-Jul-2020 to 21-Jul-2020
<b>Peak Room Nights</b>	101	101	101	101	101
<b>Run of House Rate</b>					
<b>Single Rate</b>	USD \$259.00	USD \$277.00	USD \$259.00	USD \$329.00	USD \$319.00
<b>Double Rate</b>	USD \$259.00	USD \$277.00	USD \$259.00	USD \$329.00	USD \$319.00
<b>Suite Rate</b>	USD \$259.00	USD \$277.00	USD \$399.00	USD \$329.00	USD \$319.00
<b>Staff Rate</b>	USD \$129.50	USD \$138.50	USD \$229.00	USD \$299.00	USD \$319.00

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Westin Boston Waterfront	The Westin Copley Place Boston	Hyatt Regency Cambridge	Kimpton Marlowe Overlooking Boston	Le Meridien Boston Cambridge
Resort Fee	N/A	N/A	N/A	N/A	N/A
Sleeping Rooms (Alternate Dates 1)					
Alternate Dates 1				11-Jul-2020 to 15-Jul-2020	11-Jul-2020 to 15-Jul-2020
Availability				1st Option - Holding Space Until 01-Feb-2019	Available with Limitations
Additional Information				All of our lavish guestrooms include the following amenities:  <ul style="list-style-type: none"> <li>• Legendary Italian Frette Linens</li> <li>• Floor to Ceiling Windows</li> <li>• "Forgot It? We've Got It!" essential travel items</li> <li>• Honor bar featuring gourmet and organic treats</li> <li>• Luxury Etro bath amenities and animal-print bathrobes</li> <li>• Oversized Desk</li> </ul>	Rates are subject to a 14.45% occupancy tax.
Single Rate				USD \$339.00	USD \$349.00
Double Rate				USD \$339.00	USD \$349.00
Suite Rate				USD \$339.00	USD \$349.00
Staff Rate				USD \$299.00	USD \$349.00
Sleeping Rooms (Alternate Dates 2)					
Alternate Dates 2				25-Jul-2020 to 29-Jul-2020	25-Jul-2020 to 29-Jul-2020
Availability				1st Option - Not Holding Space	Available with Limitations
Additional Information				All of our lavish guestrooms include the following amenities:  <ul style="list-style-type: none"> <li>• Legendary Italian Frette Linens</li> <li>• Floor to Ceiling Windows</li> <li>• "Forgot It? We've Got It!" essential travel items</li> <li>• Honor bar featuring gourmet and organic treats</li> <li>• Luxury Etro bath amenities and animal-print bathrobes</li> <li>• Oversized Desk</li> </ul>	Rates are subject to a 14.45% occupancy tax.
Single Rate				USD \$349.00	USD \$349.00
Double Rate				USD \$349.00	USD \$349.00
Suite Rate				USD \$349.00	USD \$349.00
Staff Rate				USD \$299.00	USD \$349.00
Room Rental Costs					
Meeting Room Needs Met?	The Westin Boston Waterfront is offering a waived meeting room rental with a \$35,000.00 food and beverage minimum.	The Westin Copley Place Boston is offering a waived meeting room rental with a \$35,000.00 food and beverage minimum.	The Hyatt Regency Cambridge is the ideal host for your event. Not only because the program fits perfectly in our space and your group would be the main focus for us, but because Cambridge embodies the ideas and values you promote.	Yes All of our meeting rooms have natural lighting and no pillars.	We can meet client's requested space.
Breakout - Medium					
Meeting Rooms - Total	Complimentary	Waived	N/A	Waived	Included in Package

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Westin Boston Waterfront	The Westin Copley Place Boston	Hyatt Regency Cambridge	Kimpton Marlowe Overlooking Boston	Le Meridien Boston Cambridge
<b>Other</b>					
<b>Setup</b>					
<b>Service Charge</b>	25.00%	27.00%		23.00%	
<b>Applicable Tax</b>	7.00%	7.00%		7.00%	
<b>Contractor Information:</b>					
<b>Additional Information</b>			<p>Guests will appreciate our spacious Atlantis Sports Club, indoor heated pool, 24-hour business center and on-site dining overlooking the Charles River. They may also take advantage of our complimentary shuttle service to Kendall Square in Cambridge connecting to the MBTA Red Line service to downtown Boston.</p>		<p>Our online menus can be found at the following link: <a href="http://bostoncambridge.lemeridienemenus.com/">http://bostoncambridge.lemeridienemenus.com/</a></p>
<b>Additional Fees</b>					
<b>Occupancy Tax</b>	14.450%	14.500%	14.450%	14.450%	14.450%
<b>City Tax</b>					
<b>State Tax</b>	6.250%				
<b>Other Tax</b>					

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Westin Boston Waterfront	The Westin Copley Place Boston	Hyatt Regency Cambridge	Kimpton Marlowe Overlooking Boston	Le Meridien Boston Cambridge
<b>Additional Information</b>	Taxes are subject to change. (14.45% is the total of our state, city and occupancy taxes.)  Porterage will be \$4.90 one way, per room.	Taxes are subject to change. (14.45% is the total of our state, city and occupancy taxes.)  Porterage is \$5.50 round trip.	Special Considerations: Complimentary internet in attendee guest rooms Waived meeting room rental for with F/B minimum achievement Group rate 3 days pre/post Complimentary Health Club No Resort Fee and No Porterage Fee 1 per 40 comp 3 VIP upgrades @ group rate 3 staff rooms @ a reduced rate \$229 3 VIP welcome amenities 10% AV discount double meeting planner points for group contact 6 valet comp parking passes for the dates listed (6 per day) valued at \$330 per day	Offering services and amenities you would expect from a four diamond boutique hotel, our hotel offers *extras* such as:  <ul style="list-style-type: none"> <li>• Complimentary Wireless Internet Access, for our Kimpton Karma Rewards members</li> <li>• Complimentary Hosted Wine Hour, daily from 5-6pm for all guests to enjoy</li> <li>• Yoga mats in every room, unwind with our streaming yoga channel</li> <li>• Complimentary use of our custom designed PUBLIC bikes/Kayaks &amp; Paddle Boards to explore the city</li> <li>• Bambara Restaurant, where bold meets Mediterranean open daily for breakfast, lunch, and dinner</li> </ul>	Taxes are subject to change without notice
<b>Food and Beverage</b>					
<b>Total F&amp;B Minimum</b>	USD \$35,000.00	USD \$35,000.00	USD \$35,000.00	USD \$40,000.00	USD \$30,000.00
<b>Other</b>					
<b>Other</b>					
<b>Service Charge</b>	25.00%	27.00%		23.00%	
<b>Applicable Tax</b>	7.00%	7.00%		7.00%	
<b>Attachments</b>					
<b>Attachments</b>	<a href="#">2018 AV Price Guide</a>	<a href="#">AV Pricelist</a>	<a href="#">Capacity Chart</a>		<a href="#">Le Meridien Boston Cambridge Info</a>
	<a href="#">Floor Plans &amp; Capacity Chart</a>	<a href="#">Signature Boston Hotel Info Sheet</a>	<a href="#">Fact Sheet</a>		<a href="#">Le Meridien Boston Cambridge Banquet Menu</a>
	<a href="#">Meeting Planner Guide</a>	<a href="#">Westin Copley Place Floorplans and Charts</a>	<a href="#">Floor Plan</a>		
	<a href="#">Boston Convention &amp; Exhibition Center</a>	<a href="#">Westin Copley Place WiFi Quick Guide</a>			
		<a href="#">Westin Productive Meetings</a>			
<b>A/V And Internet Costs</b>					

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Westin Boston Waterfront	The Westin Copley Place Boston	Hyatt Regency Cambridge	Kimpton Marlowe Overlooking Boston	Le Meridien Boston Cambridge
<b>A/V and Other Needs</b>	Presentation Services is our in house A/V Provider and can accommodate all of your A/V requirements on site. If you would like a detailed A/V quote please let me know how we can help and PSAV will be flexible and ensure we are meeting all of your needs.	Presentation Services is our in house A/V Provider and can accommodate all of your A/V requirements on site. If you would like a detailed A/V quote please let me know how we can help and PSAV will be flexible and ensure we are meeting all of your needs.	In house audio visual supplier PSAV: 617-411-6513  **Meeting room internet is provided by PSAV. Pricing is determined based on number of connections per meeting room**	We are happy to provide any AV requested through PSAV.	The hotel is partnered with PSAV for all of your audio visual needs. I am happy to put you in touch with our on site specialist for additional information.
<b>AV/Equipment</b>					
<b>Internet - Guest Room</b>	Complimentary	Complimentary	Complimentary	Waived	Complimentary
<b>Internet - Meeting Room</b>	USD \$50.00 Per Person (+Tax) Wireless: \$50.00 per user per day  Wired: is \$300 for the first line and	USD \$14.00 Per Person (+Tax and Service) We partner with PSAV for all internet pricing. Let us package the best rate based on total number of devices, wired or wireless needs as well as the amount of bandwidth required.	N/A Internet cost in meeting space dependent on #of users and extent of bandwidth needed	USD \$500.00 Per Day	USD \$30.00 Per Person per day (handled thru PSAV on-site)
<b>Internet - Meeting Room</b>					
<b>Service Charge</b>	25.00%	27.00%		23.00%	
<b>Applicable Tax</b>	7.00%	7.00%		7.00%	
<b>Miscellaneous Costs</b>					
<b>Transportation - Airport Transportation</b>	USD \$25.00 Total (Includes 7% Tax and Service) 2.5 Miles and Approximately 10 minutes from Logan International Airport. Average Taxi is \$18 - \$20 dollars and public transportation via Silverline is \$2 each way. Shuttle Service is not available.	USD \$40.00 Total (+Tax and Service)	N/A	USD \$46.00 Total (+ Service)	USD \$27.00 Total (Includes Tax and Service)
<b>Transportation - Local Transportation</b>	USD \$2.65 Per Person (Includes 7% Tax and Service)	USD \$2.65 Per Day (Includes Tax and Service) Subway	N/A	USD \$45.00 Total (+ Service)	USD \$2.50 Total (Includes Tax and Service)
<b>Miscellaneous - Bellman Delivery</b>					
<b>Miscellaneous - Facility Fee</b>	N/A	N/A	N/A	N/A	N/A
<b>Miscellaneous - Housekeeping</b>	N/A	N/A	N/A	N/A	N/A Optional
<b>Miscellaneous - Parking Fee - Self</b>	USD \$40.00 Per Day (+Tax)	USD \$40.00 Per Day (+Tax and Service)	USD \$40.00 Per Day	USD \$30.00 Per Day	USD \$38.00 Per Day
<b>Miscellaneous - Parking Fee - Valet</b>	USD \$50.00 Per Day (+Tax)	USD \$65.00 Per Day (Includes Tax and Service)	USD \$55.00 Per Day	USD \$43.00 Per Day	USD \$43.00 Per Day

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Westin Boston Waterfront	The Westin Copley Place Boston	Hyatt Regency Cambridge	Kimpton Marlowe Overlooking Boston	Le Meridien Boston Cambridge
Miscellaneous - Room Drop				USD \$3.50 Per Item	
Miscellaneous - Shipping/Receiving					
Miscellaneous - Other					
Service Charge	25.00%	27.00%		23.00%	
Applicable Tax	7.00%	7.00%		7.00%	
Additional Questions					
Rates quoted are applicable _____ days pre-meeting.	3 based on availability	3 based on availability	3 days based on availability of standard category rooms	3 (based on availability)	3 based on availability
Rates quoted are applicable _____ days post-meeting.	3 based on availability	3 based upon availability	3 days based on availability of standard category rooms	3 (based on availability)	3 based on availability
Web address for meeting space detail?	<a href="https://www.marriott.com/hotels/event-planning/business-meeting/bosow-the-westin-boston-waterfront/">https://www.marriott.com/hotels/event-planning/business-meeting/bosow-the-westin-boston-waterfront/</a>	<a href="http://copleyplace.westineplanner.com">http://copleyplace.westineplanner.com</a>	<a href="http://www.hyattregencycambridge.com">www.hyattregencycambridge.com</a>	<a href="http://www.hotelmarlowe.com/cambridge-venues/floor-plans/">http://www.hotelmarlowe.com/cambridge-venues/floor-plans/</a>	<a href="https://www.marriott.com/hotels/travel/bosbm-le-meridien-boston-cambridge/">https://www.marriott.com/hotels/travel/bosbm-le-meridien-boston-cambridge/</a>
Please select your current Forbes and/or AAA Rating?	4 Star, 4 Diamond	4 Star, 4 Diamond	3 Star, 4 Diamond	4 Star, 4 Diamond	4 Star, 4 Diamond
Will the meeting room rentals be waived? If not, what rates will apply? HOT BUTTON FOR THE GROUP.	Yes, this hotel is offering a waived meeting room rental.	Yes, this hotel is offering a waived meeting room rental.	For your program, Meeting room rentals are valued at approximately \$16,000. Based on your schedule of events, we would like to propose a food and beverage minimum of \$35,000 and if met, MRR would be waived.	Yes, waived with F&B minimum.	Yes, based on F&B minimum of \$30k
What are the charges for this group for guestroom WiFi, meeting space WiFi and available WiFi in public space? Group requests comp Wi-Fi for guestrooms & meeting space (browsing, not streaming).	There will be complimentary Wireless Internet access in guestrooms and in public space. Wireless Internet access in meeting space will be \$50.00 per device.	There will be complimentary Wireless Internet access in guestrooms and in public space. Wireless Internet access in meeting space negotiable based on overall AV package.	Complimentary Wi-Fi in all guest rooms.  All meeting/event space internet access, Wi-Fi, and audio/visual provided by PSAV. Internet/Wi-Fi pricing varies depending upon number of connections, dedicated line requirements and bandwidth. For pricing details and more information please contact your PSAV representative at: 617.441.6513 or visit us on the Web at: <a href="http://www.psav.com/hyattregencycambridge">www.psav.com/hyattregencycambridge</a>	We can offer comp internet in the sleeping rooms for all guests. PSAV can work with you on discounted internet pricing for the meeting space.	Meeting room Wi-Fi ids \$30 per connection per 24 hours

Hotel Summary Report - Submitted Proposals

Prepared for (NASPE)

	The Westin Boston Waterfront	The Westin Copley Place Boston	Hyatt Regency Cambridge	Kimpton Marlowe Overlooking Boston	Le Meridien Boston Cambridge
<p><b>Please respond to the following concession requests:</b></p> <ul style="list-style-type: none"> <li>* Will you provide 1 per 40 comp cumulative? If not, what is your comp ratio?</li> <li>* Will you provide 3 VIP suite upgrades @ group rate? Please list the quantity and type of suite upgrades for the group:</li> <li>* Will you provide 3 staff rooms @ a reduced rate? If so, what is the rate? Will you also upgrade to concierge level?</li> <li>* Will you provide 3 VIP welcome amenities? If not, please indicate the number you will provide:</li> <li>* Will you offer a 20% A/V discount?</li> <li>* Will you Comp Wi-Fi in guestrooms?</li> <li>* Will you Comp Wi-Fi in meeting rooms - browsing - no streaming.</li> <li>* Will you Comp wireless @ Registration and staff office for NASPE staff?</li> <li>* Will you offer double meeting planner points for group contact?</li> </ul>	<p>On behalf of the hotel, I am able to offer the following concessions:</p> <ul style="list-style-type: none"> <li>- 1 complimentary room per 45 actualized cumulative.</li> <li>- Group room rate available three (3) days pre and post group's event dates listed above (based on room and group rate availability).</li> <li>- Complimentary internet access within the guest room.</li> <li>- Meeting room rental waived, based on catering revenue commitment outlined in this agreement.</li> <li>- Three (3) Staff rooms discounted at fifty percent discount (50%).</li> <li>- Three (3) Upgrades at Group rate. Upgrades of Hotel's Choice. Upgrades must be utilized during the event</li> <li>- Ten percent (10%) discount on standard in-house audio visual equipment (excluding labor charges) as long as in-house AV is the sole provider.</li> <li>- Ten percent (10%) discount on catered food &amp; beverage (excluding tax and service charges, customized/discounted menus and alcohol). Group must still achieve their food and beverage minimum after discount is applied.</li> <li>- Three (3) complimentary VIP welcome amenities will be provided upon arrival at fifty dollars (\$50) each.</li> <li>- 3 complimentary wifi connections in the staff office.</li> <li>- Double planner points with signed contract by 2/28/2019</li> <li>- 3 complimentary parking passes per day with full in and out privileges.</li> </ul> <p>Best Regards, Mike Wijkowski</p>	<p>The following concessions are being offered:</p> <ul style="list-style-type: none"> <li>- 1 complimentary room per 45 actualized cumulative.</li> <li>- Group room rate available three (3) days pre and post group's event dates listed above (based on room and group rate availability).</li> <li>- Complimentary internet access within the guest room.</li> <li>- Meeting room rental waived, based on catering revenue commitment outlined in this agreement.</li> <li>- Three (3) Staff rooms discounted at fifty percent discount (50%).</li> <li>- Three (3) Upgrades at Group rate. Upgrades of Hotel's Choice. Upgrades must be utilized during the event</li> <li>- Ten percent (10%) discount on standard in-house audio visual equipment (excluding labor charges) as long as in-house AV is the sole provider.</li> <li>- Ten percent (10%) discount on catered food &amp; beverage (excluding tax and service charges, customized/discounted menus and alcohol). Group must still achieve their food and beverage minimum after discount is applied.</li> <li>- Three (3) complimentary VIP welcome amenities will be provided upon arrival at fifty dollars (\$50) each.</li> <li>- 3 complimentary wifi connections in the staff office.</li> <li>- Double planner points with signed contract by 2/28/2019</li> <li>- 3 complimentary parking passes per day with full in and out privileges.</li> </ul>	<p>Will you provide 1 per 40 comp cumulative? yes</p> <ul style="list-style-type: none"> <li>* Will you provide 3 VIP upgrades @ group rate? yes</li> <li>* Will you provide 3 staff rooms @ a reduced rate? yes, If so, what is the rate? \$229</li> <li>* Will you provide 3 VIP welcome amenities? If not, please indicate the number you will provide: yes, 3</li> <li>* Will you offer a 20% A/V discount? we can offer a 10% AV discount at this time</li> <li>* Will you Comp Wi-Fi in guestrooms? yes</li> <li>* Will you Comp Wi-Fi in meeting rooms - browsing - no streaming TBD</li> <li>* Will you Comp wireless @ Registration and staff office for NASPE staff? TBD</li> <li>* Will you offer double meeting planner points for group contact? yes</li> <li>* Will you provide 6 valet comp parking passes for the dates listed (6 per day)? yes, valued at \$330 per day</li> </ul>	<p>We can offer:</p> <ul style="list-style-type: none"> <li>-1 per 40 comp cumulative</li> <li>-3 VIP suite upgrades @ group rate - Executive Suite</li> <li>-3 staff rooms @ a reduced rate of \$299 We can upgrade them to view rooms.</li> <li>-3 VIP welcome amenities</li> <li>-10% A/V discount on equipment</li> <li>-Comp Wi-Fi in guestrooms</li> <li>-Comp wireless @ Registration and staff office for NASPE staff?</li> <li>-Double meeting planner points for group contact</li> <li>-6 valet comp parking passes for the dates listed (6 per day)?</li> </ul>	<p>Yes to 1 per 40 comp cumulative</p> <ul style="list-style-type: none"> <li>Yes to 3 VIP suite upgrades @ group rate</li> <li>Yes to 3 VIP welcome amenities</li> <li>10% off AV</li> <li>Comp Wi-Fi in guestrooms</li> <li>Yes to double meeting planner points for group contact</li> </ul>
<p>Client requests 80% cumulative attrition - please indicate if you agree. If you disagree, please indicate your offer on attrition.</p>	<p>yes</p>	<p>yes</p>	<p>We can offer 85% attrition.</p>	<p>Yes, we can offer this</p>	<p>Agree</p>
<p>What is your nearest major airport and what is the distance (both miles and time)? What are the round trip shuttle and/or taxi costs?</p>	<p>Boston Logan International Airport (BOS) Subway Fare: \$2.65 per ride Taxi Fare: \$25.00 (one way) Water Taxi Fare: \$12.00 (one way) Bus fare: \$2.65</p>	<p>Boston's Logan International Airport (BOS) 4.5 miles, 15 - 20 minutes  Subway Fare: \$2.65 each way. Taxi Fare: appx \$40.00 one way (estimated, based on traffic). Bus Service: \$5.00 one way. No Shuttle service.</p>	<p>Boston Logan International 5 miles - 15 minutes. Taxi costs approximately \$30-\$35</p>	<p>Logan Airport (3.5 miles, 11 minutes) \$20-\$30 each way depending on time of day</p>	<p>Logan Airport, Taxi is Approximately \$25.00 each way, 5 miles, 15 minutes</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Westin Boston Waterfront	The Westin Copley Place Boston	Hyatt Regency Cambridge	Kimpton Marlowe Overlooking Boston	Le Meridien Boston Cambridge
<p><b>What amenities and activities does your hotel have on or near the property?</b></p>	<p>Hotel offers: fitness center with pool, MJ's Irish Pub and Restaurant, City Bar Martini bar, Laugh Boston Comedy Club, and Starbucks all on property</p> <p>Seaport is one of the fastest expanding neighborhoods in the country. Local breweries, movie theatre, restaurants, and waterfront dining are all walking distance.</p>	<p>Overlooking vibrant Copley Square, The Westin Copley Place is just steps to historical Newbury and Boylston Streets as well as Fenway Park and many of the city's best restaurants and attractions. We are attached to both the Copley Place Mall and the Prudential Mall, offering over 200 luxury shops and eateries.</p> <p>On-site dining and amenities: The Huntington, Ingredients, Bar 10, Starbucks, ShabuMaru and Fogo de Chao, Grettacole Spa, 24-hour WestinWORKOUT Fitness Studio, On-site run concierges, New Balance Gear Lending, Club lounge, Connected to Hynes Convention Center, Copley Place and Prudential Mall, Valet parking available</p>	<p>Minutes from downtown Boston and Harvard Square. 24 hour Stay Fit Center - Indoor heated swimming pool. Complimentary hotel shuttle service to Kendall Square T Stop (Red Line). Biking, rowing, running, walking all along the Charles River and into the heart of Boston. We are a 35 minute walk to Fenway should your attendees wish to see a game.</p>	<p>Kendall Square is 10 minutes walking, Museum of Science is 2 minutes walking, Cambridgeside Galleria Mall is adjacent to the hotel and accessible via the parking garage. Duck Tours also leave from the Museum of Science.</p>	<p>We are located within walking distance to over 30 restaurants/bars. Also, shopping stores and public transportation for touring Harvard University, MIT and Downtown Boston.</p>

Hotel Summary Report -  
Submitted Proposals


Prepared for (NASPE)

	The Westin Boston Waterfront	The Westin Copley Place Boston	Hyatt Regency Cambridge	Kimpton Marlowe Overlooking Boston	Le Meridien Boston Cambridge
<b>What renovations have your property either recently completed or has on schedule?</b>	Hotel Opened in June of 2006. In 2008 we completed the harbor wing which includes the 21,000 sqft Galleria Hall as well as the 8,000 sqft Harbor Ballroom. In spring of 2010 we added an outdoor patio space to the lobby's Birch Bar. 2015 we opened the 6,000 sq ft Marina Ballroom. In January of 2018 we redid all of the guestroom corridors and refreshed the guestroom furniture.	Meeting space completely renovated in January 2016.  Our guest rooms are in the throws of a complete renovation in Q4 2017 ready for late Q1 2018	Guest Room Renovation Scheduled to begin November 2018 - April 2019  Lobby & Restaurant Renovation - 2018  \$3.5 million renovation of meeting and public space - April 2016.	2012 Guestrooms 2013 Event Space 2014 Full renovation of Bambara Kitchen and Bar 2017 Full renovation of Lobby Bar	Recently renovated Lobby and Restaurant in 2016. Meeting space recently renovated in June of 2017. Guestrooms renovated as of February of 2018
<b>Please indicate the placement fee % payable to HelmsBriscoe on all paid guestrooms. HelmsBriscoe requests a 10% placement fee.</b>	7%	7%	Per agreement, we can offer 10% for all programs contracted prior to 1/31/19 and for all bookings held in the year of 2019. For all other programs, we can offer 7% commission at this time.	10%	7% new Marriott Standard
<b>HelmsBriscoe requests that a placement fee be applied to the following items: sleeping room revenue, scheduled food and beverage functions, and daily delegate rates, among any other items. Please check the following items that the placement fee will apply to:</b>	Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue	Sleeping Room Revenue

**Note:**

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

The Charles Hotel	
<b>Supplier Information</b>	
<b>Image</b>	
<b>Chain</b>	Independent / Other
<b>Brand</b>	Other Affiliation
<b>Website</b>	<a href="#">View Website</a>
<b>Address</b>	One Bennett Street Cambridge, Massachusetts, 02138 USA
<b>Total Guest Rooms</b>	295
<b>Total Meeting Space</b>	36,461 Sq. Ft.
<b>Largest Meeting Room</b>	4,730 Sq. Ft.
<b>Overview</b>	<p>Located in the heart of Harvard Square, just minutes from Boston, The Charles Hotel is “the smart place to stay.” The Charles Hotel is an independent property, offering impeccable accommodations, the latest technology, and all the comforts of home. Guests can soak in their academic surroundings by attending a lecture at Harvard, relax with a stroll along the Charles River, explore downtown Boston, or dine at some of the area’s finest restaurants, including The Charles’ own Henrietta’s Table and Rialto. In addition, The Charles Hotel is home to a thriving jazz club, the Regattabar, a popular cocktail bar, Noir, and a seasonal farmer’s market. Guests can also enjoy the Wellbridge Health Club and Corbu Spa and Salon.</p> <p>The Charles Hotel offers a superb conference facility and collection of meeting rooms. With more than 30,000 sq. feet of versatile space, the hotel is able to customize a space ideal for your event needs. The facility boasts 25 private rooms, which can accommodate gatherings from a small board of directors meeting to a reception for 600 guests. The hotel is also home to a lovely outside courtyard available for private events such as wedding ceremonies, receptions, clambakes, and BBQ’s. Every special event, meeting, lecture, and social gathering has the benefit of the hotel’s exemplary full services.</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

The Charles Hotel	
<b>Additional Information</b>	The Charles is an independent hotel nestled in the heart of Harvard Square, a member of Preferred Hotels and Resorts and an AAA Four Diamond award-winning hotel. With its classic New England design, sophisticated service and one-of-a-kind accommodations.
<b>General Information</b>	
<b>Proposal Status</b>	Submitted Proposal
<b>Proposal Introduction</b>	Thank you for considering The Charles Hotel! We would love to welcome your group to Harvard Square!
<b>Proposed Dates</b>	18-Jul-2020 to 22-Jul-2020
<b>Availability</b>	1st Option - Not Holding Space
<b>Additional Information</b>	<p>Guests can enjoy the following amenities while on property:</p> <ul style="list-style-type: none"> <li>• Complimentary WiFi for all hotel guests throughout the hotel</li> <li>• Complimentary coffee/tea at our onsite restaurant</li> <li>• Complimentary use of Wellbridge (onsite gym w/indoor pool)</li> </ul>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

The Charles Hotel	
<b>Offered Concessions/Contractual Requirements</b>	<p>CONCESSIONS OFFERED:</p> <ul style="list-style-type: none"> <li>• Complimentary Domestic and International phone calls.</li> <li>• Complimentary WiFi for all hotel and meeting guests.</li> <li>• Complimentary use of Wellbridge (onsite gym w/indoor pool &amp; Jacuzzi).</li> <li>• Complimentary weekday newspaper.</li> <li>• Complimentary coffee/tea at Henrietta's Table.</li> <li>• WebCubes with complimentary internet/printing services.</li> </ul>
<b>Sleeping Rooms</b>	
<b>Sleeping Room Needs Met?</b>	<p>Yes</p> <p>Additional amenities guests of The Charles receive:</p> <ul style="list-style-type: none"> <li>• Complimentary wifi in guestrooms and meeting space</li> <li>• 24 hour Concierge Service</li> <li>• 24 hour In-Room Dining</li> <li>• Same Day Laundry and Pressing Service</li> <li>• Evening Second Service</li> <li>• On Site Business Center</li> <li>• Avis Car Rental Service</li> </ul>
<b>Sleeping Room Dates</b>	18-Jul-2020 to 21-Jul-2020
<b>Peak Room Nights</b>	101
<b>Run of House Rate</b>	
<b>Single Rate</b>	USD \$339.00
<b>Double Rate</b>	USD \$339.00
<b>Suite Rate</b>	USD \$589.00
<b>Staff Rate</b>	USD \$339.00

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Charles Hotel
<b>Resort Fee</b>	N/A
<b>Sleeping Rooms (Alternate Dates 1)</b>	
<b>Alternate Dates 1</b>	11-Jul-2020 to 15-Jul-2020
<b>Availability</b>	1st Option - Not Holding Space
<b>Additional Information</b>	
<b>Single Rate</b>	USD \$319.00
<b>Double Rate</b>	USD \$319.00
<b>Suite Rate</b>	USD \$569.00
<b>Staff Rate</b>	USD \$319.00
<b>Sleeping Rooms (Alternate Dates 2)</b>	
<b>Alternate Dates 2</b>	25-Jul-2020 to 29-Jul-2020
<b>Availability</b>	1st Option - Not Holding Space
<b>Additional Information</b>	
<b>Single Rate</b>	USD \$339.00
<b>Double Rate</b>	USD \$339.00
<b>Suite Rate</b>	USD \$589.00
<b>Staff Rate</b>	USD \$339.00
<b>Room Rental Costs</b>	
<b>Meeting Room Needs Met?</b>	Please see our full catering menu attached. Our Catering Department is run by Chef Peter Davis, a pioneer in the farm-to-table movement. Chef Davis specializes in seasonal, local, and organic cuisine and personally ensures your guests receive restaurant-quality meals in the privacy of your meeting space.
<b>Breakout - Medium</b>	
<b>Meeting Rooms - Total</b>	N/A

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Charles Hotel
Other	
Setup	
Service Charge	14.00%
Applicable Tax	14.00%
Contractor Information:	
Additional Information	<p>We are happy to waive the meeting space rentals upon group pick up of 90% or more of contracted room nights. Group pick up falling below 90% will directly affect meeting space rental.</p> <p>If there is any additional information we can provide, please don't hesitate to reach out. We look forward to touching base shortly.</p>
Additional Fees	
Occupancy Tax	6.000%
City Tax	
State Tax	5.700%
Other Tax	2.750%

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

The Charles Hotel	
<b>Additional Information</b>	<p>Our newly renovated 273 square-foot guestroom features a king bed or 2 double beds dressed with Frette linen and goose-down comforter and seating area with a winged leather chair and ottoman. Distinctive New England design featuring board and batten paneled walls and Shaker detailed furniture, 55" TV, Bose® Wave Radio, oversized business desk, and large functional windows offering various views of Cambridge and blackout curtains. Modern bathroom features Carrara marble, TV mirror, spacious walk-in rain shower or bathtub, C.O. Bigelow bath products, waffle bath robe and slippers. Connecting options are available. Also, we have just completed a renovation of our corridors, guestrooms and suites. All of our rooms offer new upgraded amenities, while keeping the classic New England charm that The Charles Hotel is known for. We would love to welcome your guests to our brand new hotel!</p> <ul style="list-style-type: none"> <li>• Complimentary WiFi for all hotel guests throughout the hotel</li> <li>• Complimentary Serco in-mirror TV's in all guest bathrooms</li> <li>• Complimentary coffee/tea at Henrietta's Table (onsite restaurant)</li> <li>• Three complimentary welcome amenities to any VIP guests (Chef's choice)</li> <li>• Complimentary use of Wellbridge (onsite gym w/indoor pool)</li> <li>• 24 hour room service</li> </ul>
<b>Food and Beverage</b>	
<b>Total F&amp;B Minimum</b>	USD \$47,125.00
<b>Other</b>	
<b>Other</b>	
<b>Service Charge</b>	14.00%
<b>Applicable Tax</b>	14.00%
<b>Attachments</b>	
<b>Attachments</b>	<a href="#">Catering Menus 2018</a>
	<a href="#">Meeting Space Floorplan</a>
	<a href="#">KVL AV Price List</a>
	<a href="#">Ballroom Wide Shot w screen</a>
	<a href="#">Regattabar Lunch</a>
<b>A/V And Internet Costs</b>	

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Charles Hotel
<b>A/V and Other Needs</b>	The Charles Hotel features an in-house AV company, KVL Audio & Visual, to readily assist with your AV needs throughout your program. We are happy to customize a proposal for your AV needs.
<b>AV/Equipment</b>	
<b>Internet - Guest Room</b>	Complimentary
<b>Internet - Meeting Room</b>	Complimentary
<b>Internet - Meeting Room</b>	
<b>Service Charge</b>	14.00%
<b>Applicable Tax</b>	14.00%
<b>Miscellaneous Costs</b>	
<b>Transportation - Airport Transportation</b>	N/A
<b>Transportation - Local Transportation</b>	N/A
<b>Miscellaneous - Bellman Delivery</b>	
<b>Miscellaneous - Facility Fee</b>	N/A
<b>Miscellaneous - Housekeeping</b>	N/A
<b>Miscellaneous - Parking Fee - Self</b>	USD \$40.00 Per Day (+Tax and Service)
<b>Miscellaneous - Parking Fee - Valet</b>	USD \$45.00 Per Day (+Tax and Service)

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Charles Hotel
Miscellaneous - Room Drop	
Miscellaneous - Shipping/Receiving	
Miscellaneous - Other	
Service Charge	14.00%
Applicable Tax	14.00%
Additional Questions	
Rates quoted are applicable _____ days pre-meeting.	(3) days pre meeting, based on hotel availability.
Rates quoted are applicable _____ days post-meeting.	(3) days post meeting, based on hotel availability.
Web address for meeting space detail?	<a href="http://www.charleshotel.com/meetings-and-events/">http://www.charleshotel.com/meetings-and-events/</a>
Please select your current Forbes and/or AAA Rating?	Not Rated - Star, 4 Diamond
Will the meeting room rentals be waived? If not, what rates will apply? <b>HOT BUTTON FOR THE GROUP.</b>	We are happy to waive the meeting space rentals upon group pick up of 90% or more of contracted room nights. Group pick up falling below 90% will directly affect meeting space rental.
What are the charges for this group for guestroom WiFi, meeting space WiFi and available WiFi in public space? Group requests comp Wi-Fi for guestrooms & meeting space (browsing, not streaming).	Complimentary WIFI in guestrooms, public space, and meeting space.

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Charles Hotel
<p>Please respond to the following concession requests:</p> <ul style="list-style-type: none"> <li>* Will you provide 1 per 40 comp cumulative? If not, what is your comp ratio?</li> <li>* Will you provide 3 VIP suite upgrades @ group rate? Please list the quantity and type of suite upgrades for the group:</li> <li>* Will you provide 3 staff rooms @ a reduced rate? If so, what is the rate? Will you also upgrade to concierge level?</li> <li>* Will you provide 3 VIP welcome amenities? If not, please indicate the number you will provide:</li> <li>* Will you offer a 20% A/V discount?</li> <li>* Will you Comp Wi-Fi in guestrooms?</li> <li>* Will you Comp Wi-Fi in meeting rooms - browsing - no streaming.</li> <li>* Will you Comp wireless @ Registration and staff office for NASPE staff?</li> <li>* Will you offer double meeting planner points for group contact?</li> </ul>	<ul style="list-style-type: none"> <li>- 1:40 comp ratio</li> <li>- 3 VIP suite upgrades at group rate, based on hotel availability</li> <li>- 3 staff rooms at reduced rate</li> <li>- 3 VIP welcome amenities, Chef's choice</li> <li>- A/V discounts to be determined by onsite vendor, KVL Audio Visual</li> <li>- Comp Wi-Fi in meeting spaces, guestrooms, and registration areas</li> </ul>
<p>Client requests 80% cumulative attrition - please indicate if you agree. If you disagree, please indicate your offer on attrition.</p>	<p>We are happy to offer 80% cumulative attrition.</p>
<p>What is your nearest major airport and what is the distance (both miles and time)? What are the round trip shuttle and/or taxi costs?</p>	<p>Logan International Airport- 7 miles, 15 minutes. Average taxi costs are around \$40 per way.</p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Charles Hotel
<b>What amenities and activities does your hotel have on or near the property?</b>	<p>The Charles Hotel is an independent, four diamond property located in the heart of historic Harvard Square. It is home to our renowned restaurant, Chef Peter Davis's Henrietta's Table. In November of 2016, The Charles Hotel welcomed Chef Michael Pagliarini's second Italian, Cambridge based restaurant, to be named Benedetto. The hotel also features one of the best jazz clubs in the country, Regattabar, as well as the intimate NOIR Bar. It is walking distance to hundreds of shops, theatres, museums, restaurants and other local attractions. The Charles Hotel is the smart place to stay.</p> <p><a href="http://issuu.com/charleshotel/docs/whereideastakeflight?mode=window">http://issuu.com/charleshotel/docs/whereideastakeflight?mode=window</a></p>

Hotel Summary Report -  
Submitted Proposals

Prepared for (NASPE)

	The Charles Hotel
<p><b>What renovations have your property either recently completed or has on schedule?</b></p>	<p>In Spring of 2016, we completed a 20 million dollar renovation of all guestrooms, suites, and corridors.</p> <p>Our newly renovated 273 square-foot guestroom features a king bed or 2 double beds dressed with Frette linen and goose-down comforter and seating area with a winged leather chair and ottoman. Distinctive New England design featuring board and batten paneled walls and Shaker detailed furniture, 55" TV, Bose® Wave Radio, oversized business desk, and large functional windows offering various views of Cambridge and blackout curtains. Modern bathroom features Carrara marble, TV mirror, spacious walk-in rain shower or bathtub, C.O. Bigelow bath products, waffle bath robe and slippers. Connecting options are available.</p>
<p><b>Please indicate the placement fee % payable to HelmsBriscoe on all paid guestrooms. HelmsBriscoe requests a 10% placement fee.</b></p>	<p>10% commission</p>
<p><b>HelmsBriscoe requests that a placement fee be applied to the following items: sleeping room revenue, scheduled food and beverage functions, and daily delegate rates, among any other items. Please check the following items that the placement fee will apply to:</b></p>	<p>Sleeping Room Revenue</p>

**Note:**